

# NOTICE

GuideStar has been informed by the IRS of processing errors on IRS Forms 990 filed electronically between January 1, 2009, and December 3, 2010, for form year 2008. These processing errors resulted in inaccurate data appearing on the scanned images of the affected returns that are posted on GuideStar and do not reflect the information filed with the IRS.

These errors include:

- Part III, line 1, organization's mission description—may not reflect what was originally submitted by the nonprofit organization.
- Part VIII, line 8a, gross income for special events—values may have been transposed.
- Part IX, line 7c, other salaries and wages, management and general expenses—may show a blank where a value was originally reported.
- Schedule D, Part V, line 3a(ii), endowment funds and possession by related organizations—checkbox values may have been transposed.

GuideStar is working with the IRS to obtain a corrected copy of its form year 2008 Form 990. GuideStar will replace this Form 990 if, and when, the accurate return is made available from the IRS.

For more information, please visit <http://www2.guidestar.org/rxg/help/form-year-2008-returns.aspx>



Form 990
Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

OMB No 1545-0047

2008

Open to Public Inspection

The organization may have to use a copy of this return to satisfy state reporting requirements

A For the 2008 calendar year, or tax year beginning 01-01-2008 and ending 12-31-2008

- B Check if applicable
Address change
Name change
Initial return
Termination
Amended return
Application pending

Please use IRS label or print or type. See Specific Instructions.

C Name of organization
EDUCAUSE
Doing Business As
Number and street (or P O box if mail is not delivered to street address) Room/suite
4772 Walnut Street Suite 206
City or town, state or country, and ZIP + 4
Boulder, CO 80301

D Employer identification number
84-1455437
E Telephone number
(303) 449-4430
G Gross receipts \$ 16,443,558

F Name and address of Principal Officer

H(a) Is this a group return for affiliates? Yes No

H(b) Are all affiliates included? Yes No
(If "No," attach a list See instructions )

H(c) Group Exemption Number

I Tax-exempt status 501(c) ( 3 ) (insert no ) 4947(a)(1) or 527

J Web site: WWW EDUCAUSE EDU

K Type of organization Corporation trust association other

L Year of Formation 1999

M State of legal domicile CO

Part I Summary

Activities & Governance

Table with 2 columns: Description and Amount. Rows include mission statement, governance checks, and financial metrics like total revenue and net income.

Revenue

Table with 3 columns: Description, Prior Year, Current Year. Rows include contributions, program service revenue, investment income, and total revenue.

Expenses

Table with 3 columns: Description, Prior Year, Current Year. Rows include grants paid, benefits, salaries, fundraising fees, and total expenses.

Net Assets or Fund Balances

Table with 3 columns: Description, Beginning of Year, End of Year. Rows include total assets, total liabilities, and net assets.

Part II Signature Block

Please Sign Here

Declaration text: Under penalties of perjury, I declare that I have examined this return... Signature of officer: DIANA OBLINGER, PRESIDENT. Date: 2009-07-31.

Paid Preparer's Use Only

Preparer's signature: Rodell J Rudolph. Firm's name: CBIZ MHM LLC, 8181 E Tufts Ave Suite 600, Denver, CO 80237. EIN: Phone no: (720) 200-7000.

May the IRS discuss this return with the preparer shown above? Yes No

Part III Statement of Program Service Accomplishments (See the instructions.)

1 Briefly describe the organization's mission
ANNUAL CONFERENCE - Expenses incurred in developing/presenting/promoting the annual EDUCAUSE premier information technology gathering providing learning and networking opportunities to all levels of information technology professionals

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [ ] Yes [x] No
If "Yes," describe these new services on Schedule O

3 Did the organization cease conducting or make significant changes in how it conducts any program services? [ ] Yes [x] No
If "Yes," describe these changes on Schedule O

4 Describe the exempt purpose achievements for each of the organization's three largest program services by expenses
Section 501(c)(3) and (4) organizations and 4947(a)(1) trusts are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported

4a (Code ) (Expenses \$ 3,465,489 including grants of \$ ) (Revenue \$ )
ANNUAL CONFERENCE - Expenses incurred in developing/presenting/promoting the annual EDUCAUSE premier information technology gathering providing learning and networking opportunities to all levels of information technology professionals

4b (Code ) (Expenses \$ 1,837,543 including grants of \$ ) (Revenue \$ )
PROFESSIONAL DEVELOPMENT - Expenses incurred in developing/presenting/promoting EDUCAUSE seminars and institutes providing strategies and solutions for career success and advancement in higher education information technology

4c (Code ) (Expenses \$ 1,590,051 including grants of \$ ) (Revenue \$ )
EDUCAUSE CENTER FOR APPLIED RESEARCH (ecar) - Expenses incurred to research and publish on a wide array of topics relating to the use of information technology in higher education

(Code ) (Expenses \$ 975,684 including grants of \$ ) (Revenue \$ )
NET@EDU-PROMOTES NETWORKING IN HIGHER EDUCATION

(Code ) (Expenses \$ 466,848 including grants of \$ ) (Revenue \$ )
LIASON

(Code ) (Expenses \$ 862,856 including grants of \$ ) (Revenue \$ )
ON LINE EDUCATIONAL ACTIVITIES

(Code ) (Expenses \$ 959,772 including grants of \$ ) (Revenue \$ )
POLICY

(Code ) (Expenses \$ 217,096 including grants of \$ ) (Revenue \$ )
MEMBERSHIPS

(Code ) (Expenses \$ 134,684 including grants of \$ ) (Revenue \$ )
EDU

(Code ) (Expenses \$ 60,432 including grants of \$ ) (Revenue \$ )
NATIONAL SCIENCE FOUNDATION

(Code ) (Expenses \$ 900,505 including grants of \$ ) (Revenue \$ )
EDUCAUSE LEARNING INITIATIVE (ELI)










(Code ) (Expenses \$ 1,375,992 including grants of \$ ) (Revenue \$ )
PUBLISHING & COMMUNICATIONS

(Code ) (Expenses \$ 389,208 including grants of \$ ) (Revenue \$ )
MEMBER PROGRAMS

4d Other program services (Describe in Schedule O )
(Expenses \$ 6,343,077 including grants of \$ ) (Revenue \$ )

4e Total program service expenses \$ 13,236,160 Must equal Part IX, Line 25, column (B).

**Part IV Checklist of Required Schedules**

|   | Yes | No |
|---|-----|----|
| <b>1</b> Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>    | Yes |    |
| <b>2</b> Is the organization required to complete Schedule B, Schedule of Contributors?   |     | No |
| <b>3</b> Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>  |     | No |
| <b>4</b> Section 501(c)(3) organizations Did the organization engage in lobbying activities? <i>If "Yes," complete Schedule C, Part II</i>  |     | No |
| <b>5</b> Section 501(c)(4), 501(c)(5), and 501(c)(6) organizations Is the organization subject to the section 6033(e) notice and reporting requirement and proxy tax? <i>If "Yes," complete Schedule C, Part III</i>  |     | No |
| <b>6</b> Did the organization maintain any donor advised funds or any accounts where donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>                    |     | No |
| <b>7</b> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas or historic structures? <i>If "Yes," complete Schedule D, Part II</i>                                      |     | No |
| <b>8</b> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>    |     | No |
| <b>9</b> Did the organization report an amount in Part X, line 21, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>  |     | No |
| <b>10</b> Did the organization hold assets in term, permanent, or quasi-endowments? <i>If "Yes," complete Schedule D, Part V</i>   | Yes |    |
| <b>11</b> Did the organization report an amount in Part X, lines 10, 12, 13, 15, or 25? <i>If "Yes," complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable</i>    | Yes |    |
| <b>12</b> Did the organization receive an audited financial statement for the year for which it is completing this return that was prepared in accordance with GAAP? <i>If "Yes," complete Schedule D, Parts XI, XII, and XIII</i>                                 | Yes |    |
| <b>13</b> Is the organization a school as described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>   |     | No |
| <b>14a</b> Did the organization maintain an office, employees, or agents outside of the U S ?   |     | No |
| <b>b</b> Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and program service activities outside the U S ? <i>If "Yes," complete Schedule F, Part I</i>  |     | No |
| <b>15</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? <i>If "Yes," complete Schedule F, Part II</i>  |     | No |
| <b>16</b> Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? <i>If "Yes," complete Schedule F, Part III</i>  |     | No |
| <b>17</b> Did the organization report more than \$15,000 on Part IX, column (A), line 11e? <i>If "Yes," complete Schedule G, Part I</i>   |     | No |
| <b>18</b> Did the organization report more than \$15,000 total on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>   |     | No |
| <b>19</b> Did the organization report more than \$15,000 on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>  |     | No |
| <b>20</b> Did the organization operate one or more hospitals? <i>If "Yes," complete Schedule H</i>  |     | No |
| <b>21</b> Did the organization report more than \$5,000 on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>  |     | No |
| <b>22</b> Did the organization report more than \$5,000 on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>   |     | No |
| <b>23</b> Did the organization answer "Yes" to Part VII, Section A, questions 3, 4, or 5? <i>If "Yes," complete Schedule J</i>   | Yes |    |
| <b>24a</b> Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer questions 24b-24d and complete Schedule K. If "No," go to question 25</i>   |     | No |
| <b>b</b> Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?  |     | No |
| <b>c</b> Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?   |     | No |
| <b>d</b> Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?  |     | No |
| <b>25a</b> Section 501(c)(3) and 501(c)(4) organizations Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>  |     | No |
| <b>b</b> Did the organization become aware that it had engaged in an excess benefit transaction with a disqualified person from a prior year? <i>If "Yes," complete Schedule L, Part I</i>  |     | No |
| <b>26</b> Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? <i>If "Yes," complete Schedule L, Part II</i>   |     | No |
| <b>27</b> Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, or substantial contributor, or to a person related to such an individual? <i>If "Yes," complete Schedule L, Part III</i>   |     | No |

**Part IV Checklist of Required Schedules** *(Continued)*

|           |  | Yes | No |
|-----------|--|-----|----|
| <b>28</b> | During the tax year, did any person who is a current or former officer, director, trustee, or key employee   |     |    |
| <b>a</b>  | Have a direct business relationship with the organization (other than as an officer, director, trustee, or employee), or an indirect business relationship through ownership of more than 35% in another entity (individually or collectively with other person(s) listed in Part VII, Section A)? <i>If "Yes," complete Schedule L, Part IV</i> . . . . . |     | No |
| <b>b</b>  | Have a family member who had a direct or indirect business relationship with the organization? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .   |     | No |
| <b>c</b>  | Serve as an officer, director, trustee, key employee, partner, or member of an entity (or a shareholder of a professional corporation) doing business with the organization? <i>If "Yes," complete Schedule L, Part IV</i> . . . . .   |     | No |
| <b>29</b> | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> . . . . .  |     | No |
| <b>30</b> | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> . . . . .  |     | No |
| <b>31</b> | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> . . . . .  |     | No |
| <b>32</b> | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> . . . . .  |     | No |
| <b>33</b> | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations section 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> . . . . .   |     | No |
| <b>34</b> | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1</i> . . . . .   |     | No |
| <b>35</b> | Is any related organization a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .   |     | No |
| <b>36</b> | 501(c)(3) organizations Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> . . . . .   |     | No |
| <b>37</b> | Did the organization conduct more than 5 percent of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> . . . . .  |     | No |

**Part V** Statements Regarding Other IRS Filings and Tax Compliance

|            |  | Yes | No |
|------------|--|-----|----|
| <b>1a</b>  | Enter the number reported in Box 3 of Form 1096, <i>Annual Summary and Transmittal of U.S. Information Returns</i> . Enter -0- if not applicable . . . . .   |     |    |
|            | <b>1a</b> 1  |     |    |
| <b>b</b>   | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  |     |    |
|            | <b>1b</b> 0  |     |    |
| <b>c</b>   | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? . . . . .   | Yes |    |
| <b>2a</b>  | Enter the number of employees reported on Form W-3, <i>Transmittal of Wage and Tax Statements</i> filed for the calendar year ending with or within the year covered by this return . . . . .  |     |    |
|            | <b>2a</b> 71   |     |    |
| <b>b</b>   | If at least one is reported in 2a, did the organization file all required federal employment tax returns? . . . . .<br><b>Note:</b> If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return.  | Yes |    |
| <b>3a</b>  | Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? . . . . .   | Yes |    |
| <b>b</b>   | If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O . . . . .   | Yes |    |
| <b>4a</b>  | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? . . . . .   |     | No |
| <b>b</b>   | If "Yes," enter the name of the foreign country _____<br>See the instructions for exceptions and filing requirements for <b>Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts</b> .   |     |    |
| <b>5a</b>  | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? . . . . .  |     | No |
| <b>b</b>   | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?   |     | No |
| <b>c</b>   | If "Yes," to 5a or 5b, did the organization file Form 8886-T, <i>Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction</i> ? . . . . .  |     |    |
| <b>6a</b>  | Did the organization solicit any contributions that were not tax deductible? . . . . .   |     | No |
| <b>b</b>   | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? . . . . .  |     |    |
| <b>7</b>   | <i>Organizations that may receive deductible contributions under section 170(c).</i>   |     |    |
| <b>a</b>   | Did the organization provide goods or services in exchange for any quid pro quo contribution of \$75 or more? . . . . .  | Yes |    |
| <b>b</b>   | If "Yes," did the organization notify the donor of the value of the goods or services provided? . . . . .  | Yes |    |
| <b>c</b>   | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? . . . . .   |     | No |
| <b>d</b>   | If "Yes," indicate the number of Forms 8282 filed during the year . . . . .  |     |    |
|            | <b>7d</b>  |     |    |
| <b>e</b>   | Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? . . . . .  |     | No |
| <b>f</b>   | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? . . . . .   | Yes |    |
| <b>g</b>   | For all contributions of qualified intellectual property, did the organization file Form 8899 as required? . . . . .   | Yes |    |
| <b>h</b>   | For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? . . . . .  | Yes |    |
| <b>8</b>   | <i>Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations.</i> Did the supporting organization, or a fund maintained by a sponsoring organization, have excess business holdings at any time during the year? . . . . . |     | No |
| <b>9</b>   | <i>Section 501(c)(3) and other sponsoring organizations maintaining donor advised funds.</i>   |     |    |
| <b>a</b>   | Did the organization make any taxable distributions under section 4966? . . . . .  |     | No |
| <b>b</b>   | Did the organization make a distribution to a donor, donor advisor, or related person? . . . . .   |     | No |
| <b>10</b>  | <i>Section 501(c)(7) organizations.</i> Enter  |     |    |
| <b>a</b>   | Initiation fees and capital contributions included on Part VIII, line 12 . . . . .   |     |    |
| <b>b</b>   | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities  |     |    |
| <b>11</b>  | <i>Section 501(c)(12) organizations.</i> Enter   |     |    |
| <b>a</b>   | Gross income from members or shareholders . . . . .  |     |    |
| <b>b</b>   | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them) . . . . .  |     |    |
|            | <b>11a</b>   |     |    |
|            | <b>11b</b>   |     |    |
| <b>12a</b> | <i>Section 4947(a)(1) non-exempt charitable trusts.</i> Is the organization filing Form 990 in lieu of Form 1041? . . . . .  |     |    |
| <b>b</b>   | If "Yes," enter the amount of tax-exempt interest received or accrued during the year  |     |    |
|            | <b>12b</b>   |     |    |

Part VI Governance, Management, and Disclosure (Sections A, B, and C request information about policies not required by the Internal Revenue Code.)

Section A. Governing Body and Management

For each "Yes" response to lines 2-7 below, and for a "No" response to lines 8 or 9b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body (12); 1b Enter the number of voting members that are independent (11); 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? (No); 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? (No); 4 Did the organization make any significant changes to its organizational documents since the prior Form 990 was filed? (No); 5 Did the organization become aware during the year of a material diversion of the organization's assets? (No); 6 Does the organization have members or stockholders? (No); 7a Does the organization have members, stockholders, or other persons who may elect one or more members of the governing body? (No); 7b Are any decisions of the governing body subject to approval by members, stockholders, or other persons? (No); 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a the governing body? (Yes); b each committee with authority to act on behalf of the governing body? (Yes); 9a Does the organization have local chapters, branches, or affiliates? (Yes); 9b If "Yes," does the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with those of the organization? (Yes); 10 Was a copy of the Form 990 provided to the organization's governing body before it was filed? All organizations must describe in Schedule O the process, if any, the organization uses to review the Form 990 (Yes); 11 Is there any officer, director or trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O (No).

Section B. Policies

Table with 3 columns: Question, Yes, No. Rows include: 12a Does the organization have a written conflict of interest policy? If "No", go to line 13 (Yes); 12b Are officers, directors or trustees, and key employees required to disclose annually interests that could give rise to conflicts? (Yes); 12c Does the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this is done (Yes); 13 Does the organization have a written whistleblower policy? (Yes); 14 Does the organization have a written document retention and destruction policy? (Yes); 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision: a The organization's CEO, Executive Director, or top management official? (Yes); b Other officers or key employees of the organization? (Yes); Describe the process in Schedule O; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? (No); 16b If "Yes," has the organization adopted a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable Federal tax law, and taken steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

Table with 2 columns: Question, Answer. Rows include: 17 List the States with which a copy of this Form 990 is required to be filed CO; 18 Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you make these available. Check all that apply: own website, another's website, upon request; 19 Describe in Schedule O whether (and if so, how), the organization makes its governing documents, conflict of interest policy, and financial statements available to the public. See Additional Data Table; 20 State the name, physical address, and telephone number of the person who possesses the books and records of the organization: EDUCAUSE, 4772 WALNUT STREET SUITE 206, BOULDER, CO 80301, (303) 449-4430.







**Part VIII Statement of Revenue**

|   |  |   | (A)<br>Total Revenue                                   | (B)<br>Related or Exempt Function Revenue | (C)<br>Unrelated Business Revenue | (D)<br>Revenue Excluded from Tax under IRC 512, 513, or 514 |  |
|---|--|---|--|---|-----------------------------------|---|--|
| <b>Contributions, gifts, grants and other similar amounts</b> | <b>1a</b>  | Federated campaigns . . . . . <b>1a</b>   |  |   |                                   |   |  |
|   | <b>b</b>   | Membership dues . . . . . 4,983,002   |  |   |                                   |   |  |
|   |  | <b>1b</b>   |  |   |                                   |   |  |
|   | <b>c</b>   | Fundraising events . . . . .  |  |   |                                   |   |  |
|   |  | <b>1c</b>   |  |   |                                   |   |  |
|   | <b>d</b>   | Related organizations . . . . . <b>1d</b>   |  |   |                                   |   |  |
|   | <b>e</b>   | Government grants (contributions) <b>1e</b> 96,664  |  |   |                                   |   |  |
|   | <b>f</b>   | All other contributions, gifts, grants, and similar amounts not included above <b>1f</b> 45,242 |  |   |                                   |   |  |
| <b>g</b>  | Noncash contributions included in lines 1a-1f \$ _____   |   |  |   |                                   |   |  |
| <b>h</b>  | <b>Total (Add lines 1a-1f)</b> . . . . . 5,124,908   |   |  |   |                                   |   |  |
| <b>Program Service Revenue</b>                                | <b>2a</b>  | REGISTRATIONS   | Business Code  | 4,689,225                                 | 4,689,225                         |   |  |
|   | <b>b</b>   | SALES   |  | 2,565,887                                 | 2,565,887                         |   |  |
|   | <b>c</b>   | SPONSORSHIPS  |  | 795,950                                   | 795,950                           |   |  |
|   | <b>d</b>   | ADVERTISING INCOME  | 541,800  | 467,107                                   |                                   | 467,107   |  |
|   | <b>e</b>   | SUBSCRIPTION INCOME   |  | 2,068,314                                 | 2,068,314                         |   |  |
|   | <b>f</b>   | All other program service revenue   |  |   |                                   |   |  |
|   | <b>g</b>   | <b>Total. Add lines 2a-2f</b> . . . . . \$ 10,586,483   |  |   |                                   |   |  |
| <b>Other Revenue</b>  | <b>3</b>   | Investment income (including dividends, interest other similar amounts) . . . . .               |  | 604,523                                   | 604,523                           |   |  |
|   | <b>4</b>   | Income from investment of tax-exempt bond proceeds . . . . .                                    |  | 0   |                                   |   |  |
|   | <b>5</b>   | Royalties . . . . .   |  | 6,077                                     |                                   |   |  |
|   | <b>6a</b>  | Gross Rents   | (i) Real   | (ii) Personal                             |                                   |   |  |
|   |  |   |  |   |                                   |   |  |
|   |  |   |  |   |                                   |   |  |
|   |  |   |  |   |                                   |   |  |
|   | <b>b</b>   | Less rental expenses  |  |   |                                   |   |  |
|   | <b>c</b>   | Rental income or (loss)   |  |   |                                   |   |  |
|   | <b>d</b>   | Net rental income or (loss) . . . . .   |  |   |                                   |   |  |
|   | <b>7a</b>  | Gross amount from sales of assets other than inventory  | (i) Securities   | (ii) Other                                |                                   |   |  |
|   |  |   |  |   |                                   | 1,202   |  |
|   |  |   |  |   |                                   | 5,717   |  |
|   |  |   |  |   |                                   | -4,515  |  |
| <b>b</b>  | Less cost or other basis and sales expenses  |   |  |   |                                   |   |  |
| <b>c</b>  | Gain or (loss)   |   |  |   |                                   |   |  |
| <b>d</b>  | Net gain or (loss) . . . . .   |   |  | -4,515                                    |                                   |   |  |
| <b>8a</b>   | Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c) See Part IV, line 18 Attach Schedule G if total exceeds \$15,000 . . . . . <b>a</b> |   |  |   |                                   |   |  |
|   |  | <b>b</b>  | Less direct expenses . . . . . <b>b</b>                |   |                                   |   |  |
|   |  | <b>c</b>  | Net income or (loss) from fundraising events . . . . . |   | 0                                 |   |  |
| <b>9a</b>   | Gross income from gaming activities See part IV, line 19 Complete Schedule G if total exceeds \$15,000 . . . . . <b>a</b>  |   |  |   |                                   |   |  |
|   |  | <b>b</b>  | Less direct expenses . . . . . <b>b</b>                |   |                                   |   |  |
|   |  | <b>c</b>  | Net income or (loss) from gaming activities . . . . .  |   | 0                                 |   |  |
| <b>10a</b>  | Gross sales of inventory, less returns and allowances . . . . . <b>a</b>   |   |  |   |                                   |   |  |
|   |  | <b>b</b>  | Less cost of goods sold . . . . . <b>b</b>             |   |                                   |   |  |
|   |  | <b>c</b>  | Net income or (loss) from sales of inventory . . . . . |   | 0                                 |   |  |
|   | Miscellaneous Revenue  | Business Code   |  |   |                                   |   |  |
| <b>11a</b>  |  |   |  |   |                                   |   |  |
| <b>b</b>  |  |   |  |   |                                   |   |  |
| <b>c</b>  |  |   |  |   |                                   |   |  |
| <b>d</b>  | All other revenue _____  |   |  | 120,365                                   | 120,365                           |   |  |
| <b>e</b>  | <b>Total. Add lines 11a-11d</b> . . . . . \$ 120,365   |   |  |   |                                   |   |  |
| <b>12</b>   | <b>Total Revenue.</b> Add lines 1h, 2g, 3, 4, 5, 6d, 7d, 8c, 9c, 10c, and 11e . . . . .  |   | 16,437,841   | 10,844,264                                | 467,107                           |   |  |

**Part IX Statement of Functional Expenses**

**Section 501(c)(3) and 501(c)(4) organizations must complete all columns.  
All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).**

| <b>Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.</b> |   | <b>(A)</b><br>Total expenses | <b>(B)</b><br>Program service expenses | <b>(C)</b><br>Management and general expenses | <b>(D)</b><br>Fundraising expenses |
|---|---|------------------------------|--|---|------------------------------------|
| <b>1</b>  | Grants and other assistance to governments and organizations in the U S See Part IV, line 21  | 0                            |  |   |                                    |
| <b>2</b>  | Grants and other assistance to individuals in the U S See Part IV, line 22  | 0                            |  |   |                                    |
| <b>3</b>  | Grants and other assistance to governments, organizations and individuals outside the U S See Part IV, lines 15 and 16  | 0                            |  |   |                                    |
| <b>4</b>  | Benefits paid to or for members   | 0                            |  |   |                                    |
| <b>5</b>  | Compensation of current officers, directors, trustees, and key employees . . . . .  | 2,556,036                    | 1,925,326                              | 630,710                                       |                                    |
| <b>6</b>  | Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) . . . . .   | 0                            |  |   |                                    |
| <b>7</b>  | Other salaries and wages  | 4,740,626                    | 3,633,259                              |   |                                    |
| <b>8</b>  | Pension plan contributions (include section 401(k) and section 403(b) employer contributions) . . . . .   | 0                            |  |   |                                    |
| <b>9</b>  | Other employee benefits . . . . .   | 1,469,206                    | 12,690                                 | 1,456,516                                     |                                    |
| <b>10</b>   | Payroll taxes . . . . .   | 0                            |  |   |                                    |
| <b>11</b>   | Fees for services (non-employees)   |                              |  |   |                                    |
| <b>a</b>  | Management . . . . .  | 0                            |  |   |                                    |
| <b>b</b>  | Legal . . . . .   | 95,452                       | 56,604                                 | 38,848  |                                    |
| <b>c</b>  | Accounting . . . . .  | 36,805                       |  | 36,805  |                                    |
| <b>d</b>  | Lobbying . . . . .  | 0                            |  |   |                                    |
| <b>e</b>  | Professional fundraising See Part IV, line 17 . . . . .   | 0                            |  |   |                                    |
| <b>f</b>  | Investment management fees . . . . .  | 0                            |  |   |                                    |
| <b>g</b>  | Other . . . . .   | 0                            |  |   |                                    |
| <b>12</b>   | Advertising and promotion . . . . .   | 267,692                      |  |   | 267,692                            |
| <b>13</b>   | Office expenses . . . . .   | 646,756                      | 585,842                                | 60,914  |                                    |
| <b>14</b>   | Information technology . . . . .  |                              |  |   |                                    |
| <b>15</b>   | Royalties . . . . .   | 0                            |  |   |                                    |
| <b>16</b>   | Occupancy . . . . .   | 580,520                      |  | 580,520                                       |                                    |
| <b>17</b>   | Travel . . . . .  | 930,862                      | 855,500                                | 75,362  |                                    |
| <b>18</b>   | Payments of travel or entertainment expenses for any Federal, state or local public officials . . . . .   | 0                            |  |   |                                    |
| <b>19</b>   | Conferences, conventions and meetings . . . . .   | 3,979,544                    | 3,979,544                              |   |                                    |
| <b>20</b>   | Interest . . . . .  | 0                            |  |   |                                    |
| <b>21</b>   | Payments to affiliates . . . . .  | 0                            |  |   |                                    |
| <b>22</b>   | Depreciation, depletion, and amortization . . . . .   | 184,152                      |  | 184,152                                       |                                    |
| <b>23</b>   | Insurance . . . . .   | 55,866                       | 38,256                                 | 17,610  |                                    |
| <b>24</b>   | Other expenses—Itemize expenses not covered above (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below )   |                              |  |   |                                    |
| <b>a</b>  | ALLOCATED OVERHEAD  | 823,030                      | 624,784                                | 198,246                                       |                                    |
| <b>b</b>  | TRANSPORTATION  | 2,177                        |  | 2,177   |                                    |
| <b>c</b>  | STAFF HOSPITALITY   | 44,125                       |  | 44,125  |                                    |
| <b>d</b>  | GIFTS AND AWARDS  | 141,122                      | 137,479                                | 3,643   |                                    |
| <b>e</b>  | TELECOMMUNICATIONS  | 142,963                      | 50,340                                 | 92,623  |                                    |
| <b>f</b>  | All other expenses  | -692,945                     | 1,336,536                              | -2,029,481                                    |                                    |
| <b>25</b>   | <b>Total functional expenses.</b> Add lines 1 through 24f   | 16,003,989                   | 13,236,160                             | 2,500,137                                     | 267,692                            |
| <b>26</b>   | <b>Joint Costs.</b> Check <input type="checkbox"/> if following SOP 98-2 Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation |                              |  |   |                                    |

**Part X Balance Sheet**

|   |   | (A)                  |            | (B)                |
|---|---|----------------------|------------|--------------------|
|   |   | Beginning of year    |            | End of year        |
| <b>Assets</b>   | <b>1</b> Cash—non-interest-bearing . . . . .  | 1,917,804            | <b>1</b>   | 2,870,519          |
|   | <b>2</b> Savings and temporary cash investments . . . . .   | 11,053,485           | <b>2</b>   | 10,849,139         |
|   | <b>3</b> Pledges and grants receivable, net . . . . .   | 8,022                | <b>3</b>   | 5,679              |
|   | <b>4</b> Accounts receivable, net . . . . .   | 125,157              | <b>4</b>   | 142,970            |
|   | <b>5</b> Receivables from current and former officers, directors, trustees, key employees or other related parties <i>Complete Part II of Schedule L</i> . . . . .                            |                      | <b>5</b>   |                    |
|   | <b>6</b> Receivables from other disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) <i>Complete Part II of Schedule L</i> . . . . .     |                      | <b>6</b>   |                    |
|   | <b>7</b> Notes and loans receivable, net . . . . .  |                      | <b>7</b>   |                    |
|   | <b>8</b> Inventories for sale or use . . . . .  |                      | <b>8</b>   |                    |
|   | <b>9</b> Prepaid expenses and deferred charges . . . . .  | 298,152              | <b>9</b>   | 336,971            |
|   | <b>10a</b> Land, buildings, and equipment cost basis  |                      |            |                    |
|   |   | <b>10a</b> 1,448,680 |            |                    |
|   | <b>b</b> Less accumulated depreciation <i>Complete Part VI of Schedule D</i> . . . . .  |                      |            |                    |
|   |   | <b>10b</b> 1,162,156 | 337,853    | <b>10c</b> 286,524 |
|   | <b>11</b> Investments—publicly traded securities . . . . .  | 2,489,566            | <b>11</b>  | 904,325            |
|   | <b>12</b> Investments—other securities See Part IV, line 11 <i>Complete Part VII of Schedule D</i> . . . . .  |                      | <b>12</b>  |                    |
|   | <b>13</b> Investments—program-related See Part IV, line 11 <i>Complete Part VIII of Schedule D</i> . . . . .  |                      | <b>13</b>  |                    |
| <b>14</b> Intangible assets . . . . .   |   | <b>14</b>            |            |                    |
| <b>15</b> Other assets See Part IV, line 11 <i>Complete Part IX of Schedule D</i> . . . . . | 289,714   | <b>15</b>            | 286,448    |                    |
| <b>16 Total assets. Add lines 1 through 15 (must equal line 34)</b>                         | 16,519,753  | <b>16</b>            | 15,682,575 |                    |
| <b>Liabilities</b>  | <b>17</b> Accounts payable and accrued expenses . . . . .   | 1,134,329            | <b>17</b>  | 1,384,612          |
|   | <b>18</b> Grants payable . . . . .  |                      | <b>18</b>  |                    |
|   | <b>19</b> Deferred revenue . . . . .  | 4,559,276            | <b>19</b>  | 4,659,524          |
|   | <b>20</b> Tax-exempt bond liabilities . . . . .   |                      | <b>20</b>  |                    |
|   | <b>21</b> Escrow account liability <i>Complete Part IV of Schedule D</i> . . . . .  |                      | <b>21</b>  |                    |
|   | <b>22</b> Payable to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons <i>Complete Part II of Schedule L</i> . . . . . |                      | <b>22</b>  |                    |
|   | <b>23</b> Secured mortgages and notes payable to unrelated third parties . . . . .  |                      | <b>23</b>  |                    |
|   | <b>24</b> Unsecured notes and loans payable . . . . .   |                      | <b>24</b>  |                    |
|   | <b>25</b> Other liabilities <i>Complete Part X of Schedule D</i> . . . . .  | 46,357               | <b>25</b>  | 0                  |
|   | <b>26 Total liabilities. Add lines 17 through 25</b>  | 5,739,962            | <b>26</b>  | 6,044,136          |
| <b>Net Assets or Fund Balances</b>  | <b>Organizations that follow SFAS 117, check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.</b>  |                      |            |                    |
|   | <b>27</b> Unrestricted net assets . . . . .   | 10,636,716           | <b>27</b>  | 9,475,301          |
|   | <b>28</b> Temporarily restricted net assets . . . . .   | 43,075               | <b>28</b>  | 63,138             |
|   | <b>29</b> Permanently restricted net assets . . . . .   | 100,000              | <b>29</b>  | 100,000            |
|   | <b>Organizations that do not follow SFAS 117, check here <input type="checkbox"/> and complete lines 30 through 34.</b>   |                      |            |                    |
|   | <b>30</b> Capital stock or trust principal, or current funds . . . . .  |                      | <b>30</b>  |                    |
|   | <b>31</b> Paid-in or capital surplus, or land, building or equipment fund . . . . .   |                      | <b>31</b>  |                    |
|   | <b>32</b> Retained earnings, endowment, accumulated income, or other funds . . . . .  |                      | <b>32</b>  |                    |
| <b>33</b> Total net assets or fund balances . . . . .                                       | 10,779,791  | <b>33</b>            | 9,638,439  |                    |
| <b>34</b> Total liabilities and net assets/fund balances . . . . .                          | 16,519,753  | <b>34</b>            | 15,682,575 |                    |

**Part XI Financial Statements and Reporting**

|           |   | Yes | No |
|-----------|---|-----|----|
| <b>1</b>  | Accounting method used to prepare the Form 990 <input type="checkbox"/> cash <input checked="" type="checkbox"/> accrual <input type="checkbox"/> other   |     |    |
| <b>2a</b> | Were the organization's financial statements compiled or reviewed by an independent accountant? . . . . .   |     | No |
| <b>2b</b> | Were the organization's financial statements audited by an independent accountant? . . . . .  |     | No |
| <b>2c</b> | If "Yes" to lines 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? . . . . . |     |    |
| <b>3a</b> | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? . . . . .  |     | No |
| <b>3b</b> | If "Yes," did the organization undergo the required audit or audits? . . . . .  |     |    |

**SCHEDULE A  
(Form 990 or  
990EZ)**

**Public Charity Status and Public Support**

OMB No 1545-0047

**2008**

**Open to Public  
Inspection**

To be completed by all section 501(c)(3) organizations and section 4947(a)(1) nonexempt charitable trusts.

Attach to Form 990 or Form 990-EZ. See separate instructions.

Department of the  
Treasury  
Internal Revenue  
Service

Name of the organization  
EDUCAUSE

Employer identification number

84-1455437

**Part I Reason for Public Charity Status (to be completed by all organizations) (See Instructions)**

The organization is not a private foundation because it is (Please check only **one** organization )

- 1  A church, convention of churches, or association of churches described in **Section 170(b)(1)(A)(i)**.
- 2  A school described in **Section 170(b)(1)(A)(ii)**. (Attach Schedule E )
- 3  A hospital or a cooperative hospital service organization described in **Section 170(b)(1)(A)(iii)**. (Attach Schedule H )
- 4  A medical research organization operated in conjunction with a hospital described in **Section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state \_\_\_\_\_
- 5  An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **Section 170(b)(1)(A)(iv)**. (Complete Part II )
- 6  A federal, state, or local government or governmental unit described in **Section 170(b)(1)(A)(v)**.
- 7  An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **Section 170(b)(1)(A)(vi)** (Complete Part II )
- 8  A community trust described in **Section 170(b)(1)(A)(vi)** (Complete Part II )
- 9  An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975 See **Section 509(a)(2)**. (Complete Part III )
- 10  An organization organized and operated exclusively to test for public safety See **Section 509(a)(4)**. (See instructions )
- 11  An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2) See **Section 509(a)(3)**. Check the box that describes the type of supporting organization and complete lines 11e through 11h  
 a  Type I      b  Type II      c  Type III - Functionally Integrated      d  Type III - Other
- e  By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2)
- f  If the organization received a written determination from the IRS that it is a Type I, Type II or Type III supporting organization, check this box
- g Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons?

- (i) a person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, the governing body of the the supported organization?
- (ii) a family member of a person described in (i) above?
- (iii) a 35% controlled entity of a person described in (i) or (ii) above?

|                 | Yes | No |
|-----------------|-----|----|
| <b>11g(i)</b>   |     | No |
| <b>11g(ii)</b>  |     | No |
| <b>11g(iii)</b> |     | No |

h Provide the following information about the organizations the organization supports

| (i) Name of Supported Organization | (ii) EIN | (iii) Type of organization (described on lines 1- 9 above or IRC section (See Instructions)) | (iv) Is the organization in col (i) listed in your governing document? |    | (v) Did you notify the organization in col (i) of your support? |    | (vi) Is the organization in col (i) organized in the U S ? |    | (vii) Amount of support? |
|------------------------------------|----------|--|--|----|---|----|--|----|--------------------------|
|                                    |          |  | Yes  | No | Yes   | No | Yes  | No |                          |
|                                    |          |  |  |    |   |    |  |    |                          |
|                                    |          |  |  |    |   |    |  |    |                          |
|                                    |          |  |  |    |   |    |  |    |                          |
|                                    |          |  |  |    |   |    |  |    |                          |
| <b>Total</b>                       |          |  |  |    |   |    |  |    |                          |

**Part II Support Schedule for Organizations Described in IRC 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)**  
 (Complete only if you checked the box on line 5, 7, or 8 of Part I.)

**Public Support**

| Calendar year (or fiscal year beginning in)  | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| <b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants.")   |          |          |          |          |          |           |
| <b>2</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf   |          |          |          |          |          |           |
| <b>3</b> The value of services or facilities furnished by a governmental unit to the organization without charge   |          |          |          |          |          |           |
| <b>4 Total.</b> Add line 1-3   |          |          |          |          |          |           |
| <b>5</b> The portion of total contribution by each person (other than a government unit or publicly supported organization) included on line 1 that exceed 2% of the amount shown on line 11, column (f) |          |          |          |          |          |           |
| <b>6 Public Support</b> subtract line 5 from line 4  |          |          |          |          |          |           |

**Total Support**

| Calendar year (or fiscal year beginning in)  | (a) 2004 | (b) 2005 | (c) 2006 | (d) 2007 | (e) 2008  | (f) Total                |
|--|----------|----------|----------|----------|-----------|--------------------------|
| <b>7</b> Amounts from line 4   |          |          |          |          |           |                          |
| <b>8</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  |          |          |          |          |           |                          |
| <b>9</b> Net income from unrelated business activities, whether or not the business is regularly carried on  |          |          |          |          |           |                          |
| <b>10</b> Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )   |          |          |          |          |           |                          |
| <b>11 Total Support</b> (Add lines 7 through 10)   |          |          |          |          |           |                          |
| <b>12</b> Gross receipts from related activities, etc (See instructions )  |          |          |          |          | <b>12</b> |                          |
| <b>13 First Five Years.</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b> |          |          |          |          |           | <input type="checkbox"/> |

**Computation of Public Support Percentage**

|  |           |                          |
|--|-----------|--------------------------|
| <b>14</b> Public Support Percentage for 2008 (line 6 column (f) divided by line 11 column (f))   | <b>14</b> |                          |
| <b>15</b> Public Support Percentage for 2007 Schedule A, Part IV-A, line 26f   | <b>15</b> |                          |
| <b>16a 33 1/3% Test - 2008.</b> If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization   |           | <input type="checkbox"/> |
| <b>b 33 1/3% Test - 2007.</b> If the organization did not check the box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and <b>stop here.</b> The organization qualifies as a publicly supported organization  |           | <input type="checkbox"/> |
| <b>17a 10% Facts and Circumstances Test - 2008.</b> If the organization did not check a box on line 13, 16a, or 16b and line 14 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization    |           | <input type="checkbox"/> |
| <b>b 10% Facts and Circumstances Test - 2007.</b> If the organization did not check a box on line 13, 16a, 16b, or 17a and line 15 is 10% or more, and if the organization meets the "facts and circumstances" test, check this box and <b>stop here.</b> Explain in Part IV how the organization meets the "facts and circumstances" test The organization qualifies as a publicly supported organization |           | <input type="checkbox"/> |
| <b>18 Private Foundation.</b> If the organization did not check the box on line 13, 16a, 16b, 17a or 17b, check this box and see instructions  |           | <input type="checkbox"/> |

**Part III Support Schedule for Organizations Described in IRC 509(a)(2)**

(Complete only if you checked the box on line 9 of Part I.)

**Section A. Public Support**

| Calendar year (or fiscal year beginning in)   | (a) 2004   | (b) 2005   | (c) 2006   | (d) 2007   | (e) 2008   | (f) Total  |
|---|------------|------------|------------|------------|------------|------------|
| <b>1</b> Gifts, grants, contributions, and membership fees received (Do not include any "unusual grants")   | 4,364,627  | 4,513,473  | 4,797,161  | 4,918,447  | 5,079,666  | 23,673,374 |
| <b>2</b> Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose       | 7,964,748  | 8,566,466  | 8,579,717  | 9,210,565  | 10,119,376 | 44,440,872 |
| <b>3</b> Gross receipts from activities that are not an unrelated trade or business under section 513   |            |            |            |            |            |            |
| <b>4</b> Tax revenues levied for the organization's benefit and either paid to or expended on its behalf  |            |            |            |            |            |            |
| <b>5</b> The value of services or facilities furnished by a governmental unit to the organization without charge  |            |            |            |            |            |            |
| <b>6 Total</b> Add lines 1-5  | 12,329,375 | 13,079,939 | 13,376,878 | 14,129,012 | 15,199,042 | 68,114,246 |
| <b>7a</b> Amounts included on lines 1, 2, and 3 received from disqualified persons  |            |            |            |            |            |            |
| <b>b</b> Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of 1% of the total of lines 9, 10c, 11, and 12 for the year or \$5,000 |            |            |            |            |            |            |
| <b>c</b> Total of lines 7a and 7b   |            |            |            |            |            |            |
| <b>8 Public Support</b> (Subtract line 7c from line 6)  |            |            |            |            |            | 68,114,246 |

**Total Support**

| Calendar year (or fiscal year beginning in)  | (a) 2004   | (b) 2005   | (c) 2006   | (d) 2007   | (e) 2008   | (f) Total  |
|--|------------|------------|------------|------------|------------|------------|
| <b>9</b> Amounts from line 6   | 12,329,375 | 13,079,939 | 13,376,878 | 14,129,012 | 15,199,042 | 68,114,246 |
| <b>10a</b> Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources  | 350,640    | 449,404    | 850,705    | 813,540    | 598,685    | 3,062,974  |
| <b>b</b> Unrelated business taxable income (less section 511 taxes) from businesses acquired after 30 June, 1975   |            |            |            |            |            |            |
| <b>c</b> Add lines 10a and 10b   | 350,640    | 449,404    | 850,705    | 813,540    | 598,685    | 3,062,974  |
| <b>11</b> Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on  | 97,869     | 167,273    | 180,363    | 506,809    | 467,107    | 1,419,421  |
| <b>12</b> Other income Do not include gain or loss from the sale of capital assets (Explain in Part IV )   |            |            |            |            |            |            |
| <b>13 Total Support</b> (Add lines 9, 10c, 11 and 12)  |            |            |            |            |            | 72,596,641 |
| <b>14 First Five Years</b> If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a 501(c)(3) organization, check this box and <b>stop here</b> <input type="checkbox"/> |            |            |            |            |            |            |

**Computation of Public Support Percentage**

|  |           |          |
|--|-----------|----------|
| <b>15</b> Public Support Percentage for 2008 (line 8 column (f) divided by line 13 column (f)) | <b>15</b> | 93 826 % |
| <b>16</b> Public Support Percentage for 2007 Schedule A, Part IV -A, line 27g                  | <b>16</b> | 95 329 % |

**Computation of Investment Income Percentage**

|   |           |         |
|---|-----------|---------|
| <b>17</b> Investment Income Percentage for 2008 (line 10c column (f) divided by line 13 column (f)) | <b>17</b> | 4 219 % |
| <b>18</b> Investment Income Percentage from 2007 Schedule A, Part IV -A, line 27h                   | <b>18</b> | 3 701 % |

- 19a 33 1/3% Tests - 2008.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization
- b 33 1/3% Tests - 2007.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3% and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization
- 20 Private Foundation** If the organization did not check a box on line 14, 19a or 19b, check this box and see instructions

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**Part IV** **Supplemental Information.** Complete this part to provide the information required by Part II, line 10; Part II, line 17a or 17b, or Part III, line 12. Provide and any other additional information. (see instructions)

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SCHEDULE D (Form 990)

OMB No 1545-0047

Supplemental Financial Statements

2008

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Attach to Form 990. To be completed by organizations that answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11, or 12.

Name of the organization EDUCAUSE

Employer identification number 84-1455437

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" to Form 990, Part IV, line 6.

Table with 3 columns: Line number, (a) Donor advised funds, (b) Funds and other accounts. Rows 1-4.

- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds may be used only for charitable purposes and not for the benefit of the donor or donor advisor or other impermissible private benefit?

Part II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply)
2 Complete lines 2a-2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year

Table with 2 columns: Line number, Held at the End of the Year. Rows 2a, 2b, 2c, 2d.

- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the taxable year
4 Number of states where property subject to conservation easement is located
5 Does the organization have a written policy regarding the periodic monitoring, inspection, violations, and enforcement of the conservation easements it holds?
6 Staff or volunteer hours devoted to monitoring, inspecting and enforcing easements during the year
7 Amount of expenses incurred in monitoring, inspecting, and enforcing easements during the year
8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and 170(h)(4)(B)(ii)?
9 In Part XIV, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Complete if the organization answered "Yes" to Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education or research in furtherance of public service, provide, in Part XIV, the text of the footnote to its financial statements that describes these items
1b If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items
2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 relating to these items

**Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets** *(continued)*

**3** Using the organization's accession and other records, check any of the following that are a significant use of its collection items (check all that apply)

- a**  Public exhibition
- b**  Scholarly research
- c**  Preservation for future generations
- d**  Loan or exchange programs
- e**  Other

**4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIV

**5** During the year, did the organization solicit or receive donations of art, historical treasures or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection?  Yes  No

**Part IV Trust, Escrow and Custodial Arrangements.** Complete if the organization answered "Yes" to Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

**1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X?  Yes  No

**b** If "Yes," explain why in Part XIV and complete the following table

|   | Amount |
|---|--------|
| <b>1c</b> Beginning balance             |        |
| <b>1d</b> Additions during the year     |        |
| <b>1e</b> Distributions during the year |        |
| <b>1f</b> Ending balance                |        |

**2a** Did the organization include an amount on Form 990, Part X, line 21?  Yes  No

**b** If "Yes," explain the arrangement in Part XIV

**Part V Endowment Funds.** Complete if the organization answered "Yes" to Form 990, Part IV, line 10.

|   | (a) Current Year | (b) Prior Year | (c) Two Years Back | (d) Three Years Back | (e) Four Years Back |
|---|------------------|----------------|--------------------|----------------------|---------------------|
| <b>1a</b> Beginning of year balance . . . . .                     | 100,000          |                |                    |                      |                     |
| <b>b</b> Contributions . . . . .                                  |                  |                |                    |                      |                     |
| <b>c</b> Investment earnings or losses . . . . .                  |                  |                |                    |                      |                     |
| <b>d</b> Grants or scholarships . . . . .                         |                  |                |                    |                      |                     |
| <b>e</b> Other expenditures for facilities and programs . . . . . |                  |                |                    |                      |                     |
| <b>f</b> Administrative expenses . . . . .                        |                  |                |                    |                      |                     |
| <b>g</b> End of year balance . . . . .                            | 100,000          |                |                    |                      |                     |

**2** Provide the estimated percentage of the year end balance held as

- a** Board designated or quasi-endowment
- b** Permanent endowment  100 %
- c** Term endowment

**3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by

|  | Yes           | No |
|--|---------------|----|
| <b>(i)</b> unrelated organizations . . . . .   | <b>3a(i)</b>  | No |
| <b>(ii)</b> related organizations . . . . .  | <b>3a(ii)</b> | No |
| <b>b</b> If "Yes" to 3a(ii), are the related organizations listed as required on Schedule R? . . . . . | <b>3b</b>     |    |

**4** Describe in Part XIV the intended uses of the organization's endowment funds

**Part VI Investments—Land, Buildings, and Equipment.** See Form 990, Part X, line 10.

| Description of investment   | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Depreciation | (d) Book value |
|---|--------------------------------------|---------------------------------|------------------|----------------|
| <b>1a</b> Land . . . . .  |                                      |                                 |                  |                |
| <b>b</b> Buildings . . . . .  |                                      |                                 |                  |                |
| <b>c</b> Leasehold improvements . . . . .   | 247,145                              |                                 | 210,442          | 36,703         |
| <b>d</b> Equipment . . . . .  | 1,201,535                            |                                 | 951,714          | 249,821        |
| <b>e</b> Other . . . . .  |                                      |                                 |                  |                |
| <b>Total.</b> Add lines 1a-1e (Column (d) should equal Form 990, Part X, column (B), line 10(c).) |                                      |                                 |                  | 286,524        |



**Part XI Reconciliation of Change in Net Assets from Form 990 to Financial Statements**

|           |   |           |            |
|-----------|---|-----------|------------|
| <b>1</b>  | Total revenue (Form 990, Part VIII, column (A), line 12)                        | <b>1</b>  | 16,437,841 |
| <b>2</b>  | Total expenses (Form 990, Part IX, column (A), line 25)                         | <b>2</b>  | 16,003,989 |
| <b>3</b>  | Excess or (deficit) for the year Subtract line 2 from line 1                    | <b>3</b>  | 433,852    |
| <b>4</b>  | Net unrealized gains (losses) on investments                                    | <b>4</b>  | -2,049,276 |
| <b>5</b>  | Donated services and use of facilities  | <b>5</b>  |            |
| <b>6</b>  | Investment expenses   | <b>6</b>  |            |
| <b>7</b>  | Prior period adjustments  | <b>7</b>  |            |
| <b>8</b>  | Other (Describe in Part XIV)  | <b>8</b>  |            |
| <b>9</b>  | Total adjustments (net) Add lines 4 - 8   | <b>9</b>  | -2,049,276 |
| <b>10</b> | Excess or (deficit) for the year per financial statements Combine lines 3 and 9 | <b>10</b> | -1,615,424 |

**Part XII Reconciliation of Revenue per Audited Financial Statements With Revenue per Return**

|          |  |           |            |
|----------|--|-----------|------------|
| <b>1</b> | Total revenue, gains, and other support per audited financial statements                       | <b>1</b>  | 14,388,565 |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part VIII, line 12                             |           |            |
| <b>a</b> | Net unrealized gains on investments  | <b>2a</b> | -2,049,276 |
| <b>b</b> | Donated services and use of facilities   | <b>2b</b> |            |
| <b>c</b> | Recoveries of prior year grants  | <b>2c</b> |            |
| <b>d</b> | Other (Describe in Part XIV)   | <b>2d</b> |            |
| <b>e</b> | Add lines <b>2a</b> through <b>2d</b>  | <b>2e</b> | -2,049,276 |
| <b>3</b> | Subtract line <b>2e</b> from line <b>1</b>   | <b>3</b>  | 16,437,841 |
| <b>4</b> | Amounts included on Form 990, Part VIII, line 12, but not on line 1                            |           |            |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b                               | <b>4a</b> |            |
| <b>b</b> | Other (Describe in Part XIV)   | <b>4b</b> |            |
| <b>c</b> | Add lines <b>4a</b> and <b>4b</b>  | <b>4c</b> |            |
| <b>5</b> | Total Revenue Add lines <b>3</b> and <b>4c</b> . (This should equal Form 990, Part I, line 12) | <b>5</b>  | 16,437,841 |

**Part XIII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return**

|          |   |           |            |
|----------|---|-----------|------------|
| <b>1</b> | Total expenses and losses per audited financial statements                                      | <b>1</b>  | 15,529,916 |
| <b>2</b> | Amounts included on line 1 but not on Form 990, Part IX, line 25                                |           |            |
| <b>a</b> | Donated services and use of facilities  | <b>2a</b> |            |
| <b>b</b> | Prior year adjustments  | <b>2b</b> |            |
| <b>c</b> | Losses reported on Form 990, Part IX, line 25   | <b>2c</b> |            |
| <b>d</b> | Other (Describe in Part XIV)  | <b>2d</b> |            |
| <b>e</b> | Add lines <b>2a</b> through <b>2d</b>   | <b>2e</b> |            |
| <b>3</b> | Subtract line <b>2e</b> from line <b>1</b>  | <b>3</b>  | 15,529,916 |
| <b>4</b> | Amounts included on Form 990, Part IX, line 25, but not on line 1:                              |           |            |
| <b>a</b> | Investment expenses not included on Form 990, Part VIII, line 7b                                | <b>4a</b> |            |
| <b>b</b> | Other (Describe in Part XIV)  | <b>4b</b> |            |
| <b>c</b> | Add lines <b>4a</b> and <b>4b</b>   | <b>4c</b> |            |
| <b>5</b> | Total expenses Add lines <b>3</b> and <b>4c</b> . (This should equal Form 990, Part I, line 18) | <b>5</b>  | 15,529,916 |

**Part XIV Supplemental Information**

Complete this part to provide the descriptions required for Part II, lines 3, 5, and 9, Part III, lines 1a and 4, Part XIV, lines 1b and 2b, Part V, line 4, Part X, Part XI, line 8, Part XII, lines 2d and 4b, and Part XIII, lines 2d and 4b

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|            |                  |             |
|            |                  |             |
|            |                  |             |
|            |                  |             |
|            |                  |             |
|            |                  |             |



**Schedule J**  
(Form 990)

**Compensation Information**

OMB No 1545-0047

**2008**

**Open to Public Inspection**

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ **Attach to Form 990. To be completed by organizations that answered "Yes" to Form 990, Part IV, line 23.**

Department of the Treasury  
Internal Revenue Service

Name of the organization  
EDUCAUSE

Employer identification number

84-1455437

**Part I Questions Regarding Compensation**

|  | Yes | No |
|--|-----|----|
| <p><b>1a</b> Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.</p> <p> <input type="checkbox"/> First class or charter travel                      <input type="checkbox"/> Housing allowance or residence for personal use<br/> <input type="checkbox"/> Travel for companions                                      <input type="checkbox"/> Payments for business use of personal residence<br/> <input type="checkbox"/> Tax idemnification and gross-up payments              <input type="checkbox"/> Health or social club dues or initiation fees<br/> <input type="checkbox"/> Discretionary spending account                              <input type="checkbox"/> Personal services (e.g., maid, chauffeur, chef)                 </p> |     |    |
| <p><b>1b</b> If line 1a is checked, did the organization follow a written policy regarding payment or reimbursement or provision of all the expenses described above? If "No," complete Part III to explain.</p>   |     |    |
| <p><b>2</b> Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a?</p>   |     |    |
| <p><b>3</b> Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply.</p> <p> <input type="checkbox"/> Compensation committee                                      <input checked="" type="checkbox"/> Written employment contract<br/> <input checked="" type="checkbox"/> Independent compensation consultant                              <input checked="" type="checkbox"/> Compensation survey or study<br/> <input type="checkbox"/> Form 990 of other organizations                                      <input checked="" type="checkbox"/> Approval by the board or compensation committee                 </p>   |     |    |
| <p><b>4</b> During the year, did any person listed in Form 990, Part VII, Section A, line 1a:</p> <p><b>a</b> Receive a severance payment or change of control payment?</p>  |     | No |
| <p><b>b</b> Participate in, or receive payment from, a supplemental nonqualified retirement plan?</p>  |     | No |
| <p><b>c</b> Participate in, or receive payment from, an equity-based compensation arrangement?</p> <p>If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.</p>  |     | No |
| <p><b>501(c)(3) and 501(c)(4) organizations only must complete lines 5-8.</b></p>  |     |    |
| <p><b>5</b> For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:</p> <p><b>a</b> The organization?</p>   |     | No |
| <p><b>b</b> Any related organization?</p> <p>If "Yes," to line 5a or 5b, describe in Part III.</p>   |     | No |
| <p><b>6</b> For persons listed in form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:</p> <p><b>a</b> The organization?</p>   |     | No |
| <p><b>b</b> Any related organization?</p> <p>If "Yes," to line 6a or 6b, describe in Part III.</p>   |     | No |
| <p><b>7</b> For persons listed in form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described in lines 5 and 6? If "Yes," describe in Part III.</p>  |     | No |
| <p><b>8</b> Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III.</p>   |     | No |

**Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees.** Use Schedule J-1 if additional space needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations described in the instructions on row (ii) Do not list any individuals that are not listed on Form 990, Part VII

**Note.** The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a

| (A) Name         |      | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                          | (C) Deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported in prior Form 990 or Form 990-EZ |
|------------------|------|--|-------------------------------------|--------------------------|---------------------------|-------------------------|---------------------------------|--|
|                  |      | (i) Base compensation                              | (ii) Bonus & incentive compensation | (iii) Other compensation |                           |                         |                                 |  |
| DIANA G OBLINGER | (i)  | 350,016  | 0                                   | 35,000                   | 0                         | 0                       | 385,016                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| CYNTHIA GOLDEN   | (i)  | 200,016  | 0                                   | 20,002                   | 0                         | 0                       | 220,018                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| RICHARD N KATZ   | (i)  | 242,080  | 0                                   | 23,815                   | 0                         | 0                       | 265,895                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| MARK A LUKER     | (i)  | 302,784  | 0                                   | 29,678                   | 0                         | 0                       | 332,462                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| BEVERLY WILLIAMS | (i)  | 138,000  | 0                                   | 13,800                   | 0                         | 0                       | 151,800                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| CATHERINE YANG   | (i)  | 159,600  | 0                                   | 15,960                   | 0                         | 0                       | 175,560                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| STEVEN WORONA    | (i)  | 180,024  | 0                                   | 18,002                   | 0                         | 0                       | 198,026                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| RONALD YANOSKY   | (i)  | 166,152  | 0                                   | 16,850                   | 0                         | 0                       | 183,002                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| MARK SHEEHAN     | (i)  | 137,352  | 0                                   | 13,735                   | 0                         | 0                       | 151,087                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| TOBY SITKO       | (i)  | 139,968  | 0                                   | 13,997                   | 0                         | 0                       | 153,965                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
| BRIAN HAWKINS    | (i)  | 154,592  | 0                                   | 14,429                   | 0                         | 0                       | 169,021                         | 0  |
|                  | (ii) | 0  | 0                                   | 0                        | 0                         | 0                       | 0                               | 0  |
|                  | (ii) |  |                                     |                          |                           |                         |                                 |  |
|                  | (i)  |  |                                     |                          |                           |                         |                                 |  |
|                  | (ii) |  |                                     |                          |                           |                         |                                 |  |
|                  | (i)  |  |                                     |                          |                           |                         |                                 |  |
|                  | (ii) |  |                                     |                          |                           |                         |                                 |  |





**Software ID:**  
**Software Version:**  
**EIN:** 84-1455437  
**Name:** EDUCAUSE

**Form 990, Schedule J, Part II - Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees**

| (A) Name         | (B) Breakdown of W-2 and/or 1099-MISC compensation |                                     |                          | (C) Deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation reported in prior Form 990 or Form 990-EZ |
|------------------|--|-------------------------------------|--------------------------|---------------------------|-------------------------|---------------------------------|--|
|                  | (i) Base Compensation                              | (ii) Bonus & incentive compensation | (iii) Other compensation |                           |                         |                                 |  |
| DIANA G OBLINGER | (i) 350,016<br>(ii) 0                              | 0<br>0                              | 35,000<br>0              | 0<br>0                    | 0<br>0                  | 385,016<br>0                    | 0<br>0   |
| CYNTHIA GOLDEN   | (i) 200,016<br>(ii) 0                              | 0<br>0                              | 20,002<br>0              | 0<br>0                    | 0<br>0                  | 220,018<br>0                    | 0<br>0   |
| RICHARD N KATZ   | (i) 242,080<br>(ii) 0                              | 0<br>0                              | 23,815<br>0              | 0<br>0                    | 0<br>0                  | 265,895<br>0                    | 0<br>0   |
| MARK A LUKER     | (i) 302,784<br>(ii) 0                              | 0<br>0                              | 29,678<br>0              | 0<br>0                    | 0<br>0                  | 332,462<br>0                    | 0<br>0   |
| BEVERLY WILLIAMS | (i) 138,000<br>(ii) 0                              | 0<br>0                              | 13,800<br>0              | 0<br>0                    | 0<br>0                  | 151,800<br>0                    | 0<br>0   |
| CATHERINE YANG   | (i) 159,600<br>(ii) 0                              | 0<br>0                              | 15,960<br>0              | 0<br>0                    | 0<br>0                  | 175,560<br>0                    | 0<br>0   |
| STEVEN WORONA    | (i) 180,024<br>(ii) 0                              | 0<br>0                              | 18,002<br>0              | 0<br>0                    | 0<br>0                  | 198,026<br>0                    | 0<br>0   |
| RONALD YANOSKY   | (i) 166,152<br>(ii) 0                              | 0<br>0                              | 16,850<br>0              | 0<br>0                    | 0<br>0                  | 183,002<br>0                    | 0<br>0   |
| MARK SHEEHAN     | (i) 137,352<br>(ii) 0                              | 0<br>0                              | 13,735<br>0              | 0<br>0                    | 0<br>0                  | 151,087<br>0                    | 0<br>0   |
| TOBY SITKO       | (i) 139,968<br>(ii) 0                              | 0<br>0                              | 13,997<br>0              | 0<br>0                    | 0<br>0                  | 153,965<br>0                    | 0<br>0   |
| BRIAN HAWKINS    | (i) 154,592<br>(ii) 0                              | 0<br>0                              | 14,429<br>0              | 0<br>0                    | 0<br>0                  | 169,021<br>0                    | 0<br>0   |

**Part III Supplemental Information**

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8 Also complete this part for any additional information

| Identifier | Return Reference | Explanation |
|------------|------------------|-------------|
|------------|------------------|-------------|

**SCHEDULE O  
(Form 990)**

Department of the Treasury  
Internal Revenue Service

**Supplemental Information to Form 990**

OMB No 1545-0047

**2008**

**Open to Public Inspection**

**▶ Attach to Form 990. To be completed by organizations to provide additional information for responses to specific questions for the Form 990 or to provide any additional information.**

**Name of the organization**  
EDUCAUSE

**Employer identification number**

84-1455437

| Identifier                           | Return Reference   | Explanation  |
|--------------------------------------|--|--|
| Conflict of Interest Policy          | Part VI, Section B (Policies) Question 12a - 12c               | All staff and board members must annually read and sign the Conflict of Interest Policy and the Code of Ethics Policy  |
| Unrelated Business Taxable Income    | Part V (Statement Regarding Other IRS Filings), Question 3a    | All unrelated business taxable income is related to advertising in the Educause Review Magazine  |
| Process for Determining Compensation | Part VI, Section B (Policies) Question 15 (a) and (b)          | An independent third party is engaged to provide competitive compensation information to the audit committee of the governing body. The subcommittee uses that information to review the compensations of the President and Vice-Presidents. The audit committee meets to evaluate the reliability of the benchmarking data and thoroughly reviews the reasonableness of the compensation of executive staff. The subcommittee then reports its findings to the entire governing body. Minutes of all discussions are recorded by the chair person of the audit committee.   |
| Items Available Upon Request         | Part VI, Section C (Disclosure) Question 19                    | The Organization's governing documents, conflict of interest policy, and financial statements are all available upon request.  |
| Volunteers                           | Part I (Summary - Activities and Governance) Question 6        | Educause volunteers serve as committee members in one of two ways: Informal Opportunities: Volunteers engage throughout the year on a project-by-project basis in various activities, such as contributing content, sharing opinions, participating in task force and virtual communities, convening conference sessions, and microblogging. Formal Opportunities: Advisory Committee Member - (serve 1 to 3 year terms) Volunteers contribute to special activities and guide association directions in selected areas of professional practice and policy. Program Committee Member - (serve 1 year term) Volunteers develop themes, organization, and content for specific conferences. |
| Tax Return Review Process            | Part VI, Section A (Governing Body and Management) Question 10 | -The board performs an annual review of the Form 990 prior to filing with the IRS. -Several days prior to the summer board meeting, a draft of the Form 990 is sent to each member of the governing body. -Board members are requested to bring comments/questions/concerns to the meeting for discussion. Several additional days, beyond the date of the board meeting, are open for further discussion. The review deadline is clearly stated. -Any necessary changes are made through the third-party tax preparer subsequent to the meeting. -The final copy of the Form 990 is signed by the President of the association and filed with the IRS.                                    |

# Additional Data

**Software ID:**  
**Software Version:**  
**EIN:** 84-1455437  
**Name:** EDUCAUSE

## Form 990, Part VIII - Statement of Revenue - 2a - 2g Program Service Revenue -

|                              | <b>Business Code</b> | <b>(A)<br/>Total Revenue</b> | <b>(B)<br/>Related or<br/>Exempt<br/>Function<br/>Revenue</b> | <b>(C)<br/>Unrelated<br/>Business<br/>Revenue</b> | <b>(D)<br/>Revenue<br/>Excluded from<br/>Tax under IRC<br/>512, 513, or 514</b> |
|------------------------------|----------------------|------------------------------|---|---|---|
| <b>a</b> REGISTRATIONS       |                      | 4,689,225                    | 4,689,225   |   |   |
| <b>b</b> SALES               |                      | 2,565,887                    | 2,565,887   |   |   |
| <b>c</b> SPONSORSHIPS        |                      | 795,950                      | 795,950   |   |   |
| <b>d</b> ADVERTISING INCOME  | 541,800              | 467,107                      |   | 467,107   |   |
| <b>e</b> SUBSCRIPTION INCOME |                      | 2,068,314                    | 2,068,314   |   |   |

Form 4797

Sales of Business Property (Also Involuntary Conversions and Recapture Amounts Under Sections 179 and 280F(b)(2))

OMB No 1545-0184

2008

Attachment Sequence No 27

Department of the Treasury Internal Revenue Service (99)

Attach to your tax return. See separate instructions.

Name(s) shown on return EDUCAUSE

Identifying number

84-1455437

1 Enter the gross proceeds from sales or exchanges reported to you for 2008 on Form(s) 1099-B or 1099-S (or substitute statement) that you are including on line 2, 10, or 20 (see instructions)

1

Part I Sales or Exchanges of Property Used in a Trade or Business and Involuntary Conversions From Other Than Casualty or Theft—Most Property Held More Than 1 Year (see instructions)

Table with 7 columns: (a) Description of property, (b) Date acquired, (c) Date sold, (d) Gross sales price, (e) Depreciation allowed, (f) Cost or other basis, (g) Gain or (loss). Row 2 is empty.

- 3 Gain, if any, from Form 4684, line 45
4 Section 1231 gain from installment sales from Form 6252, line 26 or 37
5 Section 1231 gain or (loss) from like-kind exchanges from Form 8824
6 Gain, if any, from line 32, from other than casualty or theft
7 Combine lines 2 through 6 Enter the gain or (loss) here and on the appropriate line as follows

Table with 2 columns: Line number, Amount. Rows 3-7 are empty.

Partnerships (except electing large partnerships) and S corporations. Report the gain or (loss) following the instructions for Form 1065, Schedule K, line 10, or Form 1120S, Schedule K, line 9 Skip lines 8, 9, 11, and 12 below

Individuals, partners, S corporation shareholders, and all others. If line 7 is zero or a loss, enter the amount from line 7 on line 11 below and skip lines 8 and 9 If line 7 is a gain and you did not have any prior year section 1231 losses, or they were recaptured in an earlier year, enter the gain from line 7 as a long-term capital gain on the Schedule D filed with your return and skip lines 8, 9, 11, and 12 below

- 8 Nonrecaptured net section 1231 losses from prior years (see instructions)
9 Subtract line 8 from line 7 If zero or less, enter -0- If line 9 is zero, enter the gain from line 7 on line 12 below If line 9 is more than zero, enter the amount from line 8 on line 12 below and enter the gain from line 9 as a long-term capital gain on the Schedule D filed with your return (see instructions)

Table with 2 columns: Line number, Amount. Rows 8-9 are empty.

Part II Ordinary Gains and Losses (see instructions)

10 Ordinary gains and losses not included on lines 11 through 16 (include property held 1 year or less)

Table with 7 columns: Description, (b), (c), (d), (e), (f), (g). Row 10: COMPUTERS & OTHER, 1,202, 32,775, 35,065, 1,088.

- 11 Loss, if any, from line 7
12 Gain, if any, from line 7, or amount from line 8, if applicable
13 Gain, if any, from line 31
14 Net gain or (loss) from Form 4684, lines 37 and 44a
15 Ordinary gain from installment sales from Form 6252, line 25 or 36
16 Ordinary gain or (loss) from like-kind exchanges from Form 8824
17 Combine lines 10 through 16

Table with 2 columns: Line number, Amount. Row 11: ( ), Row 17: -1,088.

18 For all except individual returns, enter the amount from line 17 on the appropriate line of your return and skip lines a and b below For individual returns, complete lines a and b below

- a If the loss on line 11 includes a loss from Form 4684, line 41, column (b)(ii), enter that part of the loss here Enter the part of the loss from income-producing property on Schedule A (Form 1040), line 28, and the part of the loss from property used as an employee on Schedule A (Form 1040), line 23 Identify as from "Form 4797, line 18a " See instructions
b Redetermine the gain or (loss) on line 17 excluding the loss, if any, on line 18a Enter here and on Form 1040, line 14

Table with 2 columns: Line number, Amount. Rows 18a, 18b are empty.

**Part III Gain From Disposition of Property Under Sections 1245, 1250, 1252, 1254, and 1255**  
(see instructions)

| 19 (a) Description of section 1245, 1250, 1252, 1254, or 1255 property | (b) Date acquired (mo, day, yr) | (c) Date sold (mo, day, yr) |
|--|---------------------------------|-----------------------------|
| <b>A</b>   |                                 |                             |
| <b>B</b>   |                                 |                             |
| <b>C</b>   |                                 |                             |
| <b>D</b>   |                                 |                             |

| These columns relate to the properties on lines 19A through 19D  |            | Property A | Property B | Property C | Property D |
|--|------------|------------|------------|------------|------------|
| <b>20</b> Gross sales price (Note: See line 1 before completing)   | <b>20</b>  |            |            |            |            |
| <b>21</b> Cost or other basis plus expense of sale   | <b>21</b>  |            |            |            |            |
| <b>22</b> Depreciation (or depletion) allowed or allowable   | <b>22</b>  |            |            |            |            |
| <b>23</b> Adjusted basis Subtract line 22 from line 21   | <b>23</b>  |            |            |            |            |
| <b>24</b> Total gain Subtract line 23 from line 20   | <b>24</b>  |            |            |            |            |
| <b>25 If section 1245 property:</b>  |            |            |            |            |            |
| <b>a</b> Depreciation allowed or allowable from line 22  | <b>25a</b> |            |            |            |            |
| <b>b</b> Enter the <b>smaller</b> of line 24 or 25a  | <b>25b</b> |            |            |            |            |
| <b>26 If section 1250 property:</b> If straight line depreciation was used, enter -0- on line 26g, except for a corporation subject to section 291                                       |            |            |            |            |            |
| <b>a</b> Additional depreciation after 1975 (see instructions)   | <b>26a</b> |            |            |            |            |
| <b>b</b> Applicable percentage multiplied by the <b>smaller</b> of line 24 or line 26a (see instructions)  | <b>26b</b> |            |            |            |            |
| <b>c</b> Subtract line 26a from line 24. If residential rental property or line 24 is not more than line 26a, skip lines 26d and 26e   | <b>26c</b> |            |            |            |            |
| <b>d</b> Additional depreciation after 1969 and before 1976  | <b>26d</b> |            |            |            |            |
| <b>e</b> Enter the <b>smaller</b> of line 26c or 26d   | <b>26e</b> |            |            |            |            |
| <b>f</b> Sections 291 amount (corporations only)   | <b>26f</b> |            |            |            |            |
| <b>g</b> Add lines 26b, 26e, and 26f   | <b>26g</b> |            |            |            |            |
| <b>27 If section 1252 property:</b> Skip this section if you did not dispose of farmland or if this form is being completed for a partnership (other than an electing large partnership) |            |            |            |            |            |
| <b>a</b> Soil, water, and land clearing expenses   | <b>27a</b> |            |            |            |            |
| <b>b</b> Line 27a multiplied by applicable percentage (see instructions)   | <b>27b</b> |            |            |            |            |
| <b>c</b> Enter the <b>smaller</b> of line 24 or 27b  | <b>27c</b> |            |            |            |            |
| <b>28 If section 1254 property:</b>  |            |            |            |            |            |
| <b>a</b> Intangible drilling and development costs, expenditures for development of mines and other natural deposits, and mining exploration costs (see instructions)                    | <b>28a</b> |            |            |            |            |
| <b>b</b> Enter the <b>smaller</b> of line 24 or 28a  | <b>28b</b> |            |            |            |            |
| <b>29 If section 1255 property:</b>  |            |            |            |            |            |
| <b>a</b> Applicable percentage of payments excluded from income under section 126 (see instructions)   | <b>29a</b> |            |            |            |            |
| <b>b</b> Enter the <b>smaller</b> of line 24 or 29a (see instructions)   | <b>29b</b> |            |            |            |            |

**Summary of Part III Gains.** Complete property columns A through D through line 29b before going to line 30.

|   |           |  |
|---|-----------|--|
| <b>30</b> Total gains for all properties Add property columns A through D, line 24  | <b>30</b> |  |
| <b>31</b> Add property columns A through D, lines 25b, 26g, 27c, 28b, and 29b Enter here and on line 13   | <b>31</b> |  |
| <b>32</b> Subtract line 31 from line 30 Enter the portion from casualty or theft on Form 4684, line 39 Enter the portion from other than casualty or theft on Form 4797, line 6 | <b>32</b> |  |

**Part IV Recapture Amounts Under Sections 179 and 280F(b)(2) When Business Use Drops to 50% or Less**  
(see instructions)

|   | (a) Section 179 | (b) Section 280F(b)(2) |
|---|-----------------|------------------------|
| <b>33</b> Section 179 expense deduction or depreciation allowable in prior years                  | <b>33</b>       |                        |
| <b>34</b> Recomputed depreciation (see instructions)  | <b>34</b>       |                        |
| <b>35</b> Recapture amount Subtract line 34 from line 33 See the instructions for where to report | <b>35</b>       |                        |