



# **Press Releases**

## SpikeSource Unveils Alfresco SpikeIgnited Solution for Windows

Brings Tested, Integrated and Certified Open Source Enterprise Content Management to both Windows and Linux Users

## Redwood City, Ca. September 25, 2007

SpikeSource, a provider of packaged and maintained open source solutions, today released a new SpikeIgnited™ version of the Alfresco Enterprise Content Management (ECM) solution. This new SpikeIgnited version of Alfresco, based on Alfresco Enterprise Edition, is SpikeSource's second solution released this quarter that has been tested and certified for Microsoft Windows Server.

Alfresco Spikelgnited has been tested, integrated and certified on both Windows and Linux using the company's proven Spikelgnite platform. Through the Spikelgnite platform, SpikeSource delivers fully tuned and optimized solutions that are ready for the enterprise, yet priced to be attractive to smaller companies. Solutions are integrated and packaged with the components they depend on, and then built and tested on an automated framework that includes over 300,000 nightly tests. Additionally, the SpikeNet™ update service ensures that all software is continuously monitored for software, security and operational updates.

"Our recent Open Source Barometer Survey (http://www.opensourcebarometer.org) shows there is an increasing trend for organizations to adopt a mixed stack, combining both open source and proprietary software, to enable use of best of breed components. The survey also showed that Windows is increasingly popular in testing and evaluation because it is the operating system on most desktops," said Dr. Ian Howells, CMO, Alfresco Software Inc. "Alfresco and SpikeSource are working together to give organizations the choices they demand in today's blended environment of open source and proprietary applications."

Alfresco is the leading open source alternative for Enterprise Content Management, providing document management, collaboration, records management, knowledge management, Web content management and imaging. With major worldwide adoption, Alfresco now has more than 300 customers and the community version of Alfresco's open source ECM has been downloaded almost 700,000 times.

"Enterprises are increasingly integrating Microsoft and open source software to gain the best mix of cost-efficiency and business-critical performance," said Anthony Gold, Vice President and General Manager, Open Source Business, Unisys. "A powerful open source tool such as the Spikelgnited version of Alfresco for the Microsoft Windows Server environment would surely broaden the options in enterprise content management – a burgeoning area for enterprise applications."

"The number of organizations taking advantage of open source applications on Windows Server is greatly increasing," said Bill Hilf, General Manager of Platform Strategy at Microsoft Corp. "Successful companies continue to find ways to take advantage of the Microsoft platform and tools to meet their growing business needs. We are delighted that SpikeSource is addressing this need by supporting Alfresco and other leading open source applications on the Microsoft platform, and we see value for our mutual customers and for developers."

#### The Spikelqnite Platform

The challenges of testing, deploying, supporting and maintaining diverse open source based components can increase the costs and complexity of the overall solution environment. Recognizing this problem, SpikeSource developed the SpikeIgnite Platform to enable the rapid development, integration and delivery of open source solutions, and the SpikeNet update service to monitor component sources for updates, patches and security fixes and to test and deliver them to end users. SpikeSource can now bring integrated solutions to market quickly without compromising quality or level of support, allowing the company to become a trusted, single-source of packaged business-ready open source applications, while ensuring the low-cost promise of open source technology.

"Alfresco delivers SpikeSource's second in a series of non-Linux product offerings certified through the SpikeIgnited process," said Kim Polese, CEO of SpikeSource. "By working with Microsoft, top application providers like Alfresco and the global community of users and channel partners, SpikeSource has created a tremendous federated solution model that eliminates compatibility and support concerns, enabling organizations to easily deploy powerful, popular solutions like Alfresco on the operating system of their choosing."

### **About SpikeSource**

SpikeSource is a software company which distributes, integrates, manages and supports open source applications to enterprises through trusted solution providers. SpikeSource integrates applications with the right components and then builds, tests and distributes these open source solutions on an automated test framework with more than 300,000 daily tests. By testing and certifying open source applications, SpikeSource offers a portfolio of SpikeCertified and SpikeIgnited solutions for enterprises that may not have deployed open source before. These solutions are delivered with a comprehensive update and support service called Spike™ Net. Through SpikeSource's trusted solution providers, companies can be assured that the applications have been deployed and customized for their unique business requirements. For a list of SpikeSource solution providers, visit www.spikesource.com.

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