Analysis of JA-SIG Membership Fees 2011

				2010		2011					
	Member	Start	Period of			Period of		Amount			
Institution	Туре	Year	Membership	Paid		membership	Date Sent	Invoiced	Paid		
Bccampus	Institutional	2007	1/1/10 - 12/31/10			1/1/11 - 12/31/11	1/24/11	\$1,000	\$1,000		
Boston University	Institutional	2007	3/1/10 - 2/28/11		\$5,000						
Brigham Young University	Institutional	2008	5/1/10 - 4/30/11	·	\$3,000						
Brown University	Institutional		3/1/10 - 2/28/11		\$3,000	3/1/11 - 2/28/12	3/10/2011	\$3,000	\$3,000		
Build Resources Now, LLC	Affiliate	2010		÷							
Cal State, Sacramento	Institutional	2008	11/1/10 - 10/31/11		\$3,000						
Columbia University	Institutional	2007	5/1/10 - 4/30/11	9/1/2010	\$5,000						
Cornell University	Institutional	2007	3/1/10 - 2/28/11	5/13/2010	\$5,000	3/1/11 - 2/28/12	2/3/2011	\$5,000	\$5,000		
Dalhousie University-term'd	Institutional	2007									
Denison University	Institutional	2008	12/1/10 - 11/30/11	1/12/2011	\$1,000						
Duke University	Institutional	2007	2/1/10 - 1/31/11	3/29/2010	\$5,000	2/1/11 - 1/31/12	1/24/11	\$5,000	\$5,000		
Girasole Solutions	Affiliate	2010	8/1/10 - 7/31/11	8/4/2010	\$500						
Humber College	Institutional	2011				3/1/11 - 2/28/12	3/10/2011	\$1,000	\$1,000		
IBM	Strategic	2008									
Indiana University	Institutional	2007	2/1/10 - 1/31/11	2/23/2010	\$5,000	2/1/11 - 1/31/12	2/3/2011	\$5,000	\$5,000		
Innovativ Consulting Partners	Affiliate	2010	3/1/10 - 2/28/11		\$1,000						
Iowa State University	Institutional				······	8/1/11 - 7/31/12	7/14/2011	\$5,000	***************************************		
Johns Hopkins	Institutional	2007	12/1/10 - 11/30/11	1/24/11	\$5,000						
Juniata College	Institutional	2007	3/1/10 - 2/28/11	·							
Marist College	Institutional	2009	6/1/10 - 5/31/11	9/13/2010	\$3,000						
Memorial University-term'd	Institutional	2007									
Nagoya University	Institutional	1	3/1/10 - 2/28/11	1/29/2010	\$3,000	3/1/11 - 2/28/12	1/24/2011	\$3,000			
Naval Postgraduate School	Institutional	2011			- /	2/1/11 - 1/31/12	1/31/2011	\$1,000	\$1,000		
New York University	Institutional	2007	4/1/10 - 3/31/11	4/6/2010	\$5.000	4/1/11 - 3/31/12	1/24/2011	\$5,000	\$5,000		
Northern Arizona	Institutional	2007	6/1/10 - 5/31/11	·	\$3,000			4 = 1 = = =			
Oakland University	Institutional			5.5.5.5		4/1/11 - 3/31/12	3/22/2011	\$3,000	\$3,000		
Princeton University	Institutional		3/1/10 - 2/28/11	4/11/2010	\$5.000	3/1/11 - 2/28/12	3/3/11		\$5,000		
Rensselaer Polytechnic Institute	Institutional	2009	4/1/10 - 3/31/11			4/1/11 - 3/31/12	10/11/2010		\$3,000		
Rider University - term'd	Institutional	2007	2/1/10 - 1/31/11	·····	+-,	., .,		42,222			
Roanoke College-term'd	Institutional			3							
Rutgers University	Institutional	2007	5/1/10 - 4/30/11	5/3/2010	\$5,000	5/1/11 - 4/30/12	6/6/11	\$5,000	\$5,000		
Sabanci University - on hold for '10	Institutional	2008	1/1/10 - 12/31/10	·····	+0,000	1, 00, 12	5, 5, 11	\$5,000			
San Joaquin Delta Col - term'd	Institutional	2007	, . 12,01,10				ļ				
Simon Fraser Univ	Institutional	1	3/1/10 - 2/28/11	4/21/2010	\$3,000	3/1/11 - 2/28/12	3/11/11	\$3,000	\$3,000		
Southwestern University	Institutional			<u> </u>	\$1,000		<u> </u>	\$5,555	Ψ0,000		

Analysis of JA-SIG Membership Fees 2011

In add to the co	Member	Start	Period of	Do:	.1	Period of	Data Sant	Amount	Deid
Institution	Type	Year	Membership	Pai	u	membership	Date Sent	Invoiced	Paid
Sun Microsystems	Strategic	2007	4/4/40 0/04/44	E/40/0040	#40.000				
SunGard Higher Education	Strategic	2007	4/1/10 - 3/31/11		\$10,000				
Tacoma Community College	Institutional	2010	7/1/10 - 6/30/11	<u> </u>	\$1,000		0/0/0011	0.10.000	
Unicon	Strategic	2007	1/1/10 - 12/31/10	*******		1/1/11 - 12/31/11			\$10,000
Universite de Valenciennes	Institutional	·	1/1/10 - 12/31/10	<u> </u>		1/1/11 - 12/31/11	3/10/2011	\$1,000	\$1,000
University of Alaska-Fairbanks	Institutional	2007	7/1/10 - 6/30/11	ү					
University of Arizona	Institutional	2010	7/1/10 - 6/30/11	*******	\$5,000				
University of British Columbia	Institutional	2007	3/1/10 - 2/28/11	<u> </u>		3/1/11 - 2/28/12	3/11/2011	\$5,000	
University of CA/Berkeley	Institutional	2010	4/1/10 - 3/31/11	<u> </u>	\$5,000				
University of CA/Irvine	Institutional	2007	1/1/10 - 12/31/10	********		1/1/11 - 06/30/12	12/6/10	\$7,500	\$7,500
University of Chicago	Institutional	2010	4/1/10 - 3/31/11	6/8/2010	\$5,000				
University of Connecticut	Institutional	2008	8/1/10 - 7/31/11	9/13/2010	\$5,000	8/1/11 - 7/31/12	4/13/11	\$5,000	
University of Delaware	Institutional	2007	4/1/10 - 3/31/11	4/20/2010	\$3,000	4/1/11 - 3/31/12	3/11/2011	\$3,000	\$3,000
University of Edinburgh	Institutional	2007	3/1/10 - 2/28/11	4/21/2010	\$5,000	3/1/11 - 2/28/12	3/11/2011	\$5,000	\$5,000
University of Hawaii	Institutional	2007	3/1/10 - 2/28/11	Not renewing	until new	organization is fo	rmed.		
University of Hull	Institutional	2007	5/1/10 - 4/30/11	5/22/2010	\$3,000				
University of Illinois	Institutional	2008	1/1/10 - 12/31/10	1/31/2010	\$5,000	1/1/11 - 12/31/11	2/7/2011	\$5,000	\$5,000
University of Kansas	Institutional	2007	6/1/10 - 5/31/11	6/21/2010	\$3,000				
University of Kansas Med Ctr	Institutional	2007	1/1/10 - 12/31/10			k in for '11			
University of Manchester	Institutional	2009	3/1/10 - 2/28/11			3/1/11 - 2/28/12	3/11/2011	\$5,000	\$5,000
University of Manitoba	Institutional	2007	3/1/10 - 2/28/11	5/15/2010	~~~~	3/1/11 - 2/28/12	3/10/2011	·	\$3,000
University of Michigan	Institutional	2008	5/1/10 - 4/30/11	<u> </u>	\$5,000				·if
University de Rennes 1	Institutional	2007	4/1/10 - 3/31/11	********		4/1/11 - 3/31/12	3/10/2011	\$3,000	\$3,000
University of St. Francis	Institutional	2009	9/1/10 - 8/31/11		\$1,000				-
University of South Florida	Institutional	2010	9/1/10 - 8/31/11	<u> </u>	\$5,000				
University of the West of England	Institutional		10/1/10 - 9/30/11	*******	\$3,000	•			
University of Winnipeg - term'd	Institutional	·							
University of Wisconsin/Madison	Institutional		3/1/10 - 2/28/11	3/25/2010	\$5.000	3/1/11 - 2/28/12	3/10/2011	\$5,000	\$5,000
Virginia Tech	Institutional	2007	2/1/10 - 1/31/11	*******		2/1/11 - 1/31/12	3/10/2011		Ψ0,000
Yale University	Institutional	·	3/1/10 - 2/28/11	7/26/2010		3/1/11 - 2/28/12	3/10/2011	\$5,000	\$5,000
	in catation at		J, 1, 10 L, LO, 11	.,_5,_5,	Ψ5,000	, , , , , , , , , , , , , , , , , , ,	5, 15,2011	ψ5,000	Ψ0,000
				47	\$182,500			\$118,500	\$97,500

Analysis of JA-SIG Membership Fees 2011

Institution	Member Type	Start Year	Period of Membership	Paid	Period of membership	Date Sent	Amount Invoiced	Paid
						Members		
Invoiced						29	\$118,500	\$97,500
Invoiced and unpaid								\$21,000
Revenue through 31 July								\$76,500
Not invoiced; period 1 January - 31 July						16	\$58,500	\$58,500
Not invoiced; period 31 July - 31 December						6	\$18,000	\$18,000
Maximum Revenu	⇒					51	\$195,000	
Uninvoiced and unpai	d							\$97,500
Added membership, included above						4	\$10,000	

Jasig Membership Payments and Estimate for 2011

		Paid				Estimated
Institution	2007	2008	2009	2010	2011	2011
Bccampus	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Boston University	\$5,000	\$5,000	\$5,000	\$5,000		\$5,000
Brigham Young University		\$3,000	\$3,000	\$3,000		\$3,000
Brown University				\$3,000	\$3,000	\$3,000
Build Resources Now, LLC						
Cal State, Sacramento		\$3,000	\$3,000	\$3,000		\$3,000
Columbia University	\$5,000	\$5,000	\$5,000	\$5,000		\$5,000
Cornell University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Dalhousie University-term'd	\$3,000	\$3,000				
Denison University		\$1,000	\$1,000	\$1,000		\$1,000
Duke University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Girasole Solutions				\$500		\$500
Humber College					\$1,000	\$1,000
IBM		\$10,000				
Indiana University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Innovativ Consulting Partners				\$1,000		\$1,000
Iowa State University					\$5,000	\$5,000
Johns Hopkins	\$5,000	\$5,000	\$5,000	\$5,000		\$5,000
Juniata College	\$1,000	\$1,000	\$1,000			
Marist College			\$3,000	\$3,000		\$3,000
Memorial University-term'd	\$3,000	\$3,000				
Nagoya University			\$3,000	\$3,000	\$3,000	\$3,000
Naval Postgraduate School					\$1,000	\$1,000
New York University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Northern Arizona	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
Oakland University					\$3,000	\$3,000
Princeton University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Rensselaer Polytechnic Institute		_	\$3,000	\$3,000	\$3,000	\$3,000
Rider University - term'd	\$3,000	\$3,000	\$3,000			
Roanoke College-term'd		\$1,000				
Rutgers University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Sabanci University - on hold for '10		\$1,000	\$1,000			
San Joaquin Delta Col - term'd	\$1,000	\$1,000				
Simon Fraser Univ	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	
Southwestern University		_		\$1,000		\$1,000
Sun Microsystems		\$10,000	\$10,000			
SunGard Higher Education	\$10,000	\$10,000		\$10,000		\$10,000
Tacoma Community College				\$1,000		\$1,000
Unicon		\$10,000	\$10,000	\$10,000	\$10,000	
Universite de Valenciennes	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
University of Alaska-Fairbanks	\$1,000	\$1,000	\$1,000			
University of Arizona				\$5,000		\$5,000
University of British Columbia	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000

Jasig Membership Payments and Estimate for 2011

University of CA/Berkeley			[\$5,000		\$5,000
University of CA/Irvine	\$5,000	\$5,000	\$5,000	\$5,000	\$7,500	\$7,500
University of Chicago				\$5,000		\$5,000
University of Connecticut		\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
University of Delaware	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
University of Edinburgh	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
University of Hawaii	\$5,000	\$5,000	\$5,000			
University of Hull	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
University of Illinois		\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
University of Kansas	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
University of Kansas Med Ctr	\$3,000	\$3,000	\$3,000			
University of Manchester			\$5,000	\$5,000	\$5,000	\$5,000
University of Manitoba	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
University of Michigan		\$5,000	\$5,000	\$5,000		\$5,000
University de Rennes 1	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
University of St. Francis			\$1,000	\$1,000		\$1,000
University of South Florida				\$5,000		\$5,000
University of the West of England	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
University of Winnipeg - term'd	\$1,000					
University of Wisconsin/Madison	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Virginia Tech	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Yale University	\$5,000	\$5,000	\$5,000	5000	\$5,000	\$5,000

Total paid \$130,000 \$183,000 \$170,000 \$182,500 \$118,500 \$195,000

Note: Estimated assumes all 2010 members will continue their membership through 2011.

Jasig Membership Payments and Estimate for 2011

_		Pai	Invoiced	Estimated		
	2007	2008	2009	2010	2011	2011
Number of members	35	45	44	47	29	51
Not invoiced by 31 July					22	
Added members (included in counts)		10	4	9	4	4
Members lost		0	5	6	0	0
		Pai	d		Paid	Estimated
Paid through July 2011	2007	2008	2009	2010	2011	2011
Retention rate		100%	89%	86%	100%	100%
New members (through July 2011)		22%	9%	19%	14%	8%

Note: Estimated assumes all 2010 members will continue their membership through 2011.