NOTICE

GuideStar has been informed of an IRS processing error on electronically filed Forms 990 between January 1, 2009 and December 3, 2010 for filing year 2008. These processing errors have resulted in inaccurate data appearing on the scanned images of these tax returns and do not reflect the information filed with the IRS.

These errors include:

- Organization's mission description (Part III, line 1) and the description of program
 achievements (Part III, line 4a) may not reflect what was originally submitted by the
 nonprofit organization
- 2. Gross Income for Special Events value transposed
 - Part VIII The value in Line 8a may not be accurate
- 3. Other Salaries and Wages, Management and General Expenses is not reported
 - Part IX Line 7c might show a blank where a value was originally reported
- 4. Endowments Funds, Possession by Related Organizations checkbox transposed
 - Schedule D, Part V Line 3a (ii) checkbox values may be transposed

GuideStar is working with the IRS and reaching out directly to this organization to obtain a true and accurate copy of the 2008 Form 990. GuideStar will replace this Form 990 when the accurate return is made available.

Please direct any questions to nposervices@guidestar.org.

DLN: 93493088002040

Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047 2008

Open to Public

Department of the Treasury

► The organization may have to use a copy of this return to satisfy state reporting requirements

| | evenue c | | | | | • | Inspection |
|--------------------|----------------|--|---|---|--------------------------|--------------------------|----------------------------|
| | | a la se la la | ar, or tax year beginning 07-01-2008 C Name of organization | and ending 06-30-200 |) 9 | D Employer ide | ntification number |
| _ | ess cha | · icasc | HIGHER EDUCATION POLICY INSTITUTE | | | 77-031319 | 4 |
| _ | ne chan | label or | Doing Business As | | | E Telephone nu | |
| _ | al returi | type. See | | | | (408) 271-2 | 2699 |
| _ | nınatıor | Instruc- | Number and street (or P O box if mail is 152 NORTH 3RD STREET SUITE 705 | not delivered to street addre | ess) Room/suite | G Gross receipt | s \$ 218,924 |
| _ | ended re | | City or town, state or country, and ZIP + SAN JOSE, CA 95112 | 4 | • | | |
| Appl | ıcatıon | pending | , | | | | |
| | | PATRI 152 N | me and address of Principal Officer CK M CALLAN ORTH 3RD STREET SUITE 705 | | H(a) Is thus | s a group return tes? | for ┌Yes ┌ No |
| Tav | | • | OSE,CA 95112 | - | H(b) Are all | affiliates include | d? |
| | | | c) (3) ◀ (insert no) | 527 | _ | | See instructions) |
| We | b site | : ► WWW HIGHE | REDUCATION ORG | | H(c) Group | p Exemption Nui | mber 🟲 |
| Туре | of orga | anızatıon 🔽 Corpora | tion trust association other 🕨 | | L Year of For | mation 1992 M | State of legal domicile CA |
| Do. | . T | Cummaru | | | | | |
| 1591 | t I 1 | Summary | ne organization's mission or most sig | nificant activities | | | |
| | 3 4 5 | Number of voting Number of indepe Total number of e | if the organization discontinued its of members of the governing body (Part ndent voting members of the governing mployees (Part V, line 2a) olunteers (estimate if necessary) . | : VI, line 1a) ng body (Part VI, line 1 | | . 3 _ | 14 14 8 14 |
| . | | | ated business revenue from Part VIII | | | 7a | 0 |
| | | | iness taxable income from Form 990 | | | | 0 |
| | | | | | Prio | r Year | Current Year |
| | 8 | Contributions an | d grants (Part VIII, line 1h) | | 7,460,241 | 157,616 | |
| ì | 9 | Program service | revenue (Part VIII, line 2g) | 155,102 | 23,850 | | |
| Haverille | 10 | Investment inco | me (Part VIII, column (A), lines 3, 4 | 41,897 | 31,206 | | |
| - | 11 | Other revenue (F | Part VIII, column (A), lines 5, 6d, 8c | , 9c, 10c, and 11e) | | 12,239 | (|
| | 12 | Total revenue—a | idd lines 8 through 11 (must equal Pa | art VIII, column (A), lır | ne | 7,669,479 | 212,672 |
| | 13 | • | ar amounts paid (Part IX, column (A) |), lines 1–3) | | | (|
| | 14 | Benefits paid to | or for members (Part IX, column (A), | line 4) | | | (|
| ا م | 15 | | ompensation, employee benefits (Pai | 5 – | 760.165 | 1.051.00 | |
| EXP enses | 16- | 10) | described for AD and TV and comment (AD) for | 760,165 | 1,051,084 | | |
| <u>क</u> | 16a | | draising fees (Part IX, column (A), lin | | (| | |
| | ь 17 | | openses, Part IX, column (D), line 25 | 1,427,778 | 1 007 29 | | |
| | 18 | • | -add lines 13-17 (must equal Part I) | • | | 2,187,943 | 1,997,384 |
| | 19 | | penses Subtract line 18 from line 12 | | | 5,481,536 | -2,835,796 |
| | | | , | | Beginni | ng of Year | End of Year |
|) BB | 20 | Total assets (Pa | rt X. line 16) | | | 7,212,784 | 4,580,223 |
| 3.5E | 21 | Total liabilities (| | | | 152,179 | 355,414 |
| Fun | 22 | | nd balances Subtract line 21 from lir | | 7,060,605 | 4,224,809 | |
| Par | t II | Signature Bl | ock | | | | |
| leas ign ere | | and belief, it is true, ****** Signature of office PATRICK M CALL | AN PRESIDENT | | ed on all informati | | |
| | | Type or print nam | ne and title | , · · · · · · · · · · · · · · · · · · · | | T | |
| aid | | Preparer's signature LAWI | RENCE S KUECHLER | Date 2010-03-23 | Check if self-empolyed • | Preparer's PTIN (| See Gen Inst) |
| | arer's Only | ıf self-employed), | P | | · · · • | EIN Þ | |
| 50 (| - 111 y | address, and ZIP + | 55 ALMADEN BLVD STE 600 | | | Phono no 💺 /4 | 08) 404.1200 |
| | | <u> </u> | SAN JOSE, CA 95113 | | | Phone no 🕨 (4 | |
| ay th | ne IRS | discuss this retu | ırn with the preparer shown above? (S | See instructions) | | | ▼ Yes |

Part III Statement of Program Service Accomplishments (See the instructions.)

| HINDER EDICATION POLICY MISTITUTE THE "INSTITUTE") IS COMMITTED TO INCRESSION ACCESS NO SOCIOESS 10 PODISCOCIONAY EDUCATION AND MISTING WIRE STUDIES IN REPORT PUBLIC POLICY AND SUPPORT I CONONIC AN SOCIAL DEVILOPMENT 2. Did the organization undertable any significant program services during the year which were net listed on the prior form 990 or 990-62? 2. If "res," describe these new services on Schedule 0 3. Did the organization cases conducting or make significant changes in how it conducts any program services? 3. If "Yes," describe these changes on Schedule 0 4. Did the organization cases conducting or make significant changes in how it conducts any program services? 4. If "es," describe these changes on Schedule 0 5. Did the organization cases conducting or make significant changes in how it conducts any program services? 6. If "es," describe these changes on Schedule 0 6. Did the organization case changes on Schedule 0 6. Did the organization case changes on Schedule 0 7. Did the organization case changes on Schedule 0 8. Did the organization case changes on Schedule 0 9. Did the organization case changes on Schedule 0 9. Did the organization case changes on Schedule 0 9. Did the organization case changes on Schedule 0 10. Did the organization case changes on Schedule 0 11. Program services by a page services on Schedule 0 12. Did the organization case changes on Schedule 0 13. Did the organization case changes on Schedule 0 14. (Code) ((Spenices) 1. Did 2.1 did including parts of 1 14. (Code) ((Spenices) 1. Did 2.2 did including parts of 1 15. (Code) ((Spenices) 1. Did 2.2 did including parts of 1 16. (Code) ((Spenices) 1. Did 2.2 did including parts of 1 17. (Spenices) 1. (Sp | 4e | Total program service expenses \$ | 2,535,452 | 2 Must equal Part IX, | Line 25, column (B). | |
|--|--------|---|--|---|---|--|
| HIGHER EDUCATION POLICY INSTITUTE THE "INSTITUTE"; IS COMMITTED TO INCREASING ACCESS AND SUCCESS BY POSTSCOURANY EDUCATION AGOING THE WORLD IT HOUSE PROJECT AND SUPPORT INCREMENTAL STATE OF THE WORLD INTRODUCE AND SUPPORT INCREMENTAL STATE OF THE WORLD INTRODUCE AND SUPPORT INCREMENTAL STATE OF THE WORLD INTO THE PROJECT OF THE WORLD INTO THE WORLD | 4 - | | | <u> </u> | | , |
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| HISINEE EDUCATION POLICY INSTITUTE ("INSTITUTE") IS COMMITTED TO INCRESSING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION ADOUND THE WORLD THROUGH LINGUIST RESPARCH AND INNOVATIVE PROCRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AND SUPPORT END SUPPORT ECONOMIC AND SUPPORT END SUPPORT ECONOMIC AND SUPPORT END SUP | | | | | | |
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| HIGHER EDUCATION POLICY INSTITUTE ("INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH HUNGUR RESPARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 99 or 99 0 - 52 | | | | | | |
| HIGHER EDUCATION POLICY INSTITUTE ("INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH HUNGUR RESPARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 99 or 99 0 - 52 | | | | | | |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | 4c | (Code) (Expenses \$ | | ıncludıng grants of \$ |) (Revenue \$ |) |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | | | | | | |
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| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-E2? | | provide alternatives for achieving optimal org including Policy Alert Is College Opportunity | anization and operation Slipping Away?, Squeez | of higher education During t e Play 2009 The Public's Vi | the year ended June 30, 2009 the lews on College Costs Today, Ca | e Institute released various reports lifornia Higher Education, The |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | 4b | Communications - As a catalyst for improving | public policy the Institut | te communicates performar | nce results and key findings to the | e public, to civic, business, and |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | | | | | | |
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| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | 4a | Policy Analysis - As a resource for policy deve | elopment the Institute co | nducts independent researc | th and analyses of pressing policy | issues facing the states and the |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | 4 | Section 501(c)(3) and (4) organizatio | ns and 4947(a)(1) t | rusts are required to re | eport the amount of grants | |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | | • | | | | |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? | 3 | - | _ | changes in how it con | ducts any program | ┌ Yes ┌ No |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AN SOCIAL DEVELOPMENT 2 Did the organization undertake any significant program services during the year which were not listed on | | · · | on Schedule O | | | 165 * NO |
| HIGHER EDUCATION POLICY INSTITUTE (THE "INSTITUTE") IS COMMITTED TO INCREASING ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AROUND THE WORLD THROUGH UNIQUE RESEARCH AND INNOVATIVE PROGRAMS THAT INFORM KEY DECISION MAKERS WHO SHAPE PUBLIC POLICY AND SUPPORT ECONOMIC AND ACCESS AND SUCCESS IN POSTSECONDARY EDUCATION AND SUPPORT ECONOMIC AND SUP | 2 | | ınıfıcant program se | rvices during the year | which were not listed on | □ Voc. □ No |
| | | | OVATIVE PROGRAMS TH | AT INFORM KEY DECISION I | MAKERS WHO SHAPE PUBLIC POL | ICY AND SUPPORT ECONOMIC AN |
| 1 Rriefly describe the organization's mission | 1 | Briefly describe the organization's mission HIGHER EDUCATION POLICY INSTITUTE (THE "1 | NSTITUTE") IS COMMITT | TED TO INCREASING ACCES | S AND SUCCESS IN POSTSECONE | DARY EDUCATION AROUND THE |

| art IV | Chec | klist of | Required | Schedules |
|--------|------|----------|----------|-----------|
| | | | | |

| | | | Yes | No |
|-----|---|-----|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | Yes | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? 🕏 | 2 | Yes | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | No |
| 4 | Section 501(c)(3) organizations Did the organization engage in lobbying activities? If "Yes," complete Schedule C, Part II | 4 | | Νο |
| 5 | Section $501(c)(4)$, $501(c)(5)$, and $501(c)(6)$ organizations. Is the organization subject to the section $6033(e)$ notice and reporting requirement and proxy tax? If "Yes," complete Schedule C, Part III | 5 | | |
| 6 | Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | No |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? If "Yes," complete Schedule D, Part II | 7 | | No |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | No |
| 9 | Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | No |
| 10 | Did the organization hold assets in term, permanent,or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | No |
| 11 | Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable | 11 | Yes | |
| 12 | Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? If "Yes," complete Schedule D, Parts XI, XII, and XIII . | 12 | Yes | |
| 13 | Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | No |
| 14a | Did the organization maintain an office, employees, or agents outside of the U S ? | 14a | | Νo |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? If "Yes," complete Schedule F, Part I | 14b | | Νο |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II | 15 | | No |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III | 16 | | No |
| 17 | Did the organization report more than \$15,000 on Part IX, column (A), line 11e? <i>If</i> "Yes," complete Schedule G, Part I | 17 | | No |
| 18 | Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | No |
| 19 | Did the organization report more than \$15,000 on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | Νo |
| 20 | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 20 | | Νο |
| 21 | Did the organization report more than \$5,000 on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | Νο |
| 22 | Did the organization report more than \$5,000 on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | No |
| 23 | Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? If "Yes," complete Schedule J | 23 | Yes | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25 | 24a | | No |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | No |
| b | Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? If "Yes," complete Schedule L, Part I | 25b | | No |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | No |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? If "Yes," complete Schedule L, Part III | 27 | | No |

Part IV Checklist of Required Schedules (Continued)

| | | | Yes | No |
|----|---|-----|-----|----|
| 28 | During the tax year, did any person who is a current or former officer, director, trustee, or key employee | | | |
| а | Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? If "Yes," complete Schedule L, Part IV | 28a | Yes | |
| b | Have a family member who had a direct or indirect business relationship with the organization? If "Yes," complete Schedule L, Part IV | 28b | | No |
| c | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? If "Yes," complete Schedule L, Part IV. | 28c | Yes | |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | Νo |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M | 30 | | No |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I | 31 | | Νo |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> | 32 | | No |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301 7701-2 and 301 7701-3? <i>If</i> " <i>Yes,"</i> complete Schedule R, Part I | 33 | | Νo |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | | No |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35 | | No |
| 36 | 501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2 | 36 | | Νo |
| 37 | Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | No |

| | | ı | 1 | | Yes | No |
|----|--|--------------|--------------------------|----------|-----|----------|
| 1a | Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of U.S. Information Returns, Enter -0- if not applicable | | | | | |
| | or 0.3. Information Returns. Enter -0- II not applicable | 1a | 45 | | | |
| ь | Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable | | | | | |
| _ | | 1b | 0 | | | |
| c | Did the organization comply with backup withholding rules for reportable payments t gaming (gambling) winnings to prize winners? | | dors and reportable | 1c | Yes | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax | i . | | | 103 | |
| | Statements filed for the calendar year ending with or within the year covered by this | | | | | |
| h | return | 2a | o v returns? | | | |
| | Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this | | | 2b | Yes | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more durin | | | 3a | | Νο |
| ь | return? | | | 3b | | 110 |
| 4a | At any time during the calendar year, did the organization have an interest in, or a si | | | | | |
| | over, a financial account in a foreign country (such as a bank account, securities acaccount)? | | | 4a | | Νο |
| b | If "Yes," enter the name of the foreign country | | | | | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22.1 , <i>Re Financial Accounts</i> . | eport o | f Foreign Bank and | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during | ng the | tax year? | 5a | | Νo |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited | tax sh | nelter transaction? | 5b | | Νo |
| c | If "Yes," to 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exemp Tax Shelter Transaction? | t Entit | y Regarding Prohibited | 5c | | |
| 6a | Did the organization solicit any contributions that were not tax deductible? | | | 6a | | Νo |
| b | If "Yes," did the organization include with every solicitation an express statement the were not tax deductible? | | | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | |
| а | Did the organization provide goods or services in exchange for any quid pro quo con more $^{\circ}$ | trıbut | on of \$75 or | 7a | | Νο |
| ь | If "Yes," did the organization notify the donor of the value of the goods or services p | rovide | d? | 7b | | |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal prope | rty for | which it was required to | | | |
| | file Form 8282? | I – . | I | 7c | | No |
| a | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | | |
| e | Did the organization, during the year, receive any funds, directly or indirectly, to pay | prem | nums on a personal | | | |
| f | benefit contract? | | anofit contract? | 7e 7f | | No No |
| ď | For all contributions of qualified intellectual property, did the organization file Form 8 | | | 71 7g | | 110 |
| h | For contributions of cars, boats, airplanes, and other vehicles, did the organization fi | | · | 79 | | |
| | required? | | | 7h | | |
| 8 | Section $501(c)(3)$ and other sponsoring organizations maintaining donor advised funds a supporting organizations. Did the supporting organization, or a fund maintained by a sponsoring organization of a fund maintained by a sponsoring organization. | | | | | |
| | excess business holdings at any time during the | , | J,, | 8 | | |
| 9 | year? | | | | | |
| | Did the organization make any taxable distributions under section 4966? | | | 9a | | |
| ь | Did the organization make a distribution to a donor, donor advisor, or related person | | | 9b | | |
| 10 | Section $501(c)(7)$ organizations. Enter | | | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | |
| 11 | Section 501(c)(12) organizations Enter | | | | | |
| | Gross income from members or shareholders | | | | | |
| _ | | 11a | | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) | 11b | | | | |
| 4- | · | | | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in | n lieu (| of Form 1041? | 12a | | |
| D | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | |

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

| Section A. Governing Body and Management |
|--|
|--|

| | | | Yes | No | | | |
|----|---|----|-----|----|--|--|--|
| | For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O. See instructions. | | | | | | |
| 1a | Enter the number of voting members of the governing body 1a 14 | | | | | | |
| b | Enter the number of voting members that are independent 14 | | | | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | 2 | | Νο | | | |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? | 3 | | Νo | | | |
| 4 | Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed? | | | | | | |
| 5 | 5 Did the organization become aware during the year of a material diversion of the organization's assets? | | | | | | |
| 6 | 5 Does the organization have members or stockholders? | | | | | | |
| 7a | Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? | | | | | | |
| ь | Are any decisions of the governing body subject to approval by members, stockholders, or other persons? \cdot \cdot | 7b | | No | | | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following | | | | | | |
| а | the governing body? | 8a | Yes | | | | |
| ь | each committee with authority to act on behalf of the governing body? | 8b | Yes | | | | |
| 9a | Does the organization have local chapters, branches, or affiliates? | 9a | | No | | | |
| b | If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? | 9b | | | | | |
| 10 | Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990 | 10 | Yes | | | | |
| 11 | Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 11 | | Νο | | | |
| | | | | | | | |

Section B. Policies

| | | | Yes | No |
|-----|--|-----|-----|----|
| 12a | Does the organization have a written conflict of interest policy? If "No", go to line 13 \cdot . | 12a | Yes | |
| Ь | Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Yes | |
| С | Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done | 12c | Yes | |
| 13 | Does the organization have a written whistleblower policy? | 13 | Yes | |
| 14 | Does the organization have a written document retention and destruction policy? | 14 | Yes | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision | | | |
| а | The organization's CEO, Executive Director, or top management official? | 15a | Yes | |
| b | Other officers or key employees of the organization? | 15b | Yes | |
| | Describe the process in Schedule O | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | 16a | | Νο |
| b | If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements? | 16b | | |

Section C. Disclosure

- 17 List the States with which a copy of this Form 990 is required to be filed CA
- Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c) (3)s only) available for public inspection. Indicate how you make these available. Check all that apply own website. I another's website.
- 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public See Additional Data Table
- 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization

Holly Earlywine 152 N 3RD ST SUITE 705 san jose, CA 95112 (408) 271-2699

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Section A Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Use Schedule J-2 if additional space is needed

- * List all of the organization's current officers, directors, trustees (whether individuals or organizations) and key employees regardless of amount of compensation, and current key employees Enter -0 - in columns (D), (E), and (F) if no compensation was paid
- * List the organization's five **current** highest compensated employees (other than an officer, director, trustee or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations
- * List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations
- * List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest compensated employees, and former such persons

| Check this box if the organization did not compensate any officer, director, trustee or key employee | | | | | | | | | | |
|--|--|--|-----------------------|---|--------------|------------------------------|--------|---|--|--|
| | | (C) Position (check all that apply) | | | | | | | | (F) |
| (A) Name and Title | (B) Average hours per week | Individual Trustee or Director | Institutional Trustee | | Key employee | Highest compensated employee | Former | (D) Reportable compensation from the organization (W- 2/1099MISC) | (E) Reportable compensation from related organizations (W- 2/1099- MISC) | Estimated amount of other compensation from the organization and related organizations |
| JAMES B HUNT JR , Chairman | 10 | Х | | Х | | | | 0 | 0 | 0 |
| RAMON C CORTINES , Director | 10 | Χ | | | | | | 0 | 0 | 0 |
| VIRGINIA B EDWARDS, Director | 10 | Х | | | | | | 0 | 0 | 0 |
| CHARLES EM KOLB , Director | 10 | Χ | | | | | | 0 | 0 | 0 |
| JAMES M FURMAN , Director | 10 | Х | | | | | | 0 | 0 | 0 |
| ROBERT H MCCABE , Director | 10 | Х | | | | | | 0 | 0 | 0 |
| JOANNE CORDAY KOZBERG , Director | 10 | Χ | | | | | | 0 | 0 | 0 |
| ROBERT H ATWELL , Director | 10 | Χ | | | | | | 0 | 0 | 0 |
| THOMAS J TIERNEY , Director | 10 | Х | | | | | | 0 | 0 | 0 |
| HAROLD M WILLIAMS, Director | 10 | Χ | | | | | | 0 | 0 | 0 |
| ARTURO MADRID , director | 10 | Х | | | | | | 0 | 0 | 0 |
| MATTHEW H KISBER , Director | 10 | Χ | | | | | | 0 | 0 | 0 |
| DEBORAH WADSWORTH , Director | 10 | Х | | | | | | 0 | 0 | 0 |
| jack scott , director | 10 | Χ | | | | | | 0 | 0 | 0 |
| PATRICK M CALLAN , President | 10 00 | | | Х | | | | 333,873 | 0 | 62,393 |
| DOLORES DOWDLE , TREASURER | 5 00 | | | Х | | | | 38,118 | 0 | 0 |
| | | | | | | | | | | |

Part VIII Continued

| | | 1 | (tion that a | • | | | | | (E) | (F) |
|-----------------------|--|-----------------------------------|-----------------------|----------|--------------|------------------------------|--------|---|---|--|
| (A) Name and Title | (B) Average hours per week | Individual Trustee or Director | Institutional Trustee | | Key employee | Highest compensated employee | Former | (D) Reportable compensation from the organization (W- 2/1099MISC) | Reportable compensation from related organizations (W- 2/1099- MISC) | Estimated amount of other compensation from the organization and related organizations |
| 1b Total | | <u> </u> | <u> </u> | <u> </u> | | | ┢ | 371,991 | | 62,393 |

- 2 Total number of individuals (including those in 1a) who received more than \$100,000 in reportable compensation from the organization ►1

Section B. Independent Contractors

from the organization

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization

rendered to the organization? If "Yes," complete Schedule I for such person

| (A) Name and business address | (B) Description of services | Compensation |
|---|------------------------------------|--------------|
| NCHEMS 3035 center green drive 150 boulder, CO 80301 | Research Data for MU 2008 | 351,602 |
| SIMON ERWIN ASSOCIATES 116 HAINLINE ROAD APTOS, CA 950034513 | IT AND COMPUTER SERVICES | 102,009 |
| | | |
| 2 Total number of independent contractors (including those in 1) who received m | ore than \$100,000 in compensation | |

Νo

5

Statement of Revenue

| | | | | | (A) Total Revenue | (B) Related or Exempt Function Revenue | (C) Unrelated Business Revenue | (D) Revenue Excluded from Tax under IRC 512, 513, or 514 |
|--|-----|---|--|-----------------|----------------------|--|--|--|
| | 1a | Federated car | npaigns 1a | | | Revenue | | 512, 513, 01 514 |
| 松松 | ь | Membership d | | | | | | |
| き | | | 1b | | | | | |
| S, G | С | Fundraising e | vents 1c | | | | | |
| 無無 | d | Related organ | izations1d | | | | | |
| <u>∞</u> E | е | Government gran | nts (contributions) 1e | | | | | |
| tion of the | f | | tions, gifts, grants, and | 157,616 | | | | |
| Contributions, gifts, grants and other similar amounts | | similar amounts i | not included above | | | | | |
| Ęĕ | g | | ributions included in | | | | | |
| ರಹ | h | | es 1a-1f) . . . | | 157,616 | | | |
| | ļ | | | · · · · · | <u> </u> | | | |
| <u>9</u> | 2a | HONORARIUM | | Business Code | 22.050 | 22.050 | | |
| e E | b | HONORARIOM | | 611,710 | 23,850 | 23,850 | | |
| æ | c | | | | | | | |
| 95e | d | | | | | | | |
| 38 | e | | | | | | | |
| Ē | f | ^ II - + h - u u u u - | | | | | | |
| Program Serwce Revenue | | | ram service revenue | | | | | |
| <u> </u> | g | Total. Add line ▶ \$ 23,850 | es 2a-2f | | | | | |
| | 3 | | ncome (including divi | · | 34,821 | | | 34,821 |
| | | | amounts) | • | 34,021 | | | 34,821 |
| | 4 | Income from inve | estment of tax-exempt b | ond proceeds . | | | | |
| | 5 | Royalties . | | | | | | |
| | | | (ı) Real | (II) Personal | | | | |
| | 6a | Gross Rents | | | | | | |
| | ь | Less rental expenses | | | | | | |
| | С | Rental income or (loss) | | | | | | |
| | d | | ome or (loss) | | | | | |
| | | | (ı) Securities | (II) O ther | | | | |
| | 7a | Gross amount from sales of assets other | | 2,637 | | | | |
| | ь | than inventory Less cost or | | 6,252 | | | | |
| | | other basis and sales expenses | | | | | | |
| | c | Gain or (loss) | <u> </u> | -3,615 | 2 (15 | | | 2.615 |
| | d | Net gain or (lo | oss) | | -3,615 | | | -3,615 |
| | 8a | Gross income events (not in | from fundraising | | | | | |
| Other Revenue | | 1c) See Part | | | | | | |
| Ве | | Attach Schedul \$15,000 | le G ıf total exceeds | | | | | |
| <u>u</u> | ь | | xpensesb | | | | | |
| ₽ | с | | r (loss) from fundrais | Ing events | | | | |
| | 9a | Gross income | from gaming | | | | | |
| | | activities See Complete Sche | e part IV , line 19 dule G if total | | | | | |
| | | exceeds \$15,00 | | | | | | |
| | ь | | a | | | | | |
| | c | | xpensesb r (loss) from gaming a | Lactivities | | | | |
| | | | | • | | | | |
| | 10a | Gross sales o returns and al | finventory, less lowances . a | | | | | |
| | ь | Less cost of | goods sold b | | | | | |
| | С | | r (loss) from sales of | inventory | | | | |
| | | Mıscellaneou | us Revenue | Business Code | | | | |
| | 11a | | | | | | | |
| | ь | | | | | | | |
| | С | | | | | | | |
| | d | All other reve | nue | | | | | |
| | e | | es 11a-11d | | | | | |
| | 12 | | e. Add lines 1h, 2g, 3 | , 4, 5, 6d, 7d, | 212,672 | 23,850 | 0 | 31,206 |
| | | 8c, 9c, 10c, and 1 | 11e | . • | | | | |

Part IX Statement of Functional Expenses

| A | Section 501(c)(3) and 501(c)(4) orgall other organizations must complete column (A) but are not re | | | (B), (C), and (D |). |
|----------|--|-----------------------|---|--|---------------------------------------|
| Do 1 | not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and organizations in the U.S. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to individuals in the U.S. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to governments, organizations and individuals outside the U.S. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 320,291 | 292,167 | 28,124 | |
| 6 | Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$ | | | | |
| 7 | Other salaries and wages | 546,648 | 336,109 | | |
| 8 | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) | 57,654 | 35,442 | 22,212 | |
| 9 | Other employee benefits | 73,613 | 60,305 | 13,308 | |
| 10 | Payroll taxes | 52,878 | 34,820 | 18,058 | |
| 11 | Fees for services (non-employees) | | | | |
| а | Management | | | | |
| b | Legal | | | | |
| c | Accounting | 21,500 | | 21,500 | |
| d | Lobbying | | | | |
| е | Professional fundraising See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other | 1,011,615 | 956,844 | 54,771 | |
| 12 | Advertising and promotion | | | | |
| 13 | Office expenses | 474,104 | 441,384 | 32,720 | |
| 14 | Information technology | 49,100 | 20,714 | 28,386 | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 64,298 | 59,252 | 5,046 | |
| 17 | Travel | 204,815 | 189,636 | 15,179 | |
| 18 | Payments of travel or entertainment expenses for any Federal, state or local public officials | | | | |
| 19 | Conferences, conventions and meetings | 48,025 | 46,993 | 1,032 | |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 10,323 | 9,497 | 826 | |
| 23 24 | Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of | 12,184 | 11,209 | 975 | |
| _ | total expenses shown on line 25 below) BOARD EXPENSE | F0 303 | | F0 202 | |
| | MAILING LIST | 59,203 33,199 | 33,199 | 59,203 | |
| C | MEMBERSHIP FEES | 4,013 | 3,804 | 209 | |
| ď | MISCELLANEOUS | 3,946 | 3,630 | 316 | |
| u e | TRAINING | 1,059 | 3,030 | 612 | |
| f | All other expenses | 1,039 | 447 | 012 | |
| 25 25 | Total functional expenses. Add lines 1 through 24f | 3,048,468 | 2,535,452 | 513,016 | 0 |
| 26 | Joint Costs. Check If following SOP 98-2 Complete this | 3,040,400 | 2,333,432 | 313,010 | 0 |
| | line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation | | | | |

| Dart Y | Ralance | Sheet |
|--------|---------|-------|

| | | | | | (A) | | | 3) |
|-------------|-------|--|---|-------------|--------------------------|----------|-------|--------------|
| | 1 | Cash—non-interest-bearing | | | Beginning of year 318 | 1 | Ena o | fyear 259 |
| | 2 | Savings and temporary cash investments | | | 481,385 | | | 340,763 |
| | 3 | Pledges and grants receivable, net | | | 6,670,241 | 3 | | 4,155,694 |
| | 4 | Accounts receivable, net | • | | 15,761 | 4 | | 10,433 |
| | 5 | Receivables from current and former officers, directors, trustees, | | mployees or | 10,701 | - | | 10, 100 |
| | | other related parties Complete Part II of Schedule L | | | | 5 | | |
| | 6 | Receivables from other disqualified persons (as defined under sec persons described in section 4958(c)(3)(B) Complete Part II of So | | | | 6 | | |
| | 7 | Notes and loans receivable, net | | | | 7 | | |
| | 8 | Inventories for sale or use | | | | 8 | | |
| ÷ | 9 | Prepaid expenses and deferred charges | | | 23,049 | 9 | | 37,561 |
| Assets | 10a | Land, buildings, and equipment cost basis | ngs, and equipment cost basis 10a 204,505 | | | | | |
| • | ь | Less accumulated depreciation Complete Part VI of Schedule D | 10a 10b | 183,035 | 7,987 | 10c | | 21,470 |
| | 11 | Investments—publicly traded securities | <u> </u> | | | 11 | | |
| | 12 | Investments—other securities See Part IV, line 11 Complete Part Schedule D | | | | 12 | | |
| | 13 | Investments—program-related See Part IV, line 11 Complete Par | t VIII | | | | | |
| | 14 | of Schedule D Intangible assets | | | | 13 14 | | |
| | 15 | Other assets See Part IV, line 11 Complete Part IX of Schedule | | | 14,043 | | | 14,043 |
| | | D | | | | 15 | | |
| | 16 | Total assets. Add lines 1 through 15 (must equal line 34) | | | 7,212,784 | 16 | | 4,580,223 |
| | 17 | Accounts payable and accrued expenses . | | | 152,179 | 17 | | 355,414 |
| | 18 | Grants payable | | | | 18 | | |
| | 19 | Deferred revenue | | | | 19 | | |
| 10 | 20 | Tax-exempt bond liabilities | | | | 20 | | |
| ġ | 21 | Escrow account liability Complete Part IV of Schedule D | | 1 | | 21 | | |
| Liabilities | 22 | Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified | | | | | | |
| ä | | persons Complete Part II of Schedule L | | | | 22 | | |
| | 23 | Secured mortgages and notes payable to unrelated third parties | | | | 23 | | |
| | 24 | Unsecured notes and loans payable | | | | 24 | | |
| | 25 | Other liabilities Complete Part X of Schedule D | | | | 25 | | |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 152,179 | 26 | | 355,414 |
| Ş | | Organizations that follow SFAS 117, check here ► ✓ and complet through 29, and lines 33 and 34. | te lin | es 27 | | | | |
| anc | 27 | Unrestricted net assets | | | 350,364 | 27 | | 90,506 |
| Balance | 28 | Temporarily restricted net assets | | | 6,710,241 | 28 | | 4,134,303 |
| | 29 | Permanently restricted net assets | | | | 29 | | |
| Fund | | Organizations that do not follow SFAS 117, check here F and | comp | lete | | | | |
| o. | | lines 30 through 34. | | | | | | |
| | 30 | Capital stock or trust principal, or current funds | | | | 30 | | |
| Assets | 31 | Paid-in or capital surplus, or land, building or equipment fund . | | | | 31 | | |
| | 32 | Retained earnings, endowment, accumulated income, or other fund | ds | | | 32 | | |
| Ŋĕţ | 33 | Total net assets or fund balances | | | 7,060,605 | 33 | | 4,224,809 |
| _ | 34 | Total liabilities and net assets/fund balances | | | 7,212,784 | 34 | | 4,580,223 |
| Pa | rt XI | Financial Statements and Reporting | | | | | | |
| | | <u> </u> | | | | | Yes | No |

| E' |
|--------|

| 1 | Accounting method used to prepare the Form 990 | | | |
|----|---|----|-----|----|
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | 2a | | Νo |
| b | Were the organization's financial statements audited by an independent accountant? | 2b | Yes | |
| С | If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? | 2c | Yes | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | 3a | | Νο |
| b | If "Yes," did the organization undergo the required audit or audits? | 3b | | |

efile GRAPHIC print - DO NOT PROCESS

As Filed Data -

DLN: 93493088002040

OMB No 1545-0047

Public Charity Status and Public Support

(Form 990 or 990EZ)

Department of the Treasury

Internal Revenue Service

SCHEDULE A

To be completed by all section 501(c)(3) organizations and section 4947(a)(1)nonexempt charitable trusts. Attach to Form 990 or Form 990-EZ. See separate instructions.

Open to Public Inspection

Name of the organization Employer identification number HIGHER EDUCATION POLICY INSTITUTE 77-0313194 Reason for Public Charity Status (to be completed by all organizations) (See Instructions) organization is not a private foundation because it is (Please check only one organization) A church, convention of churches, or association of churches described in Section 170(b)(1)(A)(i). A school described in **Section 170(b)(1)(A)(ii).** (Attach Schedule E) A hospital or a cooperative hospital service organization described in Section 170(b)(1)(A)(iii). (Attach Schedule H) A medical research organization operated in conjunction with a hospital described in Section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state An organization operated for the benefit of a college or university owned or operated by a governmental unit described in Section 170(b)(1)(A)(iv). (Complete Part II) A federal, state, or local government or governmental unit described in Section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in Section 170(b)(1)(A)(vi) (Complete Part II) A community trust described in Section 170(b)(1)(A)(vi) (Complete Part II) An organization that normally receives (1) more than 331/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 331/3% of

its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See Section 509(a)(2), (Complete Part III) An organization organized and operated exclusively to test for public safety. See Section 509(a)(4). (See instructions.) 10 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See Section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h Type III - Other Type I **b** Type II c Type III - Functionally Integrated By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)

If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization,

check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the

following persons? (i) a person who directly or indirectly controls, either alone or together with persons described in (ii)

Yes and (III) below, the governing body of the the supported organization? 11g(i) (ii) a family member of a person described in (i) above? 11q(ii) (iii) a 35% controlled entity of a person described in (i) or (ii) above? 11q(iii)

h Provide the following information about the organizations the organization supports

| (i) Name of Supported Organization | (ii) EIN | (iii) Type of organization (described on lines 1-9 above or IRC section (See Instructions)) | organiz col (i) | s the ation in listed in verning ment? | the orga | rou notify inization i) of your port? | organiz | s the ation in organized US? | (vii) A mount of support? |
|--|----------|--|--------------------|--|----------|--|---------|---------------------------------------|---------------------------|
| | | | Yes | No | Yes | No | Yes | No | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Total | I | | | | | | | | |

No

Part II Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I.)

| | (Complete only if you chec | kea the box of | n line 5, 7, or | 8 of Part I.) | | | | |
|---------|--|--|--------------------------------------|--------------------------------------|--|-------------------|----------------------------|------------|
| | ublic Support | | | | | | | |
| Cal | endar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) | 2008 | (f) Total |
| 1 | Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants") | 612,124 | 1,627,537 | 585,000 | 7,460,241 | | 157,616 | 10,442,518 |
| 2 | Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | | |
| 3 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | |
| 4 | Total. Add line 1-3 | 612,124 | 1,627,537 | 585,000 | 7,460,241 | | 157,616 | 10,442,518 |
| 5 | The portion of total contribution by each | , | , , | , | | | | · · · |
| | person (other than a government unit or publicly supported organization) included on line 1 that exceed 2% of the amount shown on line 11, column | | | | | | | 8,945,411 |
| 6 | (f) Public Support subtract line 5 from line 4 | | | | | | | 1,497,107 |
| Т | otal Support | | | | | | I | |
| | endar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) | 2008 | (f) Total |
| 7 | A mounts from line 4 | 612,124 | 47,486 | 585,000 | 7,460,241 | (0) | 157,616 | 10,442,518 |
| 8 | Gross income from interest, dividends, | , | , | , | , , | | | |
| Ü | payments received on securities loans, rents, royalties and income from similar sources | 21,373 | 47,486 | 86,515 | 42,979 | | 34,821 | 233,174 |
| 9 | Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | | |
| 10 | Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV) | | | | | | | |
| 11 | Total Support (Add lines 7 through 10) | | | | | | | 10,675,692 |
| 12 | Gross receipts from related activities, etc | (See instruction | s) | | | 12 | | 694,327 |
| 13 C | First Five Years. If the Form 990 is for the corganization, check this box and stop here omputation of Public Support Perce | | rst, second, third | d, fourth, or fifth | tax year as a 50 | 01(c)(| | ▶ ┌ |
| 14 | Public Support Percentage for 2008 (line 6 | column (f) dıvıd | ed by line 11 co | lumn (f)) | | 14 | | 14.020 % |
| 15 | Public Support Percentage for 2007 Sched | ule A , Part IV - A | , line 26f | | | 15 | | 46.460 % |
| | 33 1/3% Test - 2008. If the organization did and stop here. The organization qualifies as 33 1/3% Test - 2007. If the organization did | a publicly supp | orted organizati | on | · | | | ▶ |
| 17a | box and stop here. The organization qualifiem 10% Facts and Circumstances Test - 2008. It more, and if the organization meets the "factor" | If the organization is the contraction of the contr | on did not check ances" test, che | a box on line 1: eck this box and | stop here. Exp | laın ın | Part IV ho | w the |
| b | organization meets the "facts and circumst 10% Facts and Circumstances Test - 2007. I more, and if the organization meets the "fac | If the organization is the contraction of the contr | on did not check ances" test, che | a box on line 1: eck this box and | 3, 16a, 16b, or : stop here. Exp | 17a ar Iain in | nd line 15 i Part IV ho | |
| 18 | the organization meets the "facts and circu Private Foundation. If the organization did | | | | | | | ►□ |

| Pa | Support Schedule for On (Complete only if you ched | | | |)(2) | | |
|------|---|--------------------|-------------------|---------------------|------------------|-----------------|------------------|
| | ction A. Public Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received (Do not | | | | | | |
| 2 | include any "unusual grants ") Gross receipts from admissions, | | | | | | |
| 2 | merchandise sold or services performed, | | | | | | |
| | or facilities furnished in any activity that | | | | | | |
| | is related to the organization's tax- | | | | | | |
| | exempt purpose | | | | | | |
| 3 | Gross receipts from activities that are | | | | | | |
| | not an unrelated trade or business under | | | | | | |
| | section 513 | | | | | | |
| 4 | Tax revenues levied for the | | | | | | |
| | organization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to the | | | | | | |
| _ | organization without charge | | | | | | |
| 6 | Total Add lines 1-5 | | | | | | |
| 7a | A mounts included on lines 1, 2, and 3 | | | | | | |
| | received from disqualified persons Amounts included on lines 2 and 3 | | | | | | |
| D | received from other than disqualified | | | | | | |
| | persons that exceed the greater of 1% of | | | | | | |
| | the total of lines 9, 10c, 11, and 12 for | | | | | | |
| | the year or \$5,000 | | | | | | |
| c | Total of lines 7a and 7b | | | | | | |
| 8 | Public Support (Substract line 7c from | | | | | | |
| · | line 6) | | | | | | |
| To | tal Support | | • | • | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
| 9 | A mounts from line 6 | | | | | | |
| 10a | Gross income from interest, dividends, | | | | | | |
| | payments received on securities loans, | | | | | | |
| | rents, royalties and income from similar | | | | | | |
| | sources | | | | | | |
| b | Unrelated business taxable income (less | | | | | | |
| | section 511 taxes) from businesses | | | | | | |
| | acquired after 30 June, 1975 | | | | | | |
| С | Add lines 10a and 10b | | | | | | |
| 11 | Net income from unrelated business | | | | | | |
| | activities not included in line 10b, | | | | | | |
| | whether or not the business is regularly carried on | | | | | | |
| 12 | Other income Do not include gain or loss | | | | | | |
| 12 | from the sale of capital assets | | | | | | |
| | (Explain in Part IV) | | | | | | |
| 13 | Total Support (Add lines 9, 10c, 11 and | | | | | | |
| | 12) | | | | | | |
| 14 | First Five Years If the Form 990 is for the | organization's fi | rst, second, thir | d, fourth, or fifth | ntax year as a 5 | 01(c)(3) organı | zation, |
| | check this box and stop here | | | | | | ▶□ |
| | | | | | | | |
| | mputation of Public Support Perc | | | | | | |
| 15 | Public Support Percentage for 2008 (line | | • | olumn (f)) | | 15 | |
| 16 | Public Support Percentage for 2007 Sche | dule A , Part IV - | A, line 27g | | | 16 | |
| | | | | | | | |
| | mputation of Investment Income | | | 40 1 1 | | | |
| 17 | Investment Income Percentage for 2008 (| | | - |)) | 17 | |
| 18 | Investment Income Percentage from 2007 | 'Schedule A , Pa | rt IV-A, line 27 | h | | 18 | |

19a 33 1/3% Tests - 2008. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line

17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization **33 1/3% Tests - 2007.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization

Private Foundation If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

Schedule A (Form 990 or 990-EZ) 2008

▶□

| Part IV | Supplemental Information. Complete this part to provide the information required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Provide and any other additional information. (see instructions) |
|---------|---|
| | |
| | Facts and Circumstances Test |
| | |

Schedule A (Form 990 or 990-EZ) 2008

OMB No 1545-0047

Open to Public Inspection

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Employer identification number Name of the organization HIGHER EDUCATION POLICY INSTITUTE 77-0313194 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year Aggregate Contributions to (during year) Aggregate Grants from (during year) Aggregate value at end of year

| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? | ☐ Yes | ┌ N | 0 |
|-----|---|---------|-----|---|
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit? | ┌ Yes | ┌ N | О |
| Pai | rt III Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, | lıne 7. | | |
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply) Preservation of land for public use (e.g., recreation or pleasure) Protection of natural habitat Preservation of certified historic structure | , | a a | |

- Preservation of open space Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year
- Held at the End of the Year 2a Total number of conservation easements h Total acreage restricted by conservation easements 2b c 2с Number of conservation easements on a certified historic structure included in (a) 2d d Number of conservation easements included in (c) acquired after 8/17/06
- Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during 3
- Number of states where property subject to conservation easement is located
- Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds?
- Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year
- 7 A mount of expenses incurred in monitoring, inspecting, and enforcing easements during the year 🕨 \$
- Does each conservation easement reported on line 2(d) above satisfy the requirements of section ┌ Yes 170(h)(4)(B)(ı) and 170(h)(4)(B)(ıı)?
- In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
- If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
 - (i) Revenues included in Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

► \$

- If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items
- Revenues included in Form 990, Part VIII, line 1

Assets included in Form 990, Part X For Paperwork Reduction Act Notice, see the Intructions for Form 990

| Part | IIII Organizations Maintaining Col | lections of Art, | His | tori | cal Treasur | es, or Other | Similar Asse | ts (co | ntınued) |
|--------------------------------|---|--|-------------|----------------|---|--|--|-----------------|-----------|
| 3 | Using the organization's accession and other items (check all that apply) | records, check any | of th | e foll | owing that are | a significant us | e of its collection | | |
| а | Public exhibition | | d | Γ | Loan or excha | ange programs | | | |
| b | Scholarly research | | e | Γ | Other | | | | |
| c | Preservation for future generations | | | | | | | | |
| 4 | Provide a description of the organization's col Part XIV | lections and explai | n how | they | further the or | ganızatıon's ex | empt purpose in | | |
| 5 | During the year, did the organization solicit or assets to be sold to raise funds rather than to | | | | | | lar | Yes | ┌ No |
| Par | Trust, Escrow and Custodial A Part IV, line 9, or reported an am | rrangements. | Com | plete | if the organ | | ered "Yes" to Fo | rm 9 | 90, |
| 1a | Is the organization an agent, trustee, custodincluded on Form 990, Part X? | an or other intermed | diary | for c | ontributions or | other assets n | ot | Yes | ∏ No |
| b | If "Yes," explain why in Part XIV and complet | e the following table | е | | | | | | |
| | | | | | | | A mou | nt | |
| С | Beginning balance | | | | | 1c | | | |
| d | Additions during the year | | | | | 1d | | | |
| e | Distributions during the year | | | | | 1e | | | |
| f | Ending balance | | | | | 1f | | | |
| 2a | Did the organization include an amount on Fo | rm 990, Part X, line | 21? | | | | Γ, | Yes | ☐ No |
| ь | If "Yes," explain the arrangement in Part XIV | | | | | | | | |
| Pai | t V Endowment Funds. Complete if | | | | | | | | |
| 4 - | | (a)Current Year | (b) | Prior Y | rear (c)Two | Years Back (d)T | hree Years Back (e) | Four Ye | ears Back |
| 1a | Beginning of year balance | | | | | | | | |
| b | Contributions | | | | | | | | |
| C _ | Investment earnings or losses | | | | | | | | |
| d | Grants or scholarships | | | | | | | | |
| e | Other expenditures for facilities and programs | | | | | | | | |
| f | Administrative expenses | | | | | | | | |
| g | End of year balance | | | | | | | | |
| 2 | Provide the estimated percentage of the year | end balance held a | s | | | | | | |
| а | Board designated or quasi-endowment | | | | | | | | |
| ь | Permanent endowment ► | | | | | | | | |
| | Term endowment | | | | | | | | |
| c 3a | Are there endowment funds not in the posses | sion of the organiza | tion t | hat a | re held and ad | ministered for t | he | | |
| | organization by | | | | | | | Yes | No |
| | (i) unrelated organizations | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | 3a(ii) | | |
| | | | • | | | | | | |
| | If "Yes" to 3a(II), are the related organization | s listed as required | | | | | 3b | | |
| 4 | Describe in Part XIV the intended uses of the | s listed as required organization's end | owme | nt fu | nds | rt V lino 10 | | | |
| 4 | | s listed as required organization's end | owme | nt fu ee Fo | ^{nds} orm 990, Pai | , | | | |
| 4 | Describe in Part XIV the intended uses of the | s listed as required organization's end | owme | nt fu ee Fo | nds | rt X, line 10. (b)Cost or other basis (other) | | (d) Bo | ook value |
| 4 Par | Describe in Part XIV the intended uses of the Investments—Land, Buildings | s listed as required organization's end | owme | nt fu ee Fo | nds orm 990, Pai a) Cost or other | (b)Cost or other | 3b | (d) Bo | ook value |
| 4 Par | Describe in Part XIV the intended uses of the tVI Investments—Land, Buildings Description of investment | s listed as required organization's end | owme | nt fu ee Fo | nds orm 990, Pai a) Cost or other | (b)Cost or other | 3b | (d) Bo | ook value |
| Par la l b l | Describe in Part XIV the intended uses of the VI Investments—Land, Buildings Description of investment and | s listed as required organization's end | owme | nt fu ee Fo | nds orm 990, Pai a) Cost or other | (b)Cost or other | 3b | (d) Bo | pok value |
| 1a l b i | Describe in Part XIV the intended uses of the tVI Investments—Land, Buildings Description of investment and | s listed as required organization's end | owme | nt fu ee Fo | nds orm 990, Pai a) Cost or other | (b)Cost or other basis (other) 66,835 39,304 | (c) Depreciation | (d) Bo | |
| 1a b c l d f e (| Describe in Part XIV the intended uses of the tVI Investments—Land, Buildings Description of investment and | s listed as required organization's end , and Equipmer | owme 1t. S | ee Fo | nds orm 990, Pai a) Cost or other sis (investment) | (b)Cost or other basis (other) 66,835 39,304 98,366 | (c) Depreciation 66,835 39,304 76,896 | (d) Bo | 0 |

| Part VII | Investments-Other Securities. See | Form 990, Part X, line 1 | 2. | |
|---------------|---|--------------------------|----|--------------------------------------|
| | (a) Description of security or cateory (including name of security) | (b)Book value | | d of valuation ·year market value |
| Financial d | erivatives and other financial products | | | |
| | eld equity interests | | | |
| Other | | | | |
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| Total. (Colu | mn (b) should equal Form 990, Part X, col (B) line 12) 🕨 | | | |
| Down VIII | Investments Duesus Polated Co | a Farm OOO Dart V June | 12 | |
| Part VIII | Investments—Program Related. Se | | | d of valuation |
| | (a) Description of investment type | (b) Book value | | year market value |
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| Total (Colu | mn (b) should equal Form 990, Part X, col (B) line 13) | | | |
| Part IX | | ne 15. | | |
| | (a) Descri | | | (b) Book value |
| | | | | |
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| Total. (Colu | ımn (b) should equal Form 990, Part X, col.(B) line . | 15.) | | |
| | Other Liabilities. See Form 990, Part 3 | | | |
| | (a) Description of Liability | (b) A mount | | |
| Federal Inc | come Taxes | | | |
| | | | | |
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| | | | 1 | |
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| | | | 1 | |
| · | | | 1 | |
| | | | 1 | |
| Total. (Colum | mn (b) should equal Form 990, Part X, col (B) line 25) 🕨 | | 1 | |
| ,, | · · · · · · · · · · · · · · · · · · · | 1 | | |

| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | 1 1 | 212,67 |
|------|--|---------|-----------|
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | 2 | 3,048,46 |
| 3 | Excess or (deficit) for the year Subtract line 2 from line 1 | 3 | -2,835,79 |
| 4 | Net unrealized gains (losses) on investments | 4 | |
| 5 | Donated services and use of facilities | 5 | |
| 6 | Investment expenses | 6 | |
| 7 | Prior period adjustments | 7 | |
| 8 | Other (Describe in Part XIV) | 8 | |
| 9 | Total adjustments (net) Add lines 4 - 8 | 9 | |
| 10 | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | 10 | -2,835,79 |
| Pari | XIII Reconciliation of Revenue per Audited Financial Statements With Revenue | er Retu | |
| 1 | Total revenue, gains, and other support per audited financial statements | 1 | 212,67 |
| 2 | A mounts included on line 1 but not on Form 990, Part VIII, line 12 | | |
| а | Net unrealized gains on investments | | |
| b | Donated services and use of facilities | | |
| c | Recoveries of prior year grants | | |
| d | Other (Describe in Part XIV) | | |
| e | Add lines 2a through 2d | 2e | |
| 3 | Subtract line 2e from line 1 | 3 | 212,67 |
| 4 | A mounts included on Form 990, Part VIII, line 12, but not on line 1 | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b . 4a | | |
| ь | Other (Describe in Part XIV) | | |
| c | Add lines 4a and 4b | 4c | |
| 5 | Total Revenue Add lines 3 and 4c. (This should equal Form 990, Part I, line 12) | 5 | 212,67 |
| | Reconciliation of Expenses per Audited Financial Statements With Expenses | | |
| 1 | Total expenses and losses per audited financial statements | 1 | 3,048,46 |
| 2 | A mounts included on line 1 but not on Form 990, Part IX, line 25 | | |
| а | Donated services and use of facilities | | |
| Ь | Prior year adjustments | | |
| С | Losses reported on Form 990, Part IX, line 25 | | |
| d | Other (Describe in Part XIV) | | |
| e | Add lines 2a through 2d | 2e | |
| 3 | Subtract line 2e from line 1 | 3 | 3,048,46 |
| 4 | A mounts included on Form 990, Part IX, line 25, but not on line 1: | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b 4a | | |
| b | Other (Describe in Part XIV) 4b | | |
| _ C | Add lines 4a and 4b | 4c | |
| 5 | Total expenses Add lines 3 and 4c. (This should equal Form 990, Part I, line 18) | 5 | 3,048,46 |

Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements

| Ident if ier | Ret urn Reference | Explanation |
|--------------|-------------------|--|
| | | IN JUNE 2006, THE FINANCIAL ACCOUNTING STANDARDS BOARDS (FASB) ISSUED INTERPRETATION NO 48, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES - AN INTERPRETATION OF FASB STATEMENT NO 109, (FIN 48) FIN 48 PROVIDES GUIDANCE ON RECOGNITION AND MEASUREMENT OF UNCERTAINTIES IN INCOME TAXES RECOGNIZED IN FINANCIAL STATEMENTS BY PRESCRIBING A MORE-LIKELY-THAN-NOT RECOGNITION THRESHOLD AND MEASUREMENT ATTRIBUTE OF TAX POSITIONS TAKEN OR EXPECTED TO BE TAKEN ON A TAX RETURN ON DECEMBER 30, 2008 FASB STAFF POSITION (FSP) FIN 48-3 WAS ISSUED AND ALLOWS FOR THE DEFERRAL OF FIN 48 FOR FISCAL YEARS BEGINNING AFTER DECEMBER 15, 2008 |
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DLN: 93493088002040

Employer identification number

Schedule J (Form 990)

Department of the Treasury

ın Part III

Name of the organization

Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest **Compensated Employees**

► Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.

OMB No 1545-0047

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| HIG | HER EDUCATION POLICY INSTITUTE | | • • | | |
|-----|---|--|--------------|-----|----|
| | | 7 | 7-0313194 | | |
| Pa | rt I Questions Regarding Compensatio | n | | | |
| | | | | Yes | Νo |
| 1a | Check the appropriate box(es) if the organization pro 990, Part VII, Section A, line 1a Complete Part II | | | | |
| | First class or charter travel | ✓ Housing allowance or residence for performance for performance or residence. | ersonal use | | |
| | Travel for companions | Payments for business use of person | al residence | | |
| | Tax idemnification and gross-up payments | Health or social club dues or initiatio | n fees | | |
| | Discretionary spending account | Personal services (e g , maid, chauffe | ur, chef) | | |
| b | If line 1a is checked, did the organization follow a w provision of all the expenses described above? If "N | | ent or | Yes | |
| 2 | Did the organization require substantiation prior to officers, directors, trustees, and the CEO/Executive | · · · · · · · · · · · · · · · · · · · | | | Νο |
| 3 | Indicate which, if any, of the following the organizationganization's CEO/Executive Director Check all the Compensation committee | · | | | |
| | Independent compensation consultant | Compensation survey or study | | | |
| | Form 990 of other organizations | Approval by the board or compensati | on committee | | |
| 4 | During the year, did any person listed in Form 990, | Part VII, Section A, line 1a | | | |
| а | Receive a severance payment or change of control | payment? | 4a | | No |
| Ь | Participate in, or receive payment from, a suppleme | ntal nonqualified retirement plan? | 4b | | Νο |
| c | Participate in, or receive payment from, an equity-b | ased compensation arrangement? | 4c | | Νο |
| | If "Yes" to any of lines 4a-c, list the persons and pr | | Part III | | |
| | 501(c)(3) and 501(c)(4) organizations only must co | mplete lines 5-8. | | | |
| 5 | For persons listed in form 990, Part VII, Section A, compensation contingent on the revenues of | line 1a, did the organization pay or accrue any | , | | |
| а | The organization? | | 5a | | Νo |
| Ь | Any related organization? | | 5b | | Νo |
| | If "Yes," to line 5a or 5b, describe in Part III | | | | |
| 6 | For persons listed in form 990, Part VII, Section A, compensation contingent on the net earnings of | line 1a, did the organization pay or accrue any | , | | |
| а | The organization? | | 6a | | No |
| b | Any related organization? | | 6b | | Νo |
| | If "Yes," to line 6a or 6b, describe in Part III | | | | |
| 7 | For persons listed in form 990, Part VII, Section A, payments not described in lines 5 and 6? If "Yes," | | fixed 7 | | No |
| 8 | Were any amounts reported in Form 990, Part VII, subject to the initial contract exception described in | | | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

Note. The sum of columns (B)(I)-(III) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Deferred | (D) Nontaxable | (E) Total of columns | (F) Compensation |
|----------------------|--------------------------|---|-----------------------------|--------------|----------------|----------------------|--|
| | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other compensation | compensation | benefits | (B)(ı)-(D) | reported in prior Form 990 or Form 990-EZ |
| PATRICK M CALLAN (I) | | | 33,562 | 45,047 | 17,346 | 396,266 | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |
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| (ii) | | | | | | | |
| (i) | | | | | | | |
| (ii) | | | | | | | |

Part III Supplemental Information

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Ident if ier | Return Reference | Explanation |
|--------------|---------------------|---|
| | | PART 1, LINE 1A - HOUSING ALLOWANCE, THE ORGANIZATION INCLUDES IN THE COMPENSATION PACKAGE A HOUSING ALLOWANCE THAT IS PAID ANNUALLY PER AN ARRANGEMENT BETWEEN THE EMPLOYEE AND THE TREASURER THE AMOUNT OF THE HOUSING ALLOWANCE IS BASED ON AN ANALYSIS OF HOUSING COSTS IN THE LOCAL MARKET |
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Schedule J (Form 990) 2008

DLN: 93493088002040

OMB No 1545-0047

Schedule L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

► Attach to Form 990 or Form 990-EZ. ▶ To be completed by organizations that answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V lines 38b or 40b.

Transactions with Interested Persons

Open to Public Inspection

| Name of the organization HIGHER EDUCATION POLICY INSTITUTE | | | | E | mploy | er ide | nt if icat | ion nu | ımber | | |
|---|-------------------------------|--|------------------------|----------------|-----------|----------|------------|-----------------|--------|-----------------|--|
| HIGHER EDGENTION FOLICE INSTITUTE | | | | 7 | 7-031 | 3194 | 4 | | | | |
| Part I Excess Benefit Transact | • | . , . , | | . , . | | | | | | | |
| To be completed by organizatio | | es" on Form 990, Part IV | , line | 25a or 25t | o, or F | orm 9 | 90-EZ | | | 40b ected? | |
| 1 (a) Name of disqualified | d person | (b) Des | crıptı | on of trans a | action | | | _ ⊢ | Yes | No No | |
| | | | | | | | | + | 103 | 110 | |
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| 2 Enter the amount of tax imposed on t | | | | | ear ur | nder | _ | | | | |
| section 4958 | | | | | | | \$ | | | | |
| 3 Enter the amount of tax, if any, on lin | | | • | | • • | _ | \$ | | | | |
| Part II Loans to and/or From To be completed by organiza | | | IV.lı | ne 26. or Fo | orm 99 | 90-E | Z. Part | V . lıne | 38a | | |
| | (b) Loan to or | | 1 | , | | | (f | | | | |
| (a) Name of interested person and | from the | (c)O riginal principal | , ,,, | | (e) | | Appro | | '-' | ritten | |
| purpose | organization? | amount | | (d)Balance due | | | | by board or lag | | greement? | |
| | To From | | | | Yes | No | Yes | No | Yes | No | |
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| otal | · | s | | | | <u> </u> | | | | | |
| Part IIII Grants or Assistance B | | <u> </u> | | | | | | | | | |
| To be completed by organ | nizations that answ | ered "Yes" on Form 9 | 90, F | Part IV, lır | ne 27 | | | | | | |
| (a) Name of interested person | | ip between interested pe d the organization | rson | (c)A m | ount c | fgra | nt or ty | pe of a | ssista | nce | |
| | all | u the organization | | | | | | | | | |
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| Part IV Business Transactions To be completed by organ | | | 90 1 | Part IV lin | ne 28: | a 28 | th or 2 |)8c | | | |
| To be completed by organ | (b) Relationsh | | 750, 1 | ure IV, III | 10 20 | a, 20 | , D, O1 Z | | e) Sha | ring of | |
| (a) Name of interested person | between interes | ted (c) A mount of | f | (d) Descr | untion | of tra | ansacti | ا أ | rganız | atıon's | |
| (a) Name of interested person | person and th organization | e transaction | (d) Description of tra | | 111300011 | \vdash | reven | | | | |
| OLORES DOWDLE | OFFICER | 20 | 048 | LEGAL ANI |) M \ \ | IAGE | MENT | + | Yes | No No | |
| OLONES DO WDLL | OTTICER | 39, | | SERVICES |) IN A I | . A G E | III L IN I | | | 140 | |
| AMES B HUNT | CHAIRMAN | 50, | 000 | MANAGEM | ENT S | ERV | ICES | | | Νο | |
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DLN: 93493088002040

SCHEDULE 0

Department of the Treasury Internal Revenue Service

(Form 990)

Supplemental Information to Form 990

OMB No 1545-0047

▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.

Open to Public Inspection

| Name of the organization HIGHER EDUCATION POLICY INS | TITUTE | Employer identification number |
|--|--------|--------------------------------|
| | | 77-0313194 |
| | | |
| | | |

| ldentifier | Return Reference | Explanation |
|--|---------------------|--|
| Form 990, Part VI, Section A, line 10 | | THE CHAIR OF THE AUDIT COMMITTEE REVIEWS THE 990 PRIOR TO THE FILING A COPY OF THE 990 IS MADE AVAILABLE FOR ALL THE BOARD MEMBERS |

| ldentifier | Return Reference | Explanation |
|---|---------------------|--|
| Form 990, Part VI, Section B, line 12c | | THE BOARD SECRETARY IS RESPONSIBLE FOR OBTAINING ALL SIGNED ANNUAL STATEMENTS THE BOARD PRESIDENT IS RESPONSIBLE FOR REVIEWING STATEMENTS AND DETERMINING IF THERE ARE ANY PERCEIVED CONFLICTS OF INTEREST |

| ldentifier | Return Reference | Explanation |
|--|---------------------|---|
| Form 990, Part VI, Section B, line 15 | | THE EXECUTIVE COMMITTEE SETS SALARY AND COMPENSATION FOR THE PRESIDENT AND TREASURER BASED UPON COMPARABLE SALARIES |

| ldentifier | Return Reference | Explanation |
|---------------------------------------|------------------|--|
| Form 990, Part VI, Section C, line 19 | | ALL DOCUMENTS ARE AVAILABLE UPON REQUEST |

| ldentifier | Return Reference | Explanation |
|---------------------|------------------------------|---|
| 990, PART XI, 2C | AUDIT OVERSIGHT PROCEDURE | AN INDEPENDENT AUDIT COMMITTEE IS REPONSIBLE FOR REVIEWING THE AUDIT AND SELECTION OF THE INDEPENDENT AUDITOR |