

### Analysis of JA-SIG Membership Fees 2011

Institution	Member Type	Start Year	Period of Membership	2010		2011			
					Paid	Period of membership	Date Sent	Amount Invoiced	Paid
Bccampus	Institutional	2007	1/1/10 - 12/31/10	2/23/2010	\$1,000	1/1/11 - 12/31/11	1/24/11	\$1,000	\$1,000
Boston University	Institutional	2007	3/1/10 - 2/28/11	4/6/2010	\$5,000				
Brigham Young University	Institutional	2008	5/1/10 - 4/30/11	7/9/2010	\$3,000				
Brown University	Institutional	2010	3/1/10 - 2/28/11	4/26/2010	\$3,000	3/1/11 - 2/28/12	3/10/2011	\$3,000	\$3,000
Build Resources Now, LLC	Affiliate	2010	10/1/10 - 9/30/11						
Cal State, Sacramento	Institutional	2008	11/1/10 - 10/31/11	1/31/2011	\$3,000				
Columbia University	Institutional	2007	5/1/10 - 4/30/11	9/1/2010	\$5,000				
Cornell University	Institutional	2007	3/1/10 - 2/28/11	5/13/2010	\$5,000	3/1/11 - 2/28/12	2/3/2011	\$5,000	\$5,000
<del>Dalhousie University - term'd</del>	Institutional	2007							
Denison University	Institutional	2008	12/1/10 - 11/30/11	1/12/2011	\$1,000				
Duke University	Institutional	2007	2/1/10 - 1/31/11	3/29/2010	\$5,000	2/1/11 - 1/31/12	1/24/11	\$5,000	\$5,000
Girasole Solutions	Affiliate	2010	8/1/10 - 7/31/11	8/4/2010	\$500				
Humber College	Institutional	2011				3/1/11 - 2/28/12	3/10/2011	\$1,000	\$1,000
<del>IBM</del>	Strategic	2008							
Indiana University	Institutional	2007	2/1/10 - 1/31/11	2/23/2010	\$5,000	2/1/11 - 1/31/12	2/3/2011	\$5,000	\$5,000
Innovativ Consulting Partners	Affiliate	2010	3/1/10 - 2/28/11	7/26/2010	\$1,000				
Iowa State University	Institutional	2011				8/1/11 - 7/31/12	7/14/2011	\$5,000	
Johns Hopkins	Institutional	2007	12/1/10 - 11/30/11	1/24/11	\$5,000				
Juniata College	Institutional	2007	3/1/10 - 2/28/11						
Marist College	Institutional	2009	6/1/10 - 5/31/11	9/13/2010	\$3,000				
<del>Memorial University - term'd</del>	Institutional	2007							
Nagoya University	Institutional	2009	3/1/10 - 2/28/11	1/29/2010	\$3,000	3/1/11 - 2/28/12	1/24/2011	\$3,000	
Naval Postgraduate School	Institutional	2011				2/1/11 - 1/31/12	1/31/2011	\$1,000	\$1,000
New York University	Institutional	2007	4/1/10 - 3/31/11	4/6/2010	\$5,000	4/1/11 - 3/31/12	1/24/2011	\$5,000	\$5,000
Northern Arizona	Institutional	2007	6/1/10 - 5/31/11	8/2/2010	\$3,000				
Oakland University	Institutional	2011				4/1/11 - 3/31/12	3/22/2011	\$3,000	\$3,000
Princeton University	Institutional	2007	3/1/10 - 2/28/11	4/11/2010	\$5,000	3/1/11 - 2/28/12	3/3/11	\$5,000	\$5,000
Rensselaer Polytechnic Institute	Institutional	2009	4/1/10 - 3/31/11	5/22/2010	\$3,000	4/1/11 - 3/31/12	10/11/2010	\$3,000	\$3,000
<del>Rider University - term'd</del>	Institutional	2007	2/1/10 - 1/31/11	not renewing					
<del>Roanoke College - term'd</del>	Institutional	2008							
Rutgers University	Institutional	2007	5/1/10 - 4/30/11	5/3/2010	\$5,000	5/1/11 - 4/30/12	6/6/11	\$5,000	\$5,000
Sabancı University - on hold for '10	Institutional	2008	1/1/10 - 12/31/10						
<del>San Joaquin Delta Col - term'd</del>	Institutional	2007							
Simon Fraser Univ	Institutional	2007	3/1/10 - 2/28/11	4/21/2010	\$3,000	3/1/11 - 2/28/12	3/11/11	\$3,000	\$3,000
Southwestern University	Institutional	2010	7/1/10 - 6/30/11	7/13/2010	\$1,000				



### Analysis of JA-SIG Membership Fees 2011

Institution	Member Type	Start Year	Period of Membership	Paid		Period of membership	Date Sent	Amount Invoiced	Paid
Invoiced							29	\$118,500	\$97,500
Invoiced and unpaid									\$21,000
Revenue through 31 July									\$76,500
Not invoiced; period 1 January - 31 July							16	\$58,500	\$58,500
Not invoiced; period 31 July - 31 December							6	\$18,000	\$18,000
Maximum Revenue							51	\$195,000	
Uninvoiced and unpaid									\$97,500
Added membership, included above							4	\$10,000	

## Jasig Membership Payments and Estimate for 2011

Institution	Paid				Invoiced	Estimated
	2007	2008	2009	2010	2011	2011
Bccampus	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Boston University	\$5,000	\$5,000	\$5,000	\$5,000		\$5,000
Brigham Young University		\$3,000	\$3,000	\$3,000		\$3,000
Brown University				\$3,000	\$3,000	\$3,000
Build Resources Now, LLC						
Cal State, Sacramento		\$3,000	\$3,000	\$3,000		\$3,000
Columbia University	\$5,000	\$5,000	\$5,000	\$5,000		\$5,000
Cornell University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
<del>Dalhousie University-term'd</del>	\$3,000	\$3,000				
Denison University		\$1,000	\$1,000	\$1,000		\$1,000
Duke University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Girasole Solutions				\$500		\$500
Humber College					\$1,000	\$1,000
IBM		\$10,000				
Indiana University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Innovativ Consulting Partners				\$1,000		\$1,000
Iowa State University					\$5,000	\$5,000
Johns Hopkins	\$5,000	\$5,000	\$5,000	\$5,000		\$5,000
Juniata College	\$1,000	\$1,000	\$1,000			
Marist College			\$3,000	\$3,000		\$3,000
<del>Memorial University-term'd</del>	\$3,000	\$3,000				
Nagoya University			\$3,000	\$3,000	\$3,000	\$3,000
Naval Postgraduate School					\$1,000	\$1,000
New York University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Northern Arizona	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
Oakland University					\$3,000	\$3,000
Princeton University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Rensselaer Polytechnic Institute			\$3,000	\$3,000	\$3,000	\$3,000
<del>Rider University-term'd</del>	\$3,000	\$3,000	\$3,000			
<del>Roanoke College-term'd</del>		\$1,000				
Rutgers University	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Sabancı University - on hold for '10		\$1,000	\$1,000			
<del>San Joaquin Delta Col-term'd</del>	\$1,000	\$1,000				
Simon Fraser Univ	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Southwestern University				\$1,000		\$1,000
<del>Sun Microsystems</del>		\$10,000	\$10,000			
SunGard Higher Education	\$10,000	\$10,000		\$10,000		\$10,000
Tacoma Community College				\$1,000		\$1,000
Unicon		\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
Universite de Valenciennes	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
<del>University of Alaska-Fairbanks</del>	\$1,000	\$1,000	\$1,000			
University of Arizona				\$5,000		\$5,000
University of British Columbia	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000

## Jasig Membership Payments and Estimate for 2011

University of CA/Berkeley				\$5,000		\$5,000
University of CA/Irvine	\$5,000	\$5,000	\$5,000	\$5,000	\$7,500	\$7,500
University of Chicago				\$5,000		\$5,000
University of Connecticut		\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
University of Delaware	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
University of Edinburgh	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
<del>University of Hawaii</del>	\$5,000	\$5,000	\$5,000			
University of Hull	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
University of Illinois		\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
University of Kansas	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
University of Kansas Med Ctr	\$3,000	\$3,000	\$3,000			
University of Manchester			\$5,000	\$5,000	\$5,000	\$5,000
University of Manitoba	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
University of Michigan		\$5,000	\$5,000	\$5,000		\$5,000
University de Rennes 1	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
University of St. Francis			\$1,000	\$1,000		\$1,000
University of South Florida				\$5,000		\$5,000
University of the West of England	\$3,000	\$3,000	\$3,000	\$3,000		\$3,000
<del>University of Winnipeg - term'd</del>	\$1,000					
University of Wisconsin/Madison	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000	\$5,000
Virginia Tech	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000	\$3,000
Yale University	\$5,000	\$5,000	\$5,000	5000	\$5,000	\$5,000
Total paid	\$130,000	\$183,000	\$170,000	\$182,500	\$118,500	\$195,000

Note: Estimated assumes all 2010 members will continue their membership through 2011.

## Jasig Membership Payments and Estimate for 2011

	Paid				Invoiced 2011	Estimated 2011
	2007	2008	2009	2010		
Number of members	35	45	44	47	29	51
Not invoiced by 31 July					22	
Added members (included in counts)		10	4	9	4	4
Members lost		0	5	6	0	0

  

	Paid				Paid 2011	Estimated 2011
	2007	2008	2009	2010		
Paid through July 2011						
Retention rate		100%	89%	86%	100%	100%
New members (through July 2011)		22%	9%	19%	14%	8%

Note: Estimated assumes all 2010 members will continue their membership through 2011.