Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No 1545-0047

Open to Public Inspection

| | A F | or the 20 | 005 calendar year, or tax year beginning | and en | ding | | | | |
|----------|---------------|------------------------|---|------------|-------------------------|------------|--------------------|-------------------------------|-----------------|
| | B c | Check if applicable | Please use IRS | | _ | D Emp | loyer id | dentification numbe | r |
| | | _Address _change | print or EDUCAUSE | | | 8 | 4-14 | 455437 | |
| | | Name change | type See Number and street (or P.O. box if mail is not delivered to street address | s) | Room/suite | E Tele | phone n | number | |
| | | Initial return | Specific 4772 WALNUT STREET, SUITE 206 | | | (| 303) |) 449-443 | 0 |
| | | Final return | linstruc- tions City or town, state or country, and ZIP + 4 | | | | unting meth | | Accrual |
| | | Amended return | BOULDER, CO 80301 | | | | Other (specify) | <u> </u> | |
| | | Applicati pending | • Section 501(c)(3) organizations and 4947(a)(1) nonexempt charitable tru | usts | H and I are not appl | icable | to sect | tion 527 organizat | юпѕ |
| | | | must attach a completed Schedule A (Form 990 or 990-EZ) | | H(a) Is this a group r | eturn fo | or affiliat | tes? Yes | X No |
| | | | WWW.EDUCAUSE.EDU | | H(b) If "Yes," enter nu | ımber c | of affiliate | tes N/A | |
| | <u>J</u> (| Organizat | ion type (check only one) \triangleright \bigcirc 501(c) (3) \triangleleft (insert no) \bigcirc 4947(a)(1) or | 527 | H(c) Are all affiliates | nclude | d? N | N/A Yes | □ No |
| | K (| Check her | e 🕨 🔲 if the organization's gross receipts are normally not more than \$25,000. | . The | (If "No," attach a | | i filed by | v an or- | |
| | | | on need not file a return with the IRS; but if the organization chooses to file a return, | , be | ganization cover | | | ruling? Yes | X No |
| | s | ure to file | e a complete return. Some states require a complete return. | | I Group Exemptio | | | N/A | |
| | | | | | | | | tion is not required t | to attact |
| | | | eipts: Add lines 6b, 8b, 9b, and 10b to line 12 13,593,39 | | Sch. B (Form 99 | 0, 990 | -EZ, or 9 | 390-PF). | |
| | Pa | art I F | Revenue, Expenses, and Changes in Net Assets or Fund | d Bala | nces | | | | |
| | | 1 | Contributions, gifts, grants, and similar amounts received: | , , | | | | | |
| | | a | Direct public support | 1a | 1,4 | <u>63.</u> | | | |
| | | b | Indirect public support | 1b | | | | | |
| | | С | Government contributions (grants) | 10 | 385,3 | 26. | , | | |
| | | d | Total (add lines 1a through 1c) (cash \$ 386, 789. noncash \$ | \$ | |) | 1d | 386,' | |
| | | 2 | Program service revenue including government fees and contracts (from Part VII, I | ine 93) | | | 2 | 8,566, | |
| | | 3 | Membership dues and assessments | | | | 3 | 4,126, | |
| | | 4 | Interest on savings and temporary cash investments | | | | 4 | 381, | |
| | | 5 | Dividends and interest from securities | 1 1 | | } | 5 | 65,1 | 841. |
| | | 6 a | Gross rents | 6a | | | | | |
| | | 1 | Less, rental expenses | 6b | | | | | |
| | | | Net rental income or (loss) (subtract line 6b from line 6a) | | | | 6c | | |
| | e | Į. | Other investment income (describe ► ROYALTY INCOME | | | _) | 7 | 2,0 | <u>002.</u> |
| | Revenue | i . | Gross amount from sales of assets other (A) Securities | + - + | (B) Other | 50 | | | |
| | Вè | ſ | than inventory | 8a | | 60. | | | |
| | | _ | Less: cost or other basis and sales expenses | 8b | | - | | | |
| | | | Gain or (loss) (attach schedule) | 8c | | <u>60.</u> | 1 | , | 260 |
| | | | Net gain or (loss) (combine line 8c, columns (A) and (B)) | | STMT | - ∤ | 8d | | 360. |
| _ | | | Special events and activities (attach schedule). If any amount is from gaming, chec | k nere | ▶ | | | | |
| ann) | | | Gross revenue (not including \$ of contributions | 0- | | | | | |
| | | | reported on line 1a) | 9a 9b | | | | | |
| 4 | | | Less: direct expenses other than fundraising expenses | 90 | | | 0. | | |
| N. | | | Net income or (loss) from special events (subtract line 9b from line 9a) Gross sales of inventory, less returns and allowances | 10a | | ŀ | 9c | | |
| | | | Less: cost of goods sold | 10b | | | | | |
| S | | | | | 100) | | 10c | | |
| \Box | | | Gross profit or (loss) from sales of inventory (attance (loss)) in the 10b from Part VII, line 103) | Otti iiile | 10a) | ŀ | 11 | 63 (| 691. |
| <u>L</u> | | | Total revenue (add lines 1d, 2, 3, 4, 5, 6007) 8d, 9c, 10c, and 11) | | | t | 12 | 13,593, | |
| <u>Z</u> | | | Program services (from line 44, column (B) SEP 0 1 2006 | | | | 13 | 11,576, | |
| SCANNED | es | | Management and general (from line 44, column (C)) | | | ŀ | 14 | 1,761, | |
| Õ | Expenses | | | | | ŀ | 15 | | 507. |
| ത | χĎ | | Fundraising (from line 44, column (D)) Payments to affiliates (attach schedule) | | | ľ | 16 | | |
| | ш | | Total expenses (add lines 16 and 44, column (A)) | | | t | 17 | 13,338,4 | 483. |
| | | | Excess or (deficit) for the year (subtract line 17 from line 12) | | | | 18 | 254,9 | |
| | at ets | | Net assets or fund balances at beginning of year (from line 73, column (A)) | | | ļ | 19 | 8,534, | |
| | Net Asset | 20 | | SEE : | STATEMENT | 2 | 20 | | 739. |
| | • | | Net assets or fund balances at end of year (combine lines 18, 19, and 20) | | | _ | 21 | 8,834, | |
| | 5230 02-03 | | HA For Privacy Act and Paperwork Reduction Act Notice, see the separate ins | tructions | B. | | | Form 990 | |

| | 0 (2005) EDUCA | | | (4) 0 1 (5) | 84-14 | |
|---------------|---|---------------|-------------|----------------------|---|-----------------|
| Part I | Statement of Functional Expenses | | | | d (D) are required for section le trusts but optional for other | |
| Do i | not include amounts reported on i 6b, 8b, 9b, 10b, or 16 of Part I | line | (A) Total | (B) Program services | (C) Management and general | (D) Fundraising |
| 2 Gran | nts and allocations (attach schedu | ıle) | | | STATEMENT 5 | |
| (cash | \$ 219235 noncash \$ | 0. | | | | |
| If this | amount includes foreign grants, check here | | 219,235. | 219,235. | | |
| 3 Spec | cific assistance to individuals (atta | ach | | _ | | |
| sche | edule) | 23 | | | | |
| 4 Bene | efits paid to or for members (attac | :h | | | | |
| sche | edule) | 24 | _ | | | |
| 5 Com | pensation of officers, directors, e | tc * * 25 | 330,000. | 296,076. | | |
| 6 Othe | er salaries and wages | 26 | 5,230,348. | 4,170,474. | 1,059,874. | |
| 7 Pens | sion plan contributions | 27 | 383,142. | | 383,142. | |
| 8 Othe | er employee benefits | 28 | 452,882. | 8,357. | 444,525. | |
| 9 Payr | oll taxes | 29 | 283,355. | | 283,355. | |
| 0 Profe | essional fundraising fees | 30 | | | | |
| 1 Acco | ounting fees | 31 | | | | |
| 2 Lega | al fees | 32 | 129,960. | 95,991. | 33,969. | |
| 3 Sup | olies | 33 | 96,951. | 29,713. | 67,238. | |
| 4 Tele | phone | 34 | 90,731. | 37,508. | 53,223. | |
| 5 Post | age and shipping | 35 | 167,844. | 154,110. | 13,734. | |
| 6 Occi | upancy | 36 | 1,061,766. | 499,418. | 562,348. | |
| 7 Equi | pment rental and maintenance | 37 | | | | |
| 8 Print | ing and publications | 38 | 558,036. | 546,439. | | |
| 9 Trav | el | 39 | 881,629. | 775,376. | 106,253. | |
| 0 Conf | ferences, conventions, and meetii | ngs <u>40</u> | | | | |
| 1 Inter | est | 41 | | | | |
| 2 Depr | reciation, depletion, etc. (attach scl | hedule) 42 | 156,765. | | 156,765. | |
| 3 Othe | er expenses not covered above (it | emize) | | | | |
| 8 | | 43a | | | | |
| b | | 43b | | | | |
| c | | 43c | | | | |
| | | 43d | | | | |
| е | | 43e | | | | |
| f | | 43f | | | | |
| g _ S | EE STATEMENT 3 | 43g | 3,295,839. | 4,744,279. | <1,448,440.> | • |
| 4 Tota | I functional expenses. Add lines | 22 | | | | |
| throu | ugh 43 (Organizations completing | 9 | | | | |
| colu | mns (B)-(D), carry these totals to li | ines | | | | |
| 13-1 | 5) | 44 | 13,338,483. | 11,576,976. | 1,761,507. | (|

(iii) the amount allocated to Management and general \$ N/A ; and (iv) the amount allocated to Fundraising \$

** SEE STATEMENT 4

If "Yes," enter (i) the aggregate amount of these joint costs \$ _____N/A

Are any joint costs from a combined educational campaign and fundraising solicitation reported in (B) Program services?

Form **990** (2005)

► Yes X No

N/A

N/A

; (ii) the amount allocated to Program services \$_

Form **990** (2005)

Part III Statement of Program Service Accomplishments (See the instructions.)

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

| Wh | at is the organization's primary exempt purpose? ► <u>SEE STATEMENT</u> 6 | Program Service Expenses |
|-----|---|---|
| All | organizations must describe their exempt purpose achievements in a clear and concise manner. State the number of | (Required for 501(c)(3) and (4) orgs., and |
| | ints served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4) | 4947(a)(1) trusts; but |
| | anizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others) | optional for others.) |
| | | · · · · · · · · · · · · · · · · · · |
| а | EDUCAUSE CENTER FOR APPLIED RESEARCH (ECAR) - EXPENSES | |
| | INCURRED TO HELP HIGHER EDUCATION LEADERS MAKE BETTER | |
| | DECISIONS ABOUT INFORMATION TECHNOLOGY | |
| | | |
| | | |
| | | |
| | (Grants and allocations \$) If this amount includes foreign grants, check here | 1,411,003. |
| þ | PUBLICATIONS - EXPENSES INCURRED IN PROMOTING | |
| | ALL PROFESSIONAL PAPERS AND REPORTS, PLUS, | |
| | RELATED PRINTING AND MAILING COSTS. | |
| | | |
| | | |
| | | |
| _ | (Grants and allocations \$) If this amount includes foreign grants, check here | 1,231,243. |
| С | NET@EDU - EXPENSES INCURRED TO PROMOTE NETWORKING | |
| | IN HIGHER EDUCATION | |
| | | |
| | | |
| | | |
| | | |
| | (Grants and allocations \$) If this amount includes foreign grants, check here | 849,082. |
| d | PROFESSIONAL DEVELOPMENT - EXPENSES INCURRED | |
| | IN PRESENTING/PROMOTING EDUCAUSE SEMINARS | |
| | AND INSTITUTES. | |
| | | |
| | | |
| | | |
| | (Grants and allocations \$) If this amount includes foreign grants, check here ▶ □ | 1,461,541. |
| е | Other program services (attach schedule) SEE STATEMENT 7 | |
| | (Grants and allocations \$) If this amount includes foreign grants, check here ▶ □ | 6,624,107. |
| f | Total of Program Service Expenses (should equal line 44, column (B), Program services) | 11,576,976. |

| Pa | rt IV | Balance Sheets (See the instructions) | - | | <u> </u> | |
|-----------------------------|--|---|-----------------------|-------------------|------------|-------------|
| | lote: Where required, attached schedules and amounts within the description column | | | (A) | | (B) |
| | shou | uld be for end-of-year amounts only. | | Beginning of year | | End of year |
| | | | | | | |
| | 45 | Cash - non-interest-bearing | 1,718,207. | | 1,020,177. | |
| | 46 | Savings and temporary cash investments | 7,354,187. | 46 | 8,496,909. | |
| | | | 1 102.001 | | | |
| | | Accounts receivable | 47a 103,021. | 120 520 | | 05 050 |
| | b | Less allowance for doubtful accounts | 47b 7,069. | 129,529. | 47c | 95,952. |
| | 48 a | Pledges receivable | 48a | | | |
| | l | Less allowance for doubtful accounts | 48b | | 48c | |
| | 49 | Grants receivable | 400 | 95,724. | 49 | 150,257. |
| | 50 | Receivables from officers, directors, trustees, | | | | 200,20,0 |
| | | and key employees | | | 50 | |
| Assets | 51 a | Other notes and loans receivable | 51a | | | |
| Ass | b | Less allowance for doubtful accounts | 51b | | 51c | |
| | 52 | Inventories for sale or use | | | 52 | |
| | 53 | Prepaid expenses and deferred charges | | 175,970. | 53 | 220,645. |
| | 54 | Investments - securities STMT | 8 ► Cost X FMV | 2,951,625. | 54 | 3,219,294. |
| | 55 a | Investments - land, buildings, and | 1 1 | | | |
| | | equipment: basis | 55a | | | |
| | | Lancard and the second | 555 | | | |
| | 56 | Less accumulated depreciation Investments - other | 55b | | 55c 56 | |
| | 57 a | Land, buildings, and equipment basis | 57a 1,447,283. | | 30 | |
| | ј" а | Less. accumulated depreciation | 57b 1,179,280. | 303,836. | 57c | 268,003. |
| | 58 | | EE STATEMENT 9 | 101,369. | 58 | 123,863. |
| | | · | , | | | |
| | 59 | Total assets (must equal line 74) Add lines 45 | through 58 | 12,830,447. | 59 | 13,595,100. |
| | 60 | Accounts payable and accrued expenses | | 805,779. | 60 | 998,317. |
| | 61 | Grants payable | | | 61 | |
| s | 62 | Deferred revenue | | 3,454,439. | 62 | 3,726,904. |
| <u>i</u> tie | 63 | Loans from officers, directors, trustees, and key | employees | | 63 | |
| Liabilities | | Tax-exempt bond liabilities | | | 64a | |
| Ξ | | o Mortgages and other notes payable Other liabilities (describe ► DEPOSIT | , | 35,484. | 64b 65 | 35,484. |
| | 65 | Other habilities (describe DEPOSII | , , | 33,404. | 00 | 33,404. |
| | 66 | Total liabilities. Add lines 60 through 65) | | 4,295,702. | 66 | 4,760,705. |
| | - | anizations that follow SFAS 117, check here | X and complete lines | | | |
| | | 67 through 69 and lines 73 and 74 | · | | | |
| ces | 67 | Unrestricted | | 8,418,811. | 67 | 8,718,637. |
| lan | 68 | Temporarily restricted | | 15,934. | | 15,758. |
| B | 69 | Permanently restricted | | 100,000. | 69 | 100,000. |
| چ | Orga | anizations that do not follow SFAS 117, check | here 🕨 💹 and | | | |
| P. | | complete lines 70 through 74 | | | | |
| ets . | 70 | Capital stock, trust principal, or current funds | and the second second | | 70_ | |
| \SS(| 71 | Paid-in or capital surplus, or land, building, and | | | 71 | |
| Net Assets or Fund Balances | 72 73 | Retained earnings, endowment, accumulated in Total net assets or fund balances (add lines 67 through | | | 72 | |
| Z | /3 | column (A) must equal line 19; column (B) must equa | | 8,534,745. | 73 | 8,834,395. |
| | 74 | Total liabilities and net assets/fund balances | | 12,830,447. | 74 | 13,595,100. |
| | <u> </u> | | | | | |

| ` For | n 990 (2005) EDUCAUSE | | | 84-1 | L4554 | 37 | Page 5 |
|-----------|--|--|---|-------------------------------|---|-----------|-----------------------------------|
| Pa | art IV-A Reconciliation of Revenue per Audited Fina | ncial Statements W | ith Revenue p | er Re | turn (Se | ee the | |
| | instructions) | | - | | | 2624 | |
| 8 | Total revenue, gains, and other support per audited financial stateme | nts | | F | a 1 | 363 | <u>8133.</u> |
| b | Amounts included on line a but not on Part I, line 12: | 1. | ان | | | | |
| 1 | Net unrealized gains on investments | | b1 | | | | |
| 2 3 | Donated services and use of facilities Recoveries of prior year grants | F | b2 | | | | |
| 4 | Other (specify) UNREALIZE GAIN ON INVESTME | | 44,7 | 30 | | | |
| 7 | Add lines b1 through b4 | <u> </u> | 94 <u>44, /</u> | 33. | ь | 11 | ,739. |
| | Subtract line b from line a | | | - | | | 3394. |
| ď | Amounts included on Part I, line 12, but not on line a: | | | r | <u> </u> | <u> </u> | <u> </u> |
| 1 | Investment expenses not included on Part I, line 6b | | d1 | | | | |
| 2 | Other (specify) | | 12 | | | | |
| | Add lines d1 and d2 | | | | d | | 0. |
| e | Total revenue (Part I, line 12) Add lines c and d | | | ▶ | e 1 | 359 | 3394. |
| Pa | art IV-B Reconciliation of Expenses per Audited Fina | ancial Statements V | Vith Expenses | per R | eturn | | |
| а | Total expenses and losses per audited financial statements | | | | a 1 | .333 | 8483. |
| b | Amounts included on line a but not on Part I, line 17 | 1 | 1 | | | | |
| 1 | Donated services and use of facilities | <u> </u> | b1 | | | | |
| 2 | Prior year adjustments reported on Part I, line 20 | <u> </u> | 02 | | | | |
| 3 | Losses reported on Part I, line 20 | F | b3 | | | | |
| 4 | Other (specify) | [1 | b4 | | | | |
| | Add lines b1 through b4 | | | Ļ | b | | 0. |
| C | Subtract line b from line a | | | - | <u>c 1</u> | .3338 | <u>8483.</u> |
| ď | Amounts included on Part I, line 17, but not on line a: | 1 | 1 | | | | |
| 1 | Investment expenses not included on Part I, line 6b | | d1 | | | | |
| 2 | Other (specify) | | 12 | | | | ^ |
| _ | Add lines d1 and d2 | | | | d 1 | 222 | <u>0.</u> 8 4 83. |
| Pa | Total expenses (Part I, line 17). Add lines c and d Irt V-A Current Officers, Directors, Trustees, and Ke | v Employees (List ea | ch person who wa | s an off | e 1 | ctor to | <u> </u> |
| | or key employee at any time during the year even if they we | | | | .001, 40 | 0101, 170 | 13130, |
| | (A) Name and address | (B) Title and average hours per week devoted to position | (C) Compensation (If not paid, enter | (D) Cont employ plans & | ributions to ree benefit & deferred sation plans | (E) E | Expense ount and allowances |
| | | | | Compone | 2000 p.2010 | | |
| SE | E STATEMENT 10 | | 330,000. | 21 | 500. | | 0. |
| <u>51</u> | | | 330,000. | 21 | , 500. | <u> </u> | |
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| `Form 990 (2005) EDUCAUSE | | | 84-1455 | <u>437</u> | | age 6 |
|--|--------------------------------|----------------------|-------------------|------------|----------|-------------|
| Part V-A Current Officers, Directors, Trustees, and Ke | y Employees (continu | ied) | | | Yes | No |
| 75 a Enter the total number of officers, directors, and trustees permitted | to vote on organization bu | siness at board | _ | | | |
| meetings | | ▶ | 0 | | | |
| b Are any officers, directors, trustees, or key employees listed in Form | | | | | | |
| listed in Schedule A, Part I, or highest compensated professional an | | | | | | |
| Part II-A or II-B, related to each other through family or business relative individuals and explains the relationship(s) | tionships? If "Yes," attach | a statement that i | dentifies | 756 | | v |
| the more data and explains the relationship(s) | | | ŀ | 75b | | <u> </u> |
| c Do any officers, directors, trustees, or key employees listed in Form | | | | | | |
| listed in Schedule A, Part I, or highest compensated professional an Part II-A or II-B, receive compensation from any other organizations, | • | | . , | | | |
| organization through common supervision or common control? | Whether tax exempt or tax | able, that are relat | ed to this | 75c | | Х |
| Note. Related organizations include section 509(a)(3) supporting organizations | anizations | | | | | |
| If "Yes," attach a statement that identifies the individuals, explains the relations | ship between this organization | and the other organ | ization(s), and | | | |
| describes the compensation arrangements, including amounts paid to each in | ndividual by each related orga | nization. | ` ' | | | |
| d Does the organization have a written conflict of interest policy? | | | | 75d | | <u> </u> |
| Part V-B Former Officers, Directors, Trustees, and Ke | | | | | | |
| Benefits (If any former officer, director, trustee, or key en the year, list that person below and enter the amount of co | | | | | | |
| the year, list that person below and enter the amount of co | inpensation of other benef | its in the appropria | (D) Contributions | | E) Expe | |
| (A) Name and address | (B) Loans and Advances | (C) Compensation | employee benefit | à | ccount | and |
| NONE | | | compensation plan | othe | er allow | ances |
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| | | | | <u> </u> | | |
| Part VI Other Information (See the instructions) | | | | | Yes | No |
| 76 Did the organization engage in any activity not previously reported to | the IRS? If "Yes," attach | a detailed | | | | |
| description of each activity | | | , | 76 | | <u> </u> |
| 77 Were any changes made in the organizing or governing documents to | out not reported to the IRS | 3? | | 77 | | <u> </u> |
| if "Yes," attach a conformed copy of the changes | | | | | | |
| 78 a Did the organization have unrelated business gross income of \$1,00 | 0 or more during the year | covered by this ret | urn? | 78a | X | |
| b If "Yes," has it filed a tax return on Form 990-T for this year? | | 15.7 - 0 | | 78b | Х | |
| 79 Was there a liquidation, dissolution, termination, or substantial contr | | | T T | 79 | | <u> </u> |
| 80 a Is the organization related (other than by association with a statewid | - | _ | on | 00- | | v |
| membership, governing bodies, trustees, officers, etc., to any other of the lif "Yes." enter the name of the organization ▶ N/A | exempt or nonexempt orga | ai iiZauON? | ł | 80a | | <u> </u> |
| b If "Yes," enter the name of the organization ► N/A | and check whether it is | exempt or | nonexempt | | | |
| 81 a Enter direct or indirect political expenditures (See line 81 instruction | | exempt of 81a | 0. | | | |
| b Did the organization file Form 1120-POL for this year? | ·, | - J14 | | 81b | | x |
| 523161/02-03-08 | | | I | | 990 | |

523161/02-03-06

| · Form | 990 (2005)EDUCAUSE | | 84-145 | 5437 | Р | age 7 |
|--------|--|---------------------|------------------|------|-----|----------|
| Pa | t VI Other Information (continued) | | | | Yes | |
| 82 a | Did the organization receive donated services or the use of materials, equipment, or facilitie | s at no charge or a | at substantially | | | |
| | less than fair rental value? | - | • | 82a | | X |
| b | if "Yes," you may indicate the value of these items here. Do not include this | | | | | |
| | amount as revenue in Part I or as an expense in Part II | | | | | |
| | (See instructions in Part III) | 82b | N/A | | | |
| 83 a | Did the organization comply with the public inspection requirements for returns and exempt | ion applications? | | 83a | Х | <u> </u> |
| b | Did the organization comply with the disclosure requirements relating to quid pro quo contri | ibutions? | | 83b | X | |
| 84 a | Did the organization solicit any contributions or gifts that were not tax deductible? | | | 84a | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such | contributions or g | ifts were not | | | |
| | tax deductible? | | N/A | 84b | | |
| 85 | 501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members? | • | N/A | 85a | | |
| b | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | 85b | | |
| | If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless | the organization | received a | | | ļ |
| | waiver for proxy tax owed for the prior year. | | | | | |
| C | Dues, assessments, and similar amounts from members | 85c | N/A | | | |
| đ | Section 162(e) lobbying and political expenditures | 85d | _ N/A | | | |
| е | Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices | 85e | N/A | 1 | | |
| f | Taxable amount of lobbying and political expenditures (line 85d less 85e) | 85f | N/A_ | 1 | | |
| g | Does the organization elect to pay the section 6033(e) tax on the amount on line 85f? | | N/A | 85g | L | |
| h | If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amo | unt on line 85f | | | | |
| | to its reasonable estimate of dues allocable to nondeductible lobbying and political expendi | tures for the | | | | |
| | following tax year? | | N/A | 85h | | ļ |
| 86 | 501(c)(7) organizations Enter a Initiation fees and capital contributions included on | | | | | |
| | line 12 | 86a | N/A | _[| | |
| b | Gross receipts, included on line 12, for public use of club facilities | 86b | N/A | ╣ | | |
| 87 | 501(c)(12) organizations Enter a Gross income from members or shareholders | 87a | N/A | - | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources | | | | | |
| | against amounts due or received from them) | 87b | N/A | 4 | | |
| 88 | At any time during the year, did the organization own a 50% or greater interest in a taxable | • | • • | | • | |
| | or an entity disregarded as separate from the organization under Regulations sections 301 | 7701-2 and 301 7 | 701-3? | | | |
| | If "Yes," complete Part IX | | | 88_ | | X |
| 89 a | 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year un | | • | | | |
| | section 4911 ▶ 0 • ; section 4912 ▶ 0 • ; section 4 | | 0. | | | |
| b | 501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess | | | | | |
| | transaction during the year or did it become aware of an excess benefit transaction from a p | onor year? | | 001 | | 7.7 |
| _ | If "Yes," attach a statement explaining each transaction | | | 896 | | <u> </u> |
| C | Enter: Amount of tax imposed on the organization managers or disqualified persons during sections 4912, 4955, and 4958 | uie year under | _ | | | 0. |
| d | Enter Amount of tax on line 89c, above, reimbursed by the organization | | <u> </u> | | | 0. |
| | List the states with which a copy of this return is filed NONE | | | _ | | |
| | Number of employees employed in the pay period that includes March 12, 2005 | | 90ь | | | 56 |
| | The books are in care of ▶ EDUCAUSE | Telephone no | / \ | 449 | -44 | |
| | Located at ► 4772 WALNUT STREET, SUITE 206, BOULDER, | | ZIP + 4 ▶ 8 | | | |
| b | At any time during the calendar year, did the organization have an interest in or a signature | | | | | |
| | over a financial account in a foreign country (such as a bank account, securities account, or | • | | | Yes | No |
| | account)? | | | 91b | | Х |
| | If "Yes," enter the name of the foreign country ► N/A | | | | | |
| | See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of | of Foreign Bank | | | | 1 |
| | and Financial Accounts | ~ | | | | 1 |
| c | At any time during the calendar year, did the organization maintain an office outside of the L | Jnited States? | | 91c | | X |
| | If "Yes," enter the name of the foreign country ▶N/A | | | | | |
| 92 | Section 4947(a)(1) nonexempt chantable trusts filing Form 990 in lieu of Form 1041- Check | here | | | ▶ [| |
| | and enter the amount of tax-exempt interest received or accrued during the tax year | ▶ [| 92 | _N/ | A | |
| | | | | | 990 | (2005) |

TAX & ADVISORY OF CO

BOULDER PLAZA, 1801 13TH ST., STE 210

80302

EIN >

Phone no. ► (303)

Preparer's

Use Only

Firm's name (or

yours if self-employed),

address, and

ZIP + 4

CBIZ ACCOUNTING,

BOULDER.

SCHEDULE A (Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or 4947(a)(1) Nonexempt Charitable Trust

▶ MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

2005

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Supplementary Information-(See separate instructions.)

Name of the organization Employer identification number **EDUCAUSE** 84 1455437 Compensation of the Five Highest Paid Employees Other Than Officers, Directors, and Trustees Part I (See page 1 of the instructions. List each one. If there are none, enter "None.") (b) Title and average hours per week devoted to d) Contributions to (e) Expense account and other allowances (a) Name and address of each employee paid (c) Compensation employee benefit plans & deferred more than \$50,000 position compensation RICHARD KATZ **EMPLOYEE** 4772 WALNUT ST, STE 206 BOULDER, CO 40.00 225,000 22,500 CYNTHIA GOLDEN **EMPLOYEE** 40.00 1150 18TH ST, NW, STE 1010, WASHINGTO 160,008 16,001 MARK A. LUKER EMPLOYEE 1112 16 TH, NE, STE 600, WASHINGTON, 40.00 260,520 26,020 DIANA OBLINGER **EMPLOYEE** 1150 18TH ST, NW, STE 1010 WASHINGTO 225,000 22,500 40.00 STEVEN L. WORONA EMPLOYEE 4772 WALNUT ST, STE 206 40.00 156,984 15,698 BOULDER, Total number of other employees paid over \$50,000 0 Part II-A Compensation of the Five Highest Paid Independent Contractors for Professional Services (See page 2 of the instructions. List each one (whether individuals or firms). If there are none, enter "None") (a) Name and address of each independent contractor paid more than \$50,000 (c) Compensation (b) Type of service ROBERT KVAVIK NETWORK CONSULTING 223 N. GUADALUPE, SANTA FE, NM 87501-1850 79,000. GAIL SALAWAY NETWORK 163-A 30TH STREET, #280 66,735. BOULDER. CO 80301 CONSULTING JUDITH PIRANI NETWORK P.O. BOX 1803, BREWSTER MA 02631 CONSULTING 61,975. Total number of others receiving over \$50,000 for professional services 0 Compensation of the Five Highest Paid Independent Contractors for Other Services (List each contractor who performed services other than professional services, whether individuals or firms. If there are none, enter "None." See page 2 of the instructions.) (a) Name and address of each independent contractor paid more than \$50,000 (b) Type of service (c) Compensation NONE Total number of other contractors receiving over 0 \$50,000 for other services

| Surie | JUIE A (F | BTITI 990 01 990-EZ) 2005 EDUCAUSE 84-145 | 3343 | / | age 2 |
|--------------------------|----------------------|---|------------|------------------|--------------|
| Pai | rt III | Statements About Activities (See page 2 of the instructions.) | | Yes | No |
| 1 0 | Juring th | e year, has the organization attempted to influence national, state, or local legislation, including any attempt to influence | T | | |
| | - | nion on a legislative matter or referendum? If "Yes," enter the total expenses paid or incurred in connection with the | | | |
| | • | · | | | |
| | , , | activities \$\$ (Must equal amounts on line 38, Part VI-A, or art VI-B.) | ١., | | |
| | | • | 1 | | X |
| | - | ions that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other organizations | | | |
| | _ | "Yes" must complete Part VI-B AND attach a statement giving a detailed description of the lobbying activities. | | | |
| ti p | rustees, erson is | e year, has the organization, either directly or indirectly, engaged in any of the following acts with any substantial contributors, directors, officers, creators, key employees, or members of their families, or with any taxable organization with which any such affiliated as an officer, director, trustee, majority owner, or principal beneficiary? (If the answer to any question is "Yes," | | | |
| | | detailed statement explaining the transactions) | | | ., |
| as | aie, exci | nange, or leasing of property? | 2a | | X |
| | | | l | | |
| bι | ending (| f money or other extension of credit? | 2b | | X |
| | | | | | |
| c F | urnishin | g of goods, services, or facilities? | _2c | | X |
| | | | | | |
| d P | ayment | of compensation (or payment or reimbursement of expenses if more than \$1,000)? SEE PART V-A, FORM 990 | <u>2</u> d | Х | |
| | | | | | |
| e T | ransfer (| of any part of its income or assets? | 2e | | x |
| | | ake grants for scholarships, fellowships, student loans, etc.? (If "Yes," attach an explanation of how | | | |
| | • | mine that recipients qualify to receive payments.) | 3a | | x |
| - | | ave a section 403(b) annuity plan for your employees? | | Х | |
| | - | | 3b | | v |
| | - | e year, did the organization receive a contribution of qualified real property interest under section 170(h)? | 3c | | X |
| | - | naintain any separate account for participating donors where donors have the right to provide advice | | | l |
| | | e or distribution of funds? | 4a | | X |
| <u>b</u> <u>C</u> | o you pi | ovide credit counseling, debt management, credit repair, or debt negotiation services? | 4b | | X |
| Pai | rt IV | Reason for Non-Private Foundation Status (See pages 3 through 6 of the instructions.) | | | |
| | | (, | | | |
| The o | rganızatı | on is not a private foundation because it is: (Please check only ONE applicable box.) | | | |
| 5 | | A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i). | | | |
| 6 | | A school. Section 170(b)(1)(A)(II). (Also complete Part V.) | | | |
| 7 | | A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(III). | | | |
| 8 | | A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v). | | | |
| 9 | \equiv | A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's name, city, | | | |
| 3 | لـــا | and state | | | |
| | | | | | |
| 10 | Ш | An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section 170(b)(1)(A)(iv). | • | | |
| | | (Also complete the Support Schedule in Part IV-A.) | | | |
| 11a | | An organization that normally receives a substantial part of its support from a governmental unit or from the general public. | | | |
| | | Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.) | | | |
| 11b | Ш | A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.) | | | |
| 12 | X | An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross | | | |
| | | receipts from activities related to its charitable, etc., functions - subject to certain exceptions, and (2) no more than 33 1/3% of | | | |
| | | its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired | | | |
| | | by the organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.) | | | |
| 13 | | An organization that is not controlled by any disqualified persons (other than foundation managers) and supports organizations descr | ihed in: | | |
| | | (1) lines 5 through 12 above; or (2) sections 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2). Check the box that described the section 509(a)(2) is the section 509(a)(2). | | | |
| | | | กรอ | | |
| | | | | | |
| | | Provide the following information about the supported organizations. (See page 6 of the instructions) | | | |
| | | (a) Name(s) of supported organization(s) | | ne num om abo | |
| | | (1) (1) (1) (1) (1) (1) (1) (1) (1) (1) | | om au | |
| | | | | | |
| | | | | | |
| | | | | | |
| _ | | | | | |
| | | | | | •• • |
| | | | | | |
| 14 | $\neg \neg$ | An organization organized and operated to test for public safety. Section 509(a)(4). (See page 6 of the instructions.) | | | |
| | | or garines and operated to took of public sensory. Toolien oboldly (), lood page of the mondations | | | |

Schedule A (Form 990 or 990-EZ) 2005

| Pa | Note: You may use the | omplete only if you chi e worksheet in the insti | | | | | |
|----------------|---|--|---|---|--|-------------------|---|
| Caler begin | ndar year (or fiscal year nning in) | (a) 2004 | (b) 2003 | (c) 2002 | (d) 2001 | | (e) Total |
| 15 | Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.) | 539,259. | 1,389,959. | 2,014,205. | 1,958,0 | 26. | 5,901,449. |
| 16 | Membership fees received | | | 3,628,399. | | | |
| 17 | Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc., purpose | | | | | | 26,571,994. |
| 18 | Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the | | | | | | |
| 10 | organization after June 30, 1975 Net income from unrelated business | 350,640. | 318,691. | 307,231. | 427,4 | 81. | 1,404,043. |
| 19 | | | 70 246 | 04 073 | 40.4 | C O | 202 455 |
| 20 | activities not included in line 18 Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf | 97,869. | 70,246. | 94,873. | 40,4 | 69. | 303,457. |
| 21 | The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge | | | | | | |
| 22 | Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets | | | SEE STATEME | NT 12 <53,3 | 72. | > <53,372. |
| 23 | Total of lines 15 through 22 | 12777884. | 12325224. | 12435416. | 112303 | | 48,768,907. |
| 24 | Line 23 minus line 17 | 4,813,136. | 5,431,160. | | 5,907,9 | | 22,196,913. |
| 25 | Enter 1% of line 23 | 127,779. | 123,252. | 124,354. | 112,3 | | |
| 26 | Organizations described on lines 1 | O or 11: a Enter 2% of | amount ın column (e), lın | | > | 26a | N/A |
| b | Prepare a list for your records to sho unit or publicly supported organizati | | = - | , | | | |
| | Do not file this list with your return. | , - | · · | | > | 26b | N/A |
| C | Total support for section 509(a)(1) t | est: Enter line 24, column | (e) | | • | 26c | N/A |
| d | Add: Amounts from column (e) for li | nes: 18 | 19 | | | | |
| | | 22 | 26b | | | 26d | N/A |
| е | Public support (line 26c minus line 2 | 26d total) | | | > | 26e | N/A |
| | Public support percentage (line 26 | | | | <u> </u> | 26f | N/A % |
| 27 | Organizations described on line 12 records to show the name of, and to such amounts for each year: | | | | | | • |
| | _ | • (2003) | 0. (2 | 002) | 0. (200 |)1) | 0. |
| b | For any amount included in line 17 that and amount received for each year, the described in lines 5 through 11b, as the larger amount described in (1) or | that was more than the la well as individuals) Do n | rger of (1) the amount o ot file this list with your | n line 25 for the year or (a | 2) \$5,000. (Includ he difference betw | e in the | list organizations |
| C | (2004) 0 Add: Amounts from column (e) for li | • (2003) nes: 15 | 0. (2 5,901,449. | | 0. (200 336. |)1) | 0. |
| | 17 26,5 | 71,994. 20 | | 21 | | 27c | 47,114,779. |
| d | Add: Line 27a total | O . an | d line 27b total | | <u>0.</u> ► | 27d | 0. |
| е | Public support (line 27c total minus | line 27d total) | | 1 1 | • | 27e | 47,114,779. |
| f | Total support for section 509(a)(2) t | | | | <u>768,907.</u> | | _ |
| g | Public support percentage (lin | · · · · · · · · · · · · · · · · · · · | - | • • | > | 27g | 96.6082% |
| <u>h</u> | | | | | | 27h | 2.8790% |
| S | Jnusual Grants: For an organization show, for each year, the name of the co eturn. Do not include these grants in l | ontributor, the date and ai line 15. | or 12 that received any umount of the grant, and a | inusual grants during 200 brief description of the n | 11 through 2004, pature of the grant. | prepare Do not | a list for your records to file this list with your |

NONE

523121 02-03-06

29

Yes No

Private. School Questionnaire (See page 7 of the instructions.)

N/A

32c 32d

33a

33b

33c

33d

33e

33f

33g

33h

34a

34b

| Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing |
|---|

(To be completed ONLY by schools that checked the box on line 6 in Part IV)

| | instrument, or in a resolution of its governing body? | 29 | |
|---------|---|-------------|---------------|
| 30 | Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? | 30 | |
| 31 | Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? | 31 | |
| | If "Yes," please describe; if "No," please explain. (If you need more space, attach a separate statement.) | - - - | |
| 32 a | Does the organization maintain the following: Records indicating the racial composition of the student body, faculty, and administrative staff? | - 32a | |
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? | 32b | $\overline{}$ |

| 8. | Records indicating the racial composition of the student body, faculty, and administrative staff? |
|----|---|
| b | Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? |
| C | Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student |
| | admissions, programs, and scholarships? |
| d | Copies of all material used by the organization or on its behalf to solicit contributions? |

| ٥ | Copies of all material used by the organization or on its behalf to solicit contributions? |
|---|--|
| | If you answered "No" to any of the above, please explain. (If you need more space, attach a separate statement.) |
| | |

| 33 | Does the organization discriminate by race in any way with respect to: |
|----|--|
|----|--|

| a Stu | ıdents' | rights | or | privileges? | |
|-------|---------|--------|----|-------------|--|
|-------|---------|--------|----|-------------|--|

- Admissions policies?
- Employment of faculty or administrative staff?
- Scholarships or other financial assistance?
- Educational policies?
- Use of facilities? f
- Athletic programs?
- Other extracurricular activities? If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement.)

34 a Does the organization receive any financial aid or assistance from a governmental agency?

- b Has the organization's right to such aid ever been revoked or suspended?
 - If you answered "Yes" to either 34a or b, please explain using an attached statement.
- Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 35 1975-2 C.B. 587, covering racial nondiscrimination? If "No," attach an explanation

Schedule A (Form 990 or 990-EZ) 2005

| Part VI-A Lobbying | Expenditures by El ted ONLY by an eligible orga | _ | | ge 9 of | the instructions.) | | N/A |
|--|--|--|-----------------|-------------|-------------------------|----------|-----------------------------|
| | zation belongs to an affiliated | | | you ch | ecked "a" and "limited | control* | provisions apply. |
| | imits on Lobbying | _ | | | (a) Affiliated group | | (b) To be completed for ALL |
| (The te | rm "expenditures" means am | ounts paid or incurred) | | | totals | | electing organizations |
| AA T 1:11 15 | | | | | N/A | | |
| 36 Total lobbying expenditures | | | | 36 | | | |
| 37 Total lobbying expenditures38 Total lobbying expenditures | · · | y (direct lobbying) | | 37 | | | |
| 38 Total lobbying expenditures39 Other exempt purpose expe | , | | | 38 | | | |
| 40 Total exempt purpose exper | | ١ | | 40 | - | | |
| 41 Lobbying nontaxable amour | • | • | | 10 | | - | |
| If the amount on line 40 is | | ng nontaxable amount is - | | | | i | |
| Not over \$500,000 | · | mount on line 40 |) | | | | |
| Over \$500,000 but not over \$1,00 | 00,000 \$100,000 plu | s 15% of the excess over \$500,00 | 0 | | | | |
| Over \$1,000,000 but not over \$1, | 500,000 \$175,000 plu | s 10% of the excess over \$1,000,0 | 000 | 41 | | | |
| Over \$1,500,000 but not over \$17 | ,000,000 \$225,000 plus | s 5% of the excess over \$1,500,00 | 00 | | | | |
| Over \$17,000 000 | \$1,000,000 | |) | | | | |
| 42 Grassroots nontaxable amo | , | | : | 42 | | | |
| 43 Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36 | | | | | | | |
| 44 Subtract line 41 from line 38 | 3. Enter -0- if line 41 is more t | than line 38 | , | 44 | | | |
| Caution: If there is an am | ount on oither line 42 or li | no 44 you must file Form | 4720 | | | | |
| | | | | g 4-Ye | ear Averaging Period | | N/A |
| Calendar year (or fiscal year beginning in) | (a) 2005 | (b) 2004 | (c) 2003 | 3 | (d) 2002 | | (e) Total |
| 45 Lobbying nontaxable amount | | | | | | | 0. |
| 46 Lobbying ceiling amount | | | | | - | | |
| (150% of line 45(e)) | | : | | | | | 0. |
| 47 Total lobbying | | | - | | | | |
| expenditures | | | | | | | 0. |
| 48 Grassroots nontaxable | | | | | | | |
| amount | | | " | | | | 0. |
| 49 Grassroots ceiling amount (150% of line 48(e)) | | | | | | | 0. |
| 50 Grassroots lobbying | | 7 | | | | | <u> </u> |
| expenditures | | : | | | | | 0. |
| | Activity by Nonelec | • | | | | | |
| | only by organizations that die | d not complete Part VI-A) (Se | e page 11 of th | ne instr | · I | | N/A |
| | | | | | | I I | |
| During the year, did the organiza | tion attempt to influence nation | onal, state or local legislation | , including any | attemp | ot to Yes | No | Amount |
| influence public opinion on a leg | tion attempt to influence nation | onal, state or local legislation | , including any | attemp | Yes Yes | No | Amount |
| influence public opinion on a leg a Volunteers | tion attempt to influence national slative matter or referendum | onal, state or local legislation , through the use of: | , , | attemp | Yes Yes | No | Amount |
| influence public opinion on a leg a Volunteers b Paid staff or management (I | tion attempt to influence national slative matter or referendum | onal, state or local legislation , through the use of: | , , | attemp | Yes | No | Amount |
| influence public opinion on a leg a Volunteers b Paid staff or management (I c Media advertisements | tion attempt to influence national stative matter or referendum notice compensation in expe | onal, state or local legislation , through the use of: | , , | attemp | Yes | No | Amount |
| influence public opinion on a leg a Volunteers b Paid staff or management (I | tion attempt to influence national stative matter or referendum notice compensation in expentors, or the public | onal, state or local legislation , through the use of: | , , | attemp | Yes Yes | No | Amount |
| influence public opinion on a leg a Volunteers b Paid staff or management (I c Media advertisements d Mailings to members, legisla | tion attempt to influence national stative matter or referendum include compensation in expentions, or the public r broadcast statements | onal, state or local legislation , through the use of: | , , | attemp | Yes Yes | No | Amount |
| a Volunteers b Paid staff or management (I c Media advertisements d Mailings to members, legisla e Publications, or published o | tion attempt to influence national stative matter or referendum include compensation in expentions, or the public in broadcast statements is for lobbying purposes | onal, state or local legislation , through the use of: enses reported on lines c thro | , , | attemp | Yes Yes | No | Amount |
| a Volunteers b Paid staff or management (I c Media advertisements d Mailings to members, legisla e Publications, or published o f Grants to other organization | tion attempt to influence national slative matter or referendum include compensation in expensions, or the public reproadcast statements is for lobbying purposes is, their staffs, government of innars, conventions, speeche | onal, state or local legislation , through the use of: enses reported on lines c thro fficials, or a legislative body | ough h) | attemp | Yes Yes | No | Amount |

| _ | | | | |
|------------|-----------|---------------|-------------|---|
| Schedule A | (Form 990 | or 990-EZ) 20 | 05 EDUCAUSE | 1 |

Page 6

| Par | | garding Transfers To and cations (See page 12 of the instr | | Relationships With Nonchari | table | |
|--------|--|---|----------------------------|--|-----------------|---------|
| 51 | | rectly or indirectly engage in any of | | congnization described in section | | |
| | | ection 501(c)(3) organizations) or in | | = | | |
| | | anization to a noncharitable exempt | | intodi organizations: | Yes | No |
| • | (i) Cash | ameanon to a nononamable exempt | organization of. | | 51a(i) | X |
| | (ii) Other assets | | | | a(ii) | X |
| b | Other transactions: | | | | 1 | |
| - | | ts with a noncharitable exempt orgai | nization | | b(i) | X |
| | | noncharitable exempt organization | | | b(ii) | X |
| | (iii) Rental of facilities, equipmen | | | | b(iii) | X |
| | (iv) Reimbursement arrangemei | | | | b(iv) | X |
| | (v) Loans or loan guarantees | | | | b(v) | X |
| | | membership or fundraising solicitat | ions | | b(vi) | X |
| | | mailing lists, other assets, or paid ei | | | С | X |
| | | | | always show the fair market value of the | | |
| | | given by the reporting organization. | | - | | |
| | | ent, show in column (d) the value of | - | | N/ | A |
| (a) | (b) | (c) | | (d) | | |
| Line n | | Name of noncharitable ex | empt organization | Description of transfers, transactions, and | sharing arrange | ements |
| | | | | | | |
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| | Is the organization directly or inc Code (other than section 501(c) If "Yes," complete the following s | (3)) or in section 527? | one or more tax-exempt org | anizations described in section 501(c) of the | | X No |
| | | | (b) | (c) | | |
| | (a) Name of org | anization | Type of organization | Description of relations | ihip ————— | |
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| FORM 990 GA | IN (LOSS) FROM SA | LE OF OTHER A | ASSETS | STATEMENT 1 |
|--|---|--|---|---------------------------|
| DESCRIPTION | | DATE ACQUIRED | | METHOD CQUIRED |
| EQUIPMENT | | VARIOUS | VARIOUS P | URCHASED |
| NAME OF BUYER | GROSS C SALES PRICE OTH | | PENSE SALE DEPRE | NET GAIN C OR (LOSS) |
| | 360. | 73,790. | 0. 73,7 | 90. 360. |
| TO FM 990, PART I, LN | 8 360. | 73,790. | 0. 73,7 | 90. 360. |
| FORM 990 OTHER | CHANGES IN NET A | SSETS OR FUNI | BALANCES | STATEMENT 2 |
| DESCRIPTION | | | | AMOUNT |
| UNREALIZED GAIN / (LO | SS) ON INVESTMENT | S | • | 44,739. |
| | | | • | |
| TOTAL TO FORM 990, PA | RT I, LINE 20 | | | 44,739. |
| TOTAL TO FORM 990, PA FORM 990 | | EXPENSES | | |
| | | (B) | (C) | 44,739. STATEMENT 3 |
| | OTHER | | (C) MANAGEMENT AND GENERAL | STATEMENT 3 |
| FORM 990 DESCRIPTION MISCELLANEOUS EXPENSE BANK CHARGES | OTHER (A) TOTAL 4,539. 36,659. | (B) PROGRAM SERVICES 4,614. 26,229. | MANAGEMENT AND GENERAL <75. 10,430. | STATEMENT (D) FUNDRAISING |
| FORM 990 DESCRIPTION MISCELLANEOUS EXPENSE BANK CHARGES ADVERTISING SPEAKERS ALLOCATED OVERHEAD MEALS & | OTHER (A) TOTAL 4,539. 36,659. 14,564. 125,218. 826,625. | (B) PROGRAM SERVICES 4,614. 26,229. 11,791. 125,218. 609,556. | MANAGEMENT AND GENERAL <75. 10,430. 2,773. 217,069. | STATEMENT (D) FUNDRAISING |
| FORM 990 DESCRIPTION MISCELLANEOUS EXPENSE BANK CHARGES ADVERTISING SPEAKERS ALLOCATED OVERHEAD MEALS & ENTERTAINMENT TRANSPORTATION INSURANCE | OTHER (A) TOTAL 4,539. 36,659. 14,564. 125,218. | (B) PROGRAM SERVICES 4,614. 26,229. 11,791. 125,218. | MANAGEMENT AND GENERAL <75. 10,430. 2,773. | STATEMENT (D) FUNDRAISING |
| FORM 990 DESCRIPTION MISCELLANEOUS EXPENSE BANK CHARGES ADVERTISING SPEAKERS ALLOCATED OVERHEAD MEALS & ENTERTAINMENT TRANSPORTATION | OTHER (A) TOTAL 4,539. 36,659. 14,564. 125,218. 826,625. 1,620,890. 97,249. | (B) PROGRAM SERVICES 4,614. 26,229. 11,791. 125,218. 609,556. 1,579,731. 97,249. | **MANAGEMENT AND GENERAL ** 75.** 10,430.** 2,773.** 217,069.** 41,159.** | STATEMENT (D) FUNDRAISING |

| EDUCAUSE | | | | 84-1455437 |
|------------------------|------------|------------|--------------|------------|
| GIFTS & AWARDS | 136,275. | 132,244. | 4,031. | |
| TECHNOLOGY EXPENSES | 257,588. | 257,588. | · | |
| INCOME TAXES | 57,050. | · | 57,050. | |
| FELLOWSHIPS | 99,600. | 99,600. | · | |
| CREDIT CARD | | | | |
| PROCESSING FEES | 87,491. | 87,491. | | |
| REPAIRS & | | | | |
| MAINTENANCE | 42,077. | | 42,077. | |
| TOTAL TO FM 990, LN 43 | 3,295,839. | 4,744,279. | <1,448,440.> | |
| _ | | | | |

| FORM 990 | | COMPENSATIO ART II, LIN | N ALLOCATION E 25 | | STATEMENT 4 |
|--------------------------------------|---------------------------|--------------------------------------|--|------------------------|--------------------|
| NAME OF OFFICER | a, ETC. CO | MPENSATION | EMPLOYEE BEN. PLANS | EXPENSE ACCOUNTS | TOTALS |
| BRIAN L. HAWKIN | is | 330,000. | 21,500. | | 351,500. |
| A. PROGRAM SERV | 'ICES | 33,924. | | | 33,924. |
| B. MANAGEMENT A | ND GENERAL | 296,076. | 21,500. | | 317,576. |
| C. FUNDRAISING | | | | | |
| TOTAL PROGRAM S | ERVICES | | | | 33,924. |
| TOTAL MANAGEMEN | IT AND GENERAL | | | | 317,576. |
| FORM 990 | CASH G | RANTS AND A | LLOCATIONS | | STATEMENT 5 |
| CLASSIFICATION | DONEE'S NAME | DONEE' | S ADDRESS | DONEE'S RELATIONSHI | P AMOUNT |
| NETWORK RESEARCH & DEVELOPMENT | CALIFORNIA STAUNIVERSITY | 5TH FL | LDEN SHORE OOR, LONG CA 90802 | NONE | |
| NETWORK RESEARCH & DEVELOPMENT | | | | | 61,127. |
| | UNIVERSITY OF ARKANSAS | | UNIVERSITY ITTLE ROCK, 04 | NONE | 61,127. 66,366. |
| NETWORK RESEARCH & DEVELOPMENT | | AVE, L AR 722 601 CO | ITTLE ROCK, | | · |
| RESEARCH & | ARKANSAS UNIVERSITY OF | AVE, L AR 722 601 CO AUSTIN | ITTLE ROCK, 04 LORADO ST., , TX 78701 | | 66,366. |

| TOTAL | INCLUDED | ON | FORM | 990. | PART I | LINE | 22 |
|-------|----------|----|------|------|--------|------|----|
| | | | | | | | |

219,235.

| FORM 990 | STATEMENT OF | ORGANIZATION'S | PRIMARY | EXEMPT | PURPOSE | STATEMENT | 6 |
|----------|--------------|----------------|---------|--------|---------|-----------|---|
| | | PART I | II | | | | |

EXPLANATION

ADVANCE HIGHER EDUCATION BY PROMOTING THE INTELLIGENT USE OF INFORMATION TECHNOLOGY

| FORM 990 | OTHER PROGR | AM SERVICES | | STATEMENT | 7 |
|--|--------------|--------------------|--------------------------|--|----------------|
| DESCRIPTION | | | ANTS AND LOCATIONS | EXPENSES | |
| ANNUAL CONFERENCE LIASON ON LINE EDUCATIONAL ACTIVITI POLICY MEMBERSHIPS | ES | | | 2,862,45 407,28 406,26 720,58 458,22 | 82 63 80 |
| NATIONAL LEARNING INFRASTRUC (NLII) ADVANCED NETWORKING PROJECT NATIONAL SCIENCE FOUNDATION | (AN-MSI) | IVE | | 1,154,94 356,77 | 49 75 |
| STRATEGIC INITIATIVE TOTAL TO FORM 990, PART III, | LINE E | | | 6,624,10 | |
| FORM 990 GO | VERNMENT SEC | URITIES | | STATEMENT | { |
| DESCRIPTION | COST/FMV | U.S. GOVERNMENT | STATE AND LOCAL GOV'T | TOTAL GOV' | |
| | FMV | 3,219,294. | | 3,219,29 | |
| U.S. GOVERNMENT SECURITIES | L M A | 3,413,434. | | 3,413,43 | 7 = |

| FORM 990 O | THER ASSETS | | STATI | EMENT 9 | | |
|---|------------------------------------|-------------------|---------------------------------|-------------------------------|--|--|
| DESCRIPTION | | | Al | MOUNT | | |
| DEPOSITS OTHER ASSETS ACCRUED INTEREST | | | | 47,460. 22,151. 54,252. | | |
| TOTAL TO FORM 990, PART IV, LINE 5 | 8, COLUMN B | | | 123,863. | | |
| FORM 990 PART V-A - LIST O TRUSTEES AN | F OFFICERS, DIR D KEY EMPLOYEES | | STAT | EMENT 10 | | |
| NAME AND ADDRESS | TITLE AND AVRG HRS/WK | COMPEN- SATION | EMPLOYEE BEN PLAN CONTRIB | EXPENSE ACCOUNT | | |
| BRIAN L. HAWKINS 1150 18TH STREET, NW, SUITE 1010 WASHINGTON, DC 20036 | PRESIDENT 40.00 | 330,000. | 21,500. | 0. | | |
| JEFFREY W. NOYES UNIVERSITY OF TEXAS, 6900 NORTH LOOP 1604 WEST SAN ANTONIO, TX 78249-0677 | DIRECTOR 0.00 | 0. | 0. | 0. | | |
| PERRY O. HANSON III 415 S. ST, FELDBERG COMM CENTER, PO BOX 549110 WALTHAM. MA 02454-9110 | CHAIR 0.00 | 0. | 0. | 0. | | |
| DAVID WARD AMERICAN COUNCIL OF EDUCATION, ONE DUPONT CIRCLE WASHINGTON, DC 20036-1193 | DIRECTOR 0.00 | 0. | 0. | 0. | | |
| JOHN E. BUCHER OBERLIN COLLEGE, 148 WEST COLLEGE ST OBERLIN, OH 44074-1575 | TREASURER | 0. | 0. | 0. | | |
| KATHLEEN CHRISTOPH UNIVERSITY OF WISCONSIN-MADISON, 1301 UNIVERSITY AVENUE, ROOM 207 MADISON, WI 53706 | VICE CHAIR 0.00 | 0. | 0. | 0. | | |

| EDUCÀUSE | | | 84-1455 | 437 | |
|---|------------------------|----------|---------|-----|--|
| WILLIAM H. PRITCHARD FOOTHILL-DEANZA COMM COLLEGE, 12345 EL MONTE ROAD LOS ALTOS HILLS, CA 94022 | DIRECTOR 0.00 | 0. | 0. | 0. | |
| ROBYN R. RENDER UNIVERSITY OF NO CAROLINA PO BO 2688, 910 RALEIGH ROAD CHAPEL HILL, NC 27515-2688 | SECRETARY X 0.00 | 0. | 0. | 0. | |
| GEORGE O. STRAWN NATIONAL SCIENCE FOUNDATION, 420 WILSON BLVD, ROOM 305 | DIRECTOR 1 0.00 | 0. | 0. | 0. | |
| ARLINGTON, VA 22230 JOHN C. HITT UNIVERSITY OF CENTRAL FLORIDA | DIRECTOR 0.00 | 0. | | 0. | |
| ORLANDO, FL ELLEN J. WAITE-FRANZEN BROWN UNIVERSITY | DIRECTOR 0.00 | 0. | | 0. | |
| PROVIDENCE, RI REBECCA L. KING BAYLOR UNIVERSITY | DIRECTOR 0.00 | | | | |
| INDEPENDENCE, TX MARGARET F. PLYMPTON | DIRECTOR | 0. | | 0. | |
| LEHIGH UNIVERITY BETHLEHEM, PA DAVID L SMALLEN | 0.00 DIRECTOR | 0. | | 0. | |
| HAMILTON COLLEGE CLINTON, NY | 0.00 | 0. | 0. | 0. | |
| TOTALS INCLUDED ON FORM 990, PAR | r V-A | 330,000. | 21,500. | 0. | |
| FORM 990 PART VIII - RELATIONSHIP OF ACTIVITIES TO STATEMENT 11 ACCOMPLISHMENT OF EXEMPT PURPOSES | | | | | |
| LINE EXPLANATION OF RELATIONSHIP OF ACTIVITIES | | | | | |
| 93A ANNUAL CONFERENCE WHERE MEMBERS & NONMEMBERS PRESENT & ATTEND PRESENTATIONS AND NETWORK IDEAS WITH OTHER MEMBERS AND NONMEMBERS. 93B REVENUE FROM SALES OF COFERENCE BOOTH SPACES AND PUBLICATIONS. 93D REVENUE FROM CORPORATE SPONSORSHIP OF VARIOUS CONFERENCES, SEMINARS AND OTHER PROGRAMS. | | | | | |
| REVENUE GENERATED FROM ANNUAL DUES FROM COLLEGES, UNIVERSITIES AND CORPORATE MEMBERS. 103A REVENUE GENERATED PRIMARILY FROM THE SALES OF A POLICIES AND PRACTICES PUBLICATION AND SOME MINOR HONORARIUM RELATED TO THEIR EXEMPT PURPOSE. | | | | | |

| SCHEDULE A | OTHER INCOME | | ST | STATEMENT 12 | |
|--|--------------|--------|--------|--------------|--|
| DESCRIPTION | 2004 | 2003 | 2002 | 2001 | |
| | AMOUNT | AMOUNT | AMOUNT | AMOUNT | |
| OTHER INCOME REALIZED GAINS (LOSSES) UNREALIZED GAINS (LOSSES) | 0. | 0. | 0. | 113,724. | |
| | 0. | 0. | 0. | <14,039.> | |
| | 0. | 0. | 0. | <153,057.> | |
| TOTAL TO SCHEDULE A, LINE 22 | 0. | 0. | 0. | <53,372.> | |

| Form 8868 | (Rev. 12-2004) | Page 2 | | |
|--|---|--|--|--|
| • If you a | re filing for an Additional (not automatic) 3-Month Extension, complete only Part II and | check this box | | |
| • | y complete Part II if you have already been granted an automatic 3-month extension on a pi | · —- | | |
| • If you a | re filing for an Automatic 3-Month Extension, complete only Part I (on page 1) | · | | |
| Part II | Additional (not automatic) 3-Month Extension of Time - Must file | Original and One Copy. | | |
| Type or | Name of Exempt Organization | Employer identification number | | |
| print. | EDUCAUSE | 84-1455437 | | |
| File by the extended | Number, street, and room or suite no. If a P O box, see instructions | For IRS use only | | |
| due date for filing the | 4772 WALNUT STREET, SUITE 206 | | | |
| return See instructions | City, town or post office, state, and ZIP code For a foreign address, see instructions BOULDER, CO 80301 | | | |
| Check ty | pe of return to be filed (File a separate application for each return) | | | |
| X For | m 990 Form 990-EZ Form 990-T (sec 401(a) or 408(a) trust) Form | 1041-A Form 5227 Form 8870 | | |
| For | m 990-BL Form 990-PF Form 990-T (trust other than above) Form | 1 4720 Form 6069 | | |
| STOP: Do | not complete Part II if you were not already granted an automatic 3-month extension | on a previously filed Form 8868. | | |
| | oks are in the care of EDUCAUSE | | | |
| | one No ▶ <u>(303) 449-4430</u> FAX No ▶ | | | |
| | rganization does not have an office or place of business in the United States, check this bo | · — | | |
| , r | s for a Group Return, enter the organization's four digit Group Exemption Number (GEN) | | | |
| box 🕨 L | | nd EINs of all members the extension is for | | |
| | quest an additional 3-month extension of time until NOVEMBER 15, 2006 | | | |
| | · | nd ending | | |
| | is tax year is for less than 12 months, check reason Initial return Finate in detail why you need the extension | return Change in accounting period | | |
| | | RMATION REQUIRED TO FILE | | |
| | COMPLETE AND ACCURATE RETURN | REPUTION KINGOTKED TO THE | | |
| 8a If th | is application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less | any | | |
| non | refundable credits. See instructions | \$ | | |
| If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit and any amount paid previously with Form 8868 | | | | |
| | ance Due. Subtract line 8b from line 8a Include your payment with this form, or, if required | • | | |
| Cou | pon or, if required, by using EFTPS (Electronic Federal Tax Payment System) See instruction Signature and Verification | ons \$ N/A | | |
| Under penalties of perjury, I declare that I have examined this form, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete, and that I am authorized to prepare this form. | | | | |
| Signature | · · | Date ▶ | | |
| | Notice to Applicant - To Be Completed by th | <u>-</u> | | |
| We We | have approved this application. Please attach this form to the organization's return | | | |
| We have not approved this application. However, we have granted a 10-day grace period from the later of the date shown below or the due | | | | |
| date | e of the organization's return (including any prior extensions). This grace period is considere | d to be a valid extension of time for elections | | |
| othe | erwise required to be made on a timely return. Please attach this form to the organization's | return | | |
| | have not approved this application. After considering the reasons stated in item 7, we can | not grant your request for an extension of time to | | |
| | We are not granting a 10-day grace period | | | |
| ☐ We | cannot consider this application because it was filed after the extended due date of the re er | turn for which an extension was requested | | |
| | | | | |
| | By: | Date | | |
| | Molling Address - Enter the address if you want the annual this application for an addition | | | |
| | Mailing Address - Enter the address if you want the copy of this application for an additional than the one entered above | nai 3-month extension returned to an address | | |
| | Name | | | |
| Туре | CBIZ ACCOUNTING, TAX & ADVISORY OF CO | | | |
| or print | Number and street (include suite, room, or apt. no.) or a P.O. box number 1 BOULDER PLAZA, 1801 13TH ST., STE 210 | | | |
| 523832 | City or town, province or state, and country (including postal or ZIP code) BOULDER, CO 80302 | | | |
| 05-01-05 | LOUDDIN, CO 0030Z | | | |