



About NSLP: NSLP News

NSLP purchases a number of core assets of Evans Consulting Group

Lincoln, Nebr., June 30, 2011 – NSLP, a leader in the financial aid and higher education community, today announced that the company has purchased a number of core assets of Evans Consulting Group, including the company’s solid reputation, brand and certain contracts. The purchase is part of NSLP’s strategic vision to transform the company’s business model and offer expanded services that better support postsecondary institutions and students.

Randy Heesacker, President and CEO, NSLP, said: “Evans Consulting Group is a nationally recognized professional services company that has served the financial aid community for over 15 years. Bob Evans has built a strong company focused on providing insight and value to higher education institutions and we look forward to expanding on that strength to bring meaningful solutions to the industry, which will reshape financial aid management and add greater value to students.”

Statutory and regulatory changes in the financial aid arena have resulted in new needs for institutions to better serve their students through dynamic student and school services. As a result, NSLP’s emphasis has shifted from a guarantor of new student loans, to a full-service provider of student and financial aid-related solutions.

Furthermore, in an effort to better support higher education institutions and in turn, students, NSLP created a subsidiary, EC Group, LLC, to continue offering innovative financial aid products and services such as financial aid training, compliance assistance, financial aid management and processing. The additional core competencies Evans Consulting Group brings to NSLP complements the company’s current financial aid product line and enhances the solutions it provides through the subsidiary.

Bob Evans, President and CEO, Evans Consulting Group, said: “NSLP is an ideal fit for our overall company mission and values. During this period of change within the financial aid industry, it’s exciting to see innovative partnerships emerge that are designed to bring even more robust solutions to higher education institutions and in turn, help students succeed.”

Evans Consulting Group has a strong reputation for offering affordable, customized services to colleges and universities that focus on operational efficiency, compliance and best practices. At NSLP, the team will build on those strengths and offer expanded solutions to the industry. Bob Evans will assume the position of president of the new subsidiary, Leo Kornfeld will serve as business advisor, and all Evans Consulting Group employees will continue employment with EC Group, LLC.

About NSLP

For more than 25 years, NSLP has been innovating the products and services schools need to

help their students succeed. From financial literacy education and repayment and default management solutions to call center support and federal compliance and regulatory services, the company's passion stems from its clients' success.

About Evans Consulting Group (ECG)

Founded in 1995, ECG works with colleges, universities, and other organizations to improve the overall delivery of financial aid services and enhance federal compliance. With extensive experience in operations management and systems implementation, ECG helps clients leverage technology and other industry best practices to enhance efficiencies while providing service excellence to students.