Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung
benefit trust or private foundation)

► The organization may have to use a copy of this return to satisfy state reporting requirements

Open to Public Inspection

OMB No 1545-0047

A	For the 20	04 calendar year, or tax year beginning		and en	ding				
Вс	Check if applicable	Please C Name of organization					D Emp	oloyer i	dentification number
	Address change label or punt or INSTITUTE FOR HIGHER EDUCATION POLICY 52								818907
	Name change Initial	type Number and street (or P O box if mail is n)					number
<u></u>	retum Final	Specific 1320 19TH STREET, NW				400		202	/
늗	⊸return □Amended	tions City or town, state or country, and ZIP + 4 WASHINGTON, DC 2003	6					unting met Other (specify)	
-	⊥return ∏Applicatio			sts	Нап	d Lare not ann			ction 527 organizations
	pending	must attach a completed Schedule A (Form 9	9Ó or 990-EZ).	1		is this a group r			
G \	Website)	►WWW.IHEP.ORG				If "Yes," enter nu			
J	Organizati	on type (check only one) \triangleright X 501(c) (3) \triangleleft (inse	tno) 4947(a)(1) or	527	H(c)	Are all affiliates	nclude	d?]	N/A Yes No
K (Check here	e 🕨 🔙 if the organization's gross receipts are norr	nally not more than \$25,000.	The	H(d)	(If "No," attach a Is this a separat		n filed b	oy an or-
		on need not file a return with the IRS; but if the organiz				ganization cover	ed by a	a group	
	n the mail,	it should file a return without financial data. Some sta	tes require a complete retur	n.		Group Exemptio			
1 (Grace raca	ipts Add lines 6b, 8b, 9b, and 10b to line 12 ▶	804,39	Ω		Check ► L Sch B (Form 99			tion is not required to attach
		Revenue, Expenses, and Changes in					0, 330	LZ, 01	330 11)
(1)	1	Contributions, gifts, grants, and similar amounts received		Daire					
-	1	Direct public support		1a		601,2	35.	1	
7.00.7 7.00.7		Indirect public support		1b					
신 기	c (Government contributions (grants)		1c		184,9	75.		
	d 1	Fotal (add lines 1a through 1c) (cash \$7	86,210. noncash\$)	10	786,210.
UEU	1	Program service revenue including government fees a	nd contracts (from Part VII, lir	ne 93)				_2	
⊐	i	Membership dues and assessments						3	10 100
G	1	Interest on savings and temporary cash investments Dividends and interest from securities						4	10,188.
=	1	Gross rents		6a				5	
SCANNED		Less, rental expenses	•	6b					
-		Net rental income or (loss) (subtract line 6b from line 6						6c	
60	1	Other investment income (describe)	7	
Revenue	8 a (Gross amount from sales of assets other	(A) Securities			(B) Other			
ěč	t	han inventory .		8a					
	l.	Less cost or other basis and sales expenses		8b					
		Gain or (loss) (attach schedule)	<u> </u>	28					
	1	Net gain or (loss) (combine line 8c, columns (A) and (I Special events and activities (attach schedule). If any a	••	horo N	_	ו	ļ	8d	
		Gross revenue (not including \$	of contributions	illere P		_		,]	
	1	reported on line 1a)		9a					
	I.	Less direct expenses other than fundraising expenses		9b					
	1 2	Net income or (loss) from special events (subtract line	9b from line 9a) .					9c	
		Gross sales of inventory, less returns and allowances	•	10a				.	
	1	Less cost of goods sold		10b		·		:	
		Gross profit or (loss) from sales of inventory (attach so	chedule) (subtract line 10b fro	ım line 1	0a)			10c	9 000
_		Other revenue (from Part VII, line 103) [1] Trevenue (from Part VII, line 103)	00 and 11)				ļ	11	8,000. 804,398.
<u> </u>		Program services (10) line 44, column (B))	JC, alid 11)					13	2,626,696.
Ø		Management գրք gen@al (from line 44, column (C))			-		Ì	14	173,271.
Experse	15101	undraising (from liner), column (D))						15	
X		Payments to affiliates (at ach schedule)						16	
1		praterpenses (add lines 16 and 44, column (A))						17	2,799,967.
<u></u>	18	excess or (deficit) for the year (subtract line 17 from li						18	<1,995,569.>
Net Assets	19	Net assets or fund balances at beginning of year (from	· •				J	19	4,342,630.
As		Other changes in net assets or fund balances (attach e	•		•		}	20	2,347,061.
4230	01	Net assets or fund balances at end of year (combine line) HA For Privacy Act and Paperwork Reduction Act		ructions				21	F 000 (000 A)
01-1	კ-05 Li	in to i i ivacy not and Faperwork neduction Act	101106, 366 the 36hatate 1112f		•		\sim () (.	12

Part II Statement of All of and of All of and of All of Al	ganizat	tions must complete colum	in (A) Columns (B), (C), and 7(a)(1) nonexempt charitable	(D) are required for section	n 501(c)(3) Page 2
Do not include amounts reported on line	4) orga	(A) Total	(B) Program	(C) Management	(D) Fundraising
6b, 8b, 9b, 10b, or 16 of Part I.		(A) Iulai	services	and general	(b) Fallorationing
22 Grants and allocations (attach schedule)					
(cash \$noncash \$	22				
24 Benefits paid to or for members (attach schedule)	24				
25 Compensation of officers, directors, etc	25	132,833.	121,119.	11,714.	0.
26 Other salaries and wages	26	457,246.		40,321.	0.
27 Pension plan contributions	27	9,712.		1,925.	0.
28 Other employee benefits	28	32,983.		6,534.	
29 Payroll taxes	29	41,424.		8,206.	0.
30 Professional fundraising fees	30				
31 Accounting fees	31	11,091.	0.	11,091.	0.
32 Legal fees .	32		·		
33 Supplies	33	42,008.	42,008.	0.	0.
34 Telephone	34	12,426.		0.	0.
35 Postage and shipping	35	17,798.	16,583.	1,215.	0.
36 Occupancy	36	128,511.	102,605.	25,906.	0.
37 Equipment rental and maintenance	37	11,440.	11,440.	_0.	0.
38 Printing and publications	38	54,805.	48,534.	6,271.	0.
39 Travel .	39	126,591.	121,697.	4,894.	0.
40 Conferences, conventions, and meetings	40	125,285.	119,396.	5,889.	0.
41 Interest	41	1,166.	0.	1,166.	0.
42 Depreciation, depletion, etc. (attach schedule)	42	16,086.	0.	16,086.	0.
43 Other expenses not covered above (itemize)					
a	43a				
b	43b				
C	43c				
s SEE STATEMENT 1	43d	1,578,562.	1,546,509.	32,053.	
e SEE STATEMENT I Total functional expenses (add lines 22 through 43) 0/ganizations completing collumns (8)-(0), carry these totals to lines 13-19	43e	2,799,967.		173,271.	0.
Joint Costs. Check ► if you are following SOP 9		2,100,001.	2,020,090.	1/3/2/11	
Are any joint costs from a combined educational campa		fundraising collectation re	norted in (B) Program consis		Yes X No
If "Yes," enter (I) the aggregate amount of these joint co					163110
(iii) the amount allocated to Management and general S	_		(iv) the amount allocated to		·
Part III Statement of Program Serv			(11) the amount anotated to	I dilotalsing w	
What is the organization's primary exempt purpose?			2		
, , , , , , , , , , , , , , , , , , , ,					Program Service
All organizations must describe their exempt purpose achievement achievements that are not measurable (Section 501(c)(3) and (4) or	nts in a c	lear and concise manner State	the number of clients served, put	Dications issued, etc. Discuss	Expenses (Required for 501(c)(3) and
allocations to others)	ryanizad	ons and 4547(a)(1) nonexempt	chantable trusts must also enter t	ne amount of grants and	(4) orgs, and 4947(a)(1) trusts, but optional for others)
a SEE STATEMENT 3					
		(Grants and allocations \$)	103,556.
b SEE STATEMENT 4					
					
					160 261
- CER CMAMEMENM E		(!	Grants and allocations \$)	169,361.
c SEE STATEMENT 5					
			2		1 701 763
d SEE STATEMENT 6		([Grants and allocations \$		1,794,763.
d SEE STATEMENT 6					
			Grants and allocations \$		239,482.
e Other program services (attach schedule)	STAT		Grants and allocations \$		319,534.
f Total of Program Service Expenses (should equal					2,626,696.
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					1 1/

Page 3

Part IV Balance Sheets

	re required, attached schedules and amounts within uld be for end-of-year amounts only.	the description column	(A) Beginning of year	(B) End of year
45 46	Cash - non-interest-bearing Savings and temporary cash investments		35,291. 45 290,908. 46	14,508. 250,489.
47 a	<u></u>	17a 17b	47c	
		18a 18b	4,122,092.49	2,268,123.
50 Si 51 a	Receivables from officers, directors, trustees, and key employees Other notes and loans receivable		50	
Se b	Less allowance for doubtful accounts Inventories for sale or use	i1b	51c 52 15,608. 53	6,675.
53 54 55 a	Prepaid expenses and deferred charges Investments - securities Investments - land, buildings, and equipment basis	Cost FMV	15,608. 53	0,073.
b 56		.5b	55c	
57 a	Land, buildings, and equipment basis	183,720. 17b 129,392.	32,546. 57c 7,770. 58	54,328. 7,770.
59 60	Total assets (add lines 45 through 58) (must equal line 7 Accounts payable and accrued expenses	4)	4,504,215. 59 104,792. 60	2,601,893. 129,672.
61 62 63	Grants payable Deferred revenue Loans from officers, directors, trustees, and key employe		693 • 62 63	50,960.
64 :	a Tax-exempt bond liabilities o Mortgages and other notes payable	STATEMENT 8	56,100 · 65	
66	Total liabilities (add lines 60 through 65)	d complete lines 67 through	161,585. 66	254,832.
	69 and lines 73 and 74. Unrestricted Temporarily restricted		<221,719.>67 4,564,349.68	<206,653. 2,553,714.
0rga	Permanently restricted nizations that do not follow SFAS 117, check here 70 through 74.	and complete lines	69	
Net Assets or Fund Balances 68 69 0rga 70 71 72 73	Capital stock, trust principal, or current funds Paid-in or capital surplus, or land, building, and equipmer Retained earnings, endowment, accumulated income, or	T T	70 71 72	
73 74	Total net assets or fund balances (add lines 67 through column (A) must equal line 19, column (B) must equal line Total liabilities and net assets / fund balances (add line	69 or lines 70 through 72, e 21)	4,342,630. 73 4,504,215. 74	2,347,061. 2,601,893.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments

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75	Did any officer, director, trustee, or key employee receive aggregate compensations, of which more than \$10,000 was provided by the related organizations.		
_			
-			

<u></u> 76	t VI Other Information Did the organization engage in any activity not previously reported to the IRS? If "Yes," attach a detailed description of each	activity	76	Yes	\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
77	Were any changes made in the organizing or governing documents but not reported to the IRS?		77		7
	If "Yes," attach a conformed copy of the changes				
78 a	Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return?		78a		
	If "Yes," has it filed a tax return on Form 990-T for this year?	N/A	78b		
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year?		79]
	If "Yes," attach a statement				
90 a	Is the organization related (other than by association with a statewide or nationwide organization) through common memb	ership,			
	governing bodies, trustees, officers, etc., to any other exempt or nonexempt organization?		80a		1
b	If "Yes," enter the name of the organization				
	and check whether it is exempt or	nonexempt			
	Enter direct or indirect political expenditures See line 81 instructions 81a	0.	†		
	Did the organization file Form 1120-POL for this year?		81b		Į.
32 a	Did the organization receive donated services or the use of materials, equipment, or facilities at no charge or at substantiall	y less than			
	fair rental value?		82a		-
b	If "Yes," you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an	N/A			
	expense in Part II (See instructions in Part III)	N/A	1	v	
	Did the organization comply with the public inspection requirements for returns and exemption applications?		83a	X	├-
	Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	N/A	83b		+
	Did the organization solicit any contributions or gifts that were not tax deductible?	IV/A	84a		-
IJ	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	N/A	84b		
35	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?	N/A	85a		\vdash
	Did the organization make only in-house lobbying expenditures of \$2,000 or less?	N/A	85b		十
b	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization received a wain		COD		1
	owed for the prior year	or for proxy tax			
C	Dues, assessments, and similar amounts from members 85c	N/A			
d	Section 162(e) lobbying and political expenditures 85d	N/A			
8	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices 85e	N/A			
f	Taxable amount of lobbying and political expenditures (line 85d less 85e) 85f	N/A			
g	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	N/A	85g		
h	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable	e estimate of dues			Г
	allocable to nondeductible lobbying and political expenditures for the following tax year?	N/A	85h		
36	501(c)(7) organizations. Enter a initiation fees and capital contributions included on line 12	N/A			Г
b	Gross receipts, included on line 12, for public use of club facilities 86b	N/A			
37	501(c)(12) organizations. Enter. a Gross income from members or shareholders 87a	N/A			
b	Gross income from other sources (Do not net amounts due or paid to other sources				
	against amounts due or received from them)	N/A			
38	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or partnership,				
	or an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301 7701-3?		İ		
	If "Yes," complete Part IX		88		1
39 a	501(c)(3) organizations. Enter Amount of tax imposed on the organization during the year under	0			
	section 4911 ▶ 0 • ; section 4912 ▶ 0 • ; section 4955 ▶	0.			
þ	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess benefit				
	transaction during the year or did it become aware of an excess benefit transaction from a prior year?				١,
	If "Yes," attach a statement explaining each transaction		_89b		
С	Enter Amount of tax imposed on the organization managers or disqualified persons during the year under				(
ч	sections 4912, 4955, and 4958	<u> </u>			_
	Enter Amount of tax on line 89c, above, reimbursed by the organization List the states with which a copy of this return is filed DISTRICT OF COLUMBIA				
	Number of employees employed in the pay period that includes March 12, 2004	90b			-
			861	-82	_
,,	The books are in care of 7 1112 October 12011	(202)	001		
	Located at ► 1320 19TH STREET, NW, WASHINGTON, DC	ZIP+4 ► 2	003	6	
32	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041- Check here			▶[
	and enter the amount of tax-exempt interest received or accrued during the tax year	92	N/	Α	
23041 01-13-0		32	11/		_

Form 990 (2004) INSTITUTE FOR HIGHER EDUCATION POLICY 52-1818907 Part VII | Analysis of Income-Producing Activities (See page 33 of the instructions) Unrelated business income Excluded by section 512, 513, or 514 Note: Enter gross amounts unless otherwise (E) (C) Exclu-sion (A) (B) (D) indicated Related or exempt Business Amount Amount function income 93 Program service revenue: code f Medicare/Medicaid payments g Fees and contracts from government agencies 94 Membership dues and assessments . 14 10,188. Interest on savings and temporary cash investments 96 Dividends and interest from securities 97 Net rental income or (loss) from real estate: a debt-financed property b not debt-financed property 98 Net rental income or (loss) from personal property 99 Other investment income 100 Gain or (loss) from sales of assets other than inventory 101 Net income or (loss) from special events 102 Gross profit or (loss) from sales of inventory Other revenue 8,000. SUBLEASE RENTAL INCOME 16 18,188 0 104 Subtotal (add columns (B), (D), and (E)) 105 Total (add line 104, columns (B), (D), and (E)) Note: Line 105 plus line 1d, Part I, should equal the amount on line 12, Part I. Part VIII Relationship of Activities to the Accomplishment of Exempt Purposes (See page 34 of the instructions) Line No. Explain how each activity for which income is reported in column (E) of Part VII contributed importantly to the accomplishment of the organization's exempt purposes (other than by providing funds for such purposes) Information Regarding Taxable Subsidiaries and Disregarded Entities (See page 34 of the instructions) (B) Percentage of (D) Name, address, and EIN of corporation. End-of-year partnership, or disregarded entity ownership interest % N/A % % Part X Information Regarding Transfers Associated with Personal Benefit Contracts (See page 34 of the instructions) (a) Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Yes X No (b) Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? Yes X No Note: If "Yes" to (b), #e Form 8870 and Form 4720 (see instructions). panying schedules and statements, and to the best of my knowledge and belief, it is true, nation of which preparer has any knowledge

5/05

Alisa Connection

Alisa Connection Type or print name and title

Check if

Preparer's SSN or PTIN

SCHEDULE A

(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information-(See separate instructions.)

OMB No 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

Part I Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees

INSTITUTE FOR HIGHER EDUCATION POLICY

Employer identification number

52 1818907

(See page 1 of the instructions. List each one. If there are none, enter				
(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans & deferred compensation	(e) Expense account and othe allowances
ALISA CUNNINGHAM	DIR-RESEARCH			
1320 19 ST, NW, WASHINGTON, DC 20036	40 HRS/WK	59,971.	3,755.	. 0.
LORETTA J. HARDGE	DIR-COMM.			
1320 19 ST, NW, WASHINGTON, DC 20036	40 HRS/WK	62,444.	4,293.	0.
CARLA M. NUNN	DIR-FIN & ADM			
1320 19 ST, NW, WASHINGTON, DC 20036	40 HRS/WK	63,660.	3,503.	0.
Total number of other employees paid over \$50,000	0			
Part II Compensation of the Five Highest Paid Independent (See page 2 of the instructions List each one (whether individuals or			al Services	
(a) Name and address of each independent contractor paid more the	nan \$50,000	(b) Type of s	ervice	(c) Compensation
NONE				
Total number of others receiving over \$50,000 for professional services	0			

Schedule A (Form 990 or 990-EZ) 2004 INSTITUTE FOR HIGHER EDUCATION POLICY Page 3 Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting Calendar year (or fiscal year (d) 2000 beginning in) (a) 2003 (b) 2002 (e) Total Gifts, grants, and contributions received (Do not include unusual 2,757,039 955,649. 1,570,571. 822,073. 6,105,332. grants See line 28) 16 Membership fees received Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose 500. 2,900. 15,473. 12,073. Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the 14,949. 41,245. 41,730. 132,452. organization after June 30, 1975 34,528. Net income from unrelated business activities not included in line 18 Tax revenues levied for the 20 organization's benefit and either paid to it or expended on its behalf The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge Other income Attach a schedule SEE STATEMENT 9 Do not include gain or (loss) from 20,228. 2,000. 2,000 16,228. sale of capital assets 2,774,488. 995,077. 6,273,485. 1,623,889 23 880,031. Total of lines 15 through 22 2,773,988. 992,177. 1,611,816. 24 Line 23 minus line 17 880,031. 6,258,012 8,800. 25 Enter 1% of line 23 125,160. **▶** 26a Organizations described on lines 10 or 11: a Enter 2% of amount in column (e), line 24 b Prepare a list for your records to show the name of and amount contributed by each person (other than a governmental unit or publicly supported organization) whose total gifts for 2000 through 2003 exceeded the amount shown in line 26a 3,550,288. Do not file this list with your return. Enter the total of all these excess amounts 26b 6,258,012. c Total support for section 509(a)(1) test. Enter line 24, column (e) 26c Add Amounts from column (e) for lines 3,702,968. 26d 2,555,044. e Public support (line 26c minus line 26d total) 26e **▶** 26f 40.8284% Public support percentage (line 26e (numerator) divided by line 26c (denominator)) Organizations described on line 12: a For amounts included in lines 15, 16, and 17 that were received from a "disqualified person," prepare a list for your records to show the name of, and total amounts received in each year from, each "disqualified person" Do not file this list with your return. Enter the sum of N/A such amounts for each year (2003)(2002)(2001) b For any amount included in line 17 that was received from each person (other than "disqualified persons"), prepare a list for your records to show the name of, and amount received for each year, that was more than the larger of (1) the amount on line 25 for the year or (2) \$5,000 (Include in the list organizations described in lines 5 through 11, as well as individuals) Do not file this list with your return. After computing the difference between the amount received and the larger amount described in (1) or (2), enter the sum of these differences (the excess amounts) for each year (2001)(2000)Add Amounts from column (e) for lines. 27c 27d d Add Line 27a total and line 27b total 27e Public support (line 27c total minus line 27d total) N/A Total support for section 509(a)(2) test. Enter amount on line 23, column (e) N/A g Public support percentage (line 27e (numerator) divided by line 27f (denominator)) 27q

h Investment income percentage (line 18, column (e) (numerator) divided by line 27f (denominator)) 28 Unusual Grants: For an organization described in line 10, 11, or 12 that received any unusual grants during 2000 through 2003, prepare a list for your records to show, for each year, the name of the contributor, the date and amount of the grant, and a brief description of the nature of the grant. Do not file this list with your return. Do not include these grants in line 15 NONE

423121 12-03-04

Schedule A (Form 990 or 990-EZ) 2004

Private School Questionnaire (See page 7 of the instructions) N/A

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing		Yes	No
29	instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues,			
	and other written communications with the public dealing with student admissions, programs, and scholarships?	30]	
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of			
	solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known			
	to all parts of the general community it serves?	31]	
	if "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement.)			
		_		
		-		
		_		
32	Does the organization maintain the following.			
а	Records indicating the racial composition of the student body, faculty, and administrative staff?	32a		<u> </u>
b	Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		ļ
C	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student			
	admissions, programs, and scholarships?	32¢		
d	Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)	_		
33	Does the organization discriminate by race in any way with respect to:	- [
а	Students' rights or privileges?	33a		
b	Admissions policies?	33b		
C	Employment of faculty or administrative staff?	33c		
d	Scholarships or other financial assistance?	33d		
е	Educational policies?	33e_		
f	Use of facilities?	331		
g	Athletic programs?	33g		
h	Other extracurricular activities?	33h		
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement)			
		_ _		
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	- 34a		
b	Has the organization's right to such aid ever been revoked or suspended?	34b		
	If you answered "Yes" to either 34a or b, please explain using an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4 01 through 4 05 of Rev. Proc. 75-50,			
	1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	_35		

Schedule A (Form 990 or 990-EZ) 2004

Part VI-A Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions)

N/A

		(10 pe completed diver b)	/ an eligible organization that t	neu ronn 5700)				
Che	eck ▶ a [if the organization belon	gs to an affiliated group	Check ▶ b		ıf you che	cked "a" and "limited contr	of provisions apply
			Lobbying Expendite				(a) Affiliated group totals	(b) To be completed for ALL electing organizations
							N/A	
36	Total lobby	ring expenditures to influence	public opinion (grassroots lot	obying)		36		
37	Total lobby	ring expenditures to influence	a legislative body (direct lobb	ying)		37		
38	Total lobby	ring expenditures (add lines 3	6 and 37)			38		
39	Other exen	npt purpose expenditures				39_		
40	Total exem	pt purpose expenditures (add	l lines 38 and 39)			40		
41	Lobbying r	nontaxable amount. Enter the	amount from the following tab	le -				
	If the amo	unt on line 40 is -	The lobbying nontaxabl	e amount is -				
	Not over \$50	0,000	. 20% of the amount on line 40		`			
	Over \$500,00	00 but not over \$1,000,000	\$100,000 plus 15% of the ex-	cess over \$500,000				-
	Over \$1,000,	000 but not over \$1,500,000	\$175,000 plus 10% of the ex	cess over \$1,000,000		41	·····	
	Over \$1,500,	000 but not over \$17,000,000	\$225,000 plus 5% of the exce	ess over \$1,500,000				
	Over \$17,000),000	\$1,000,000)			
42	Grassroots	nontaxable amount (enter 25	i% of line 41) .			42		
43	Subtract lin	ne 42 from line 36. Enter -0- it	line 42 is more than line 36			43		
44	Subtract lin	ne 41 from line 38. Enter -0- if	line 41 is more than line 38			44		
	Caution: /	f there is an amount on eit	her line 43 or line 44, you r	nust file Form 4720)			

4-Year Averaging Period Under Section 501(h)

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below. See the instructions for lines 45 through 50 on page 11 of the instructions.)

		N/A			
Calendar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
45 Lobbying nontaxable amount					0
46 Lobbying ceiling amount (150% of line 45(e))					0
47 Total lobbying expenditures					0
48 Grassroots nontaxable amount					0
49 Grassroots ceiling amount (150% of line 48(e))					0
50 Grassroots lobbying expenditures					0

Part VI-B Lobbying Activity by Nonelecting Public Charities

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions)

During the year, did the organization attempt to influence national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of

- a Volunteers
- b Paid staff or management (Include compensation in expenses reported on lines c through h.)
- c Media advertisements
- d Mailings to members, legislators, or the public
- e Publications, or published or broadcast statements
- f Grants to other organizations for lobbying purposes
- g Direct contact with legislators, their staffs, government officials, or a legislative body
- h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means
- i Total lobbying expenditures (Add lines c through h.)

Yes	No	Amount
	Х	
	X	
	X	
	X	
	X	
	Х	
	Х	
	Х	
		0

423141 11-24-04

Schedule A (Form 990 or 990-EZ) 2004

Par				d Relationships With Nonchar	itable		
51		zations (See page 11 of the inst directly or indirectly engage in any of		r organization described in section			
31		section 501(c)(3) organizations) or i					
а	Transfers from the reporting org	nitical organizations		Yes	No		
_	(i) Cash		51a(i)		X		
	(ii) Other assets			a(iı)		Х	
b	Other transactions		·				
•		p(ı)		X			
		ets with a noncharitable exempt orga a noncharitable exempt organization			b(iı)		Х
	(III) Rental of facilities, equipme	ent, or other assets			p(iii)		X
	(iv) Reimbursement arrangeme	ents .			b(iv)		Х
	(v) Loans or loan guarantees	•			b(v)		Х
	(vi) Performance of services or	membership or fundraising solicitat	tions		b(vi)		Х
C		mailing lists, other assets, or paid e	•		C		X
d		_		always show the fair market value of the			
		given by the reporting organization	-			. / -	
		nent, show in column (d) the value o	f the goods, other assets, o	T ====================================	N	1/A	
(a) Line r		(c) Name of noncharitable ex	emot organization	(d) Description of transfers, transactions, and	l sharing arra	inaem	nents
	7 7 7 7	Traine of Honorattable ox					
							_
	······································						
						_	
							_
							
	Code (other than section 501(c) If "Yes," complete the following s	(3)) or in section 527? schedule N/A		anizations described in section 501(c) of the	Yes	X	No
	(a) Name of org		(b) Type of organization	(c) Description of relations	ship		
			 				
							
					······································		
423151 11-24-0				Schedule A (Fo	rm 000 or 00	n_F7	2004
11-24-0	J4			Scheutie W (Ln	220 01 22	L.L.	, = 004

STATEMENT

FORM 990	OTHER EXPENSES			STATEMENT	
DESCRIPTION	(A) TOTAL	(B) PROGRAM SERVICES	(C) MANAGEMENT AND GENERAL	(D) FUNDRAISING	G
CONSULTING	294,499.	274,652.	19,847.		0.
SUBCONTRACTOR	1,253,776.	1,253,776.	0.		0.
INSURANCE	7,265.	4,638.	2,627.		0.
PROFESSIONAL	17205.	1,0501	2,027.		•
DEVELOPMENT	2,678.	2,678.	0.	(0.
PAYROLL EXPENSES	2,751.	0.	2,751.		0.
DUES AND		•	_,		
SUBSCRIPTIONS	3,122.	106.	3,016.	(0.
INTERNET	8,983.	8,983.	0.	(0.
MEALS AND	•	·			
ENTERTAINMENT	783.	596.	187.		0.
EMPLOYEE RECRUITMENT	741.	50.	691.		0.
TAXES AND LICENSES	730.	0.	730.		0.
BANK SERVICE CHARGES	313.	45.	268.		0.
PARKING SPACE RENTAL	1,425.	1,425.	0.		0.
MISCELLANEOUS	1,496.	<440.>	1,936.		0.
TOTAL TO FM 990, LN 43	1,578,562.	1,546,509.	32,053.		-

EXPLANATION

THE INSTITUTE'S MISSION IS TO FOSTER ACCESS AND SUCCESS IN POST-SECONDARY EDUCATION THROUGH PUBLIC POLICY RESEARCH AND OTHER ACTIVITIES THAT INFORM AND INFLUENCE THE POLICYMAKING PROCESS. THE INSTITUTE'S ACTIVITIES ARE DESIGNED TO PROMOTE INNOVATIVE SOLUTIONS TO THE IMPORTANT AND COMPLEX ISSUES FACING HIGHER EDUCATION.

PART III

FORM 990 STATEMENT OF ORGANIZATION'S PRIMARY EXEMPT PURPOSE

FORM 990 STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS STATEMENT 3

DESCRIPTION OF PROGRAM SERVICE ONE

PEDAR - THIS PROJECT IS COMPRISED OF TWO STUDIES. THE "COMPLETION IN THE AREAS OF NATIONAL NEED" STUDY WILL USE INSTITUTION-LEVEL DATA TO EXAMINE TRENDS IN DEGREES AND CERTIFICATES AWARDED IN THE AREA OF NATIONAL NEED, AS DEFINED BY CONGRESS THROUGH LOAN FORGIVENESS PROGRAMS AND OTHER LEGISLATIVE INSTRUMENTS. THE "CHANGES IN PATTERNS OF PRICES AND FINANCIAL AID" STUDY USES INSTITUTION-LEVEL DATA TO EXAMINE TRENDS IN PRICES, FINANCIAL AID, AND NET PRICES OVER THE PERIOD 1999-2000 TO 2001-2002, INCLUDING A SERIES OF PRICE CHANGE INDICES THAT CAN BE ANALYZED BY VARIOUS STUDENT AND INSTITUTIONAL CHARACTERISTICS.

		GRANTS	EXPENSES
TO FORM 990,	PART III, LINE A		103,556.
FORM 990	STATEMENT OF PROGRAM SERVIC	CE ACCOMPLISHMENTS	STATEMENT 4
DESCRIPTION	OF PROGRAM SERVICE TWO		
FOUNDATION, AID IN PARTN	LARSHIPS - THIS PROJECT FUNDED EXAMINES VARIOUS ASPECTS OF PRIERSHIP WITH SCHOLARSHIP AMERICA OLARSHIP PROVIDERS ASSOCATION.	CVATE SCHOLARSHIP	
		GRANTS	EXPENSES
TO FORM 990,	PART III, LINE B		169,361.

FORM 990 STATEMENT OF PR	GRAM SERVICE ACCOMPLISHMENTS	STATEMENT 5
DESCRIPTION OF PROGRAM SERVICE	HREE	
MINORITY SERVING INSTITUTIONS (EMERGING SENIOR LEADERS WHO CAN SERVING INSTITUTIONS AND WHO CAPROMOTE NEW LEVELS OF ENGAGEMEN AND THE COMMUNITIES THEY SERVE.	STRENGTHEN AND LEAD MINORITY- EFFECTIVELY ESTABLISH AND	
	GRANTS	EXPENSES
TO FORM 990, PART III, LINE C		1,794,763.
FORM 990 STATEMENT OF PR	GRAM SERVICE ACCOMPLISHMENTS	STATEMENT 6
DESCRIPTION OF PROGRAM SERVICE CHANGING DIMENSIONS - INFORMS H GOVERNMENT POLICYMAKERS, ADVOCA THE UNADDRESSED BARRIERS TO ACC SERVED STUDENT GROUPS, AND TO T POLICY AND OTHER CHANGE STRATEG	GHER EDUCATION LEADERS, Y GROUPS, AND THE MEDIA ABOUT SS AND SUCCESS FOR UNDER- KE ACTION THROUGH GOVERNMENT	
TODICI IND CINDA CHINOL BIRLING	GRANTS	EXPENSES
TO FORM 990, PART III, LINE D		239,482.
FORM 990 OT	ER PROGRAM SERVICES	STATEMENT 7
DESCRIPTION	GRANTS AND ALLOCATIONS	
INVESTING IN AMERICA'S FUTURE P		EXPENSES
	DISSEMINATION	EXPENSES 44,273.

. INSTITUTE FOR HIGHER EDUCAT	ION POLICY			52-1818907
OTHER PROGRAMS		131,522.		
TOTAL TO FORM 990, PART III,	LINE E			319,534.
FORM 990 (OTHER LIABILIT	IES	S	TATEMENT 8
DESCRIPTION				AMOUNT
DEFERRED RENT CAPITAL LEASE PAYABLE				56,876. 17,324.
TOTAL TO FORM 990, PART IV, L	INE 65, COLUMN	В		74,200.
SCHEDULE A	OTHER INC	OME	S	TATEMENT 9
DESCRIPTION	2003 AMOUNT	2002 AMOUNT	2001 AMOUNT	2000 AMOUNT
MISCELLANEOUS	2,000.	2,000.	0.	16,228.
TOTAL TO SCHEDULE A, LINE 22	2,000.	2,000.	0.	16,228.

Institute for Higher Education Policy Form 990, Part II, Line 42 - Depreciation Form 990, Part IV, Line 57 - Land, Buildings, and Equipment Year Ended December 31, 2004

ASSETS

52-1818907

	eginning of Year	A	ddıtıons	Di	sposals	 End of Year
Leasehold Improvements Office Furniture and Equipment Capital Lease - Equipment	\$ 12,429 91,975 42,357	\$	7,410 16,025 14,433	\$	(909)	\$ 19,839 108,000 55,881
Total	 146,761	\$	37,868	\$	(909)	 183,720
ACCUMULATED						

DEPRECIATION End Beginning Current Year of Year of Year Depreciation Disposals \$ Leasehold Improvements 2,392 \$ \$ 3,738 1,346 Office Furniture and Equipment 79,651 86,680 7,029 Capital Lease Equipment (909)38,974 32,172 7,711 Total 129,392 114,215 16,086

<u>Note</u>: Furniture and equipment are stated at cost and are depreciated using the straight-line method over estimated useful lives of three to five years. Leasehold improvements are recorded at cost and amortized using the straight-line method over their estimated useful lives or the remaining lease term, whichever is shorter.

Form **8868**

(Rev December 2004)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return

OMB No 1545-1709

• If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box						
• If you are filing for an Additional (not automatic) 3-Month Extension, complete only Part II (on page 2 of this form)						
Do no	ot complete Part II unless you have already been granted an automatic 3-month extension on a previously file	ed Form 8868				
Par	Automatic 3-Month Extension of Time - Only submit original (no copies needed)					
Form	990-T corporations requesting an automatic 6-month extension - check this box and complete Part I only	▶ □				
	ner corporations (including Form 990-C filers) must use Form 7004 to request an extension of time to file incom is Partnerships, REMICs, and trusts must use Form 8736 to request an extension of time to file Form 1065, 10					
below exten	ronic Filing (e-file). Form 8868 can be filed electronically if you want a 3 month automatic extension of time t r (6 months for corporate Form 990-T filers). However, you cannot file it electronically if you want the additional sion, instead you must submit the fully completed signed page 2 (Part II) of Form 8868. For more details on the rowwwww.rs.gov/efile.	I (not automatic) 3-month				
Type print	or Name of Exempt Organization	Employer identification number				
File by t	INSTITUTE FOR HIGHER EDUCATION POLICY	52-1818907				
due dat filing yo return S	e for Number, street, and room or suite no. If a P.O. box, see instructions of the street. NW. NO. 400					
instruct						
Chec	k type of return to be filed(file a separate application for each return)					
	X Form 990 Form 990·T (corporation) Form 4720 Form 990·BL Form 990·T (sec. 401(a) or 408(a) trust) Form 5227 Form 990·EZ Form 990·T (trust other than above) Form 6069 Form 990·PF Form 1041-A Form 8870					
Tel		s is for the whole group, check this members the extension will cover				
	I request an automatic 3 month (6-months for a Form 990-T corporation) extension of time until to file the exempt organization return for the organization named above. The extension is for the organization accordingly a calendar year 2004 or	ST 15, 2005 's return for				
	tax year beginning, and ending					
2	If this tax year is for less than 12 months, check reason Initial return	Change in accounting period				
	If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any					
-	nonrefundable credits. See instructions	\$				
	If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	\$				
С	If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated	\$				
С	If this application is for Form 990-PF or 990-T, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. Balance Due. Subtract line 3b from line 3a. Include your payment with this form, or, if required, deposit with	\$ N/A				

Form 886	I (Rev. 12-2004)	Page 2			
• If you a	re filing for an Additional (not automatic) 3-Month Extension, complete only Part II and c	neck this box			
	y complete Part II if you have already been granted an automatic 3-month extension on a pre				
	re filing for an Automatic 3-Month Extension, complete only Part I (on page 1).				
Part II	Additional (not automatic) 3-Month Extension of Time - Must file	Original and One Conv.			
Type or	Name of Exempt Organization	Employer identification number			
print.	INSTITUTE FOR HIGHER EDUCATION POLICY	52-1818907			
File by the extended	Number, street, and room or suite no. If a P.O. box, see instructions.	For IRS use only			
due date for filing the	1320 19TH STREET, NW, NO. 400				
retum Sea instructions	City, town or post office, state, and ZIP code. For a foreign address, see instructions. WASHINGTON, DC 20036				
Check ty	pe of return to be filed (File a separate application for each return):				
X For	m 990 Form 990-EZ Form 990-T (sec. 401(a) or 408(a) trust) Form	1041-A Form 5227 Form 8870			
For	m 990-BL Form 990-PF Form 990-T (trust other than above) Form	4720 Form 6069			
STOP: Do	not complete Part II if you were not already granted an automatic 3-month extension o	n a previously filed Form 8868.			
	oks are in the care of ► THE ORGANIZATION				
•	one No. ► (202) 861-8223 FAX No. ►				
	rganization does not have an office or place of business in the United States, check this box s for a Group Return, enter the organization's four digit Group Exemption Number (GEN)				
box > [d EINs of all members the extension is for.			
	guest an additional 3-month extension of time until NOVEMBER 15, 2005.	ENTER OF BUTTHERIDE THE EXCENSION IS TO			
5 For	calendar year 2004, or other tax year beginning and	d ending			
6 If th	is tax year is for less than 12 months, check reason: Initial return Final in	eturn Change in accounting period			
	e in detail why you need the extension	COMPLEME MUE DEMILDA			
AL	DITIONAL INFORMATTION IS NEEDED TO ACCURATELY	COMPLETE THE RETURN.			
8a If th	is application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less a				
	refundable credits. See instructions	<u>\$</u>			
tax	is application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and esti- payments made. Include any prior year overpayment allowed as a credit and any amount pai				
•	viously with Form 8868	<u>\$</u>			
	ince Due. Subtract line 8b from line 8a. Include your payment with this form, or, if required, opon or, if required, opon or, if required, by using EFTPS (Electronic Federal Tax Payment System). See instruction				
	Signature and Verification				
	Ities of perjury, I declare that I have examined this form, including accompanying schedules and statemei rrect, and complete, and that I am authorized to prepare this form	nts, and to the best of my knowledge and belief,			
Signature		Date > 8/3/05			
	Notice to Applicant - To Be Completed by the	IRS			
	have approved this application. Please attach this form to the organization's return.				
	have not approved this application. However, we have granted a 10-day grace period from the				
date of the organization's return (including any prior extensions). This grace period is considered to be a valid extension of time for elections					
_	rwise required to be made on a timely return. Please attach this form to the organization's re				
We have not approved this application. After considering the reasons stated in item 7, we cannot grant your request for an extension of time to file. We are not granting a 10-day grace period.					
We cannot consider this application because it was filed after the extended due date of the return for which an extension was requested.					
	er				
	Pu.				
Director	By	Date			
	Mailing Address - Enter the address if you want the copy of this application for an addition nan the one entered above.	al 3-month extension returned to an address			
- Interest to	Name				
_	RAFFA, P.C.				
Type or print	Number and street (include suite, room, or apt. no.) or a P.O. box number 1899 L STREET, NW, SUITE 600				
423832 01-10-05	City or town, province or state, and country (including postal or ZIP code) WASHINGTON, DC 20036				