Form **990**

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

Department of the Treasury Internal Revenue Service

The organization may have to use a copy of this return to satisfy state reporting requirements

	OMB NO 1545-0047
į	2005
	Open to Public
	Inspection

b Less cost of goods sold c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) 11 Other revenue (from Part VII, line 103) 12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) 13 Program services (from line 44, column (B)) 14 Management and general (from line 44, column (C)) 15 Fundraising (from line 44, column (D)) 16 Payments to affiliates (attach schedule) 17 Total expenses (add lines 16 and 44, column (A)) 18 Excess or (deficit) for the year (subtract line 17 from line 12) 19 Net assets or fund balances at beginning of year (from line 73, column (A)) 20 Other changes in net assets or fund balances (attach explanation) 21 Net assets or fund balances at end of year (combine lines 18, 19, and 20) 21 6, 923, 750.	A Fo	r the 20	0 <u>5 cale</u>	ndar year, or tax year beginning	0	7/01 , 2	005, and ending	06/	30/2006
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Number and street for P O box if mint an of delivered to street address) STH FL (2023) 70 TO	•	Address change	use IRS	AND UNIVERSITIES				52-	0747578
The state The		Name change		Number and street (or P O box	of mail is not delivered to s	treet address)	Room/suite	E Tele	phone number
The contributions Special 1.07 NSW 308K AVENUE, NY STH FL		Initial return	1.						
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Seeh. MSSHTNRGTON. DC 20005-4701 Intercreasing. Intercreasing. Section 501(6)0) arganizations and 4347(9)1 nonexempt charitable trusts must attach a completed Schedule A (Form 990 or 990-62). High is this a group return for affiliates Yes Mo (Pt) If Yes, "enter number of affiliates Yes Mo (Pt) If Yes Mo		_	'					F Acco	unting
Section 501(c)(3) organizations and 497(a)(1) nonexempt; charitable trusts must attach a completed Schedula A (Form 990 or 990 or 990 c)		Application	44						7 <u> </u>
Trusts must attach a completed Schedule A (Form 990 of 990-EZ). Webatis:	ـــــا	bending			<u> </u>	aritable	H and I are not app	olicable t	
G Wheelies: ► NYRIY, JASCU. ORG J Organization type (check only one) X 50(c) (3) (miset no.) 4947(b)(t) or 527				, , . .	•				
Togentation type (check only one) X 501(c) (3)	G W	/ebsite:	เ สเสเส ◀	AASCII ORG					<u> </u>
Check have			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		nsert no) 4947(a)(1) o	r 527	1 ' '		
organization need not file a return, with the IRS, but if the organization chooses to file a return, be sure to file a complete rotum. Some states require a complete return. Compare the problem is the problem in									
Comparation									· · · · · · · · · · · · · · · · · · ·
Gross receipts Add lines 5b, 5b, 5b, and 10b to lime 12		_			_	a lettill, be			V
Part Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions)		ure to file a	i complete	return Some states require a complete i	eturn. 				
Revenue, Expenses, and Changes in Net Assets or Fund Balances (See the instructions)			. 4 A	Ch Oh Oh 40h 4- k 40	11 01				
1 Contributions, grifts, grants, and similar amounts received 1a 99,202.		<u></u>		· · · · · · · · · · · · · · · · · · ·				в (голт	1 990, 990-EZ, or 990-PF)
a Direct public support b, Indirect public support c Government, contributions (grants) d Truta(Table dies ta through fat (cans t 99, 202, noneaus 1 1d 99, 202, fat (cans t 99, 202, noneaus 1 1d 1	rai	<u> </u>				s (See the in	structions)	 	
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d Teal/Tabel lifes to Invoice 10 (cash s 99, 202 noncores 1 dd 99, 202 2 Prigram, services geventues not luding government fees and contracts (from Part VII, line 93) 2 6,002, 561 3 Member 5hip dues and assessments STMT, 1 3 4,630,025 4 Intégret for savings and temporary cash investments 4 127,702 5 Dividends and interest from securities STMT, 2 5 107,013 5 107,013 5 107,013 5 107,013 66 107,013 66 107,013 66 107,013 66 107,013 66 107,013 66 107,013 66 107,013 66 107,013 67 107,013				, ,	l l	h h		-	
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Section Sec		5 P	ıvıdeñds	and interest from securities	STMT. 2.	٠		5	<u>107,013.</u>
C Net rental income or (loss) (subtract line 6b from line 6a)		6 a 'G	ross rents	\$ 	<u>6</u>	a		_	
7 Other investment income (describe		b Le	ess renta	al expenses	<u>6</u>	b			
8 a Gross amount from sales of assets other than inventory. b Less cost or other basis and sales expenses. c Gain or (loss) (combine line 8c, columns (A) and (B)). 9 Special events and activities (attach schedule) If any amount is from gaming, check here a Gross revenue (not including \$ of contributions reported on line 1a). b Less direct expenses other than fundraising expenses. 9 b c Net income or (loss) from special events (subtract line 9b from line 9a) 10 a Gross sales of inventory, less returns and allowances b Less cost of goods sold c Gross profit or (loss) from sales of inventory (attach schedule) (subtract line 10b from line 10a) 11 Other revenue (from Part VII, line 103) 12 Total revenue (add lines 1d, 2, 3, 4, 5, 6c, 7, 8d, 9c, 10c, and 11) 13 Program services (from line 44, column (B)) 14 Management and general (from line 44, column (C)) 15 Prudraising (from line 44, column (D)) 15 Payments to affiliates (attach schedule) 17 Total expenses (add lines 16 and 44, column (A)) 18 Excess or (deficit) for the year (subtract line 12) 19 Net assets or fund balances at beginning of year (from line 73, column (A)) 20 Other changes in net assets or fund balances (attach explanation) 21 STMT 3, 20 166, 221, 21 6, 923, 750.		C N	et rental	income or (loss) (subtract line 6b from	n line 6a)			6c	
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Pa	rt	Statement of Functional Expenses	_				and (D) are required for sts but optional for other	• • • • • • • • • • • • • • • • • • • •
_	Do no	ot include amounts reported on lir 6b, 8b, 9b, 10b, or 16 of Part I	ne		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Gran (cash \$	ts and allocations (attach sche	dule)	22	21,758.	21,758.	STMT 4	
23		ific assistance to individuals (attach	23				, , , , , , , , , , , , , , , , , , ,
24		fits paid to or for members (a ule)		24				,
25		pensation of officers, directors		25	1,221,277.	604,300.	1	
	•	r salaries and wages		26	3,176,479.			
		ion plan contributions		27	582,802.			
		r employee benefits		28	1,355,223.	808,639.	546,584.	
29	Payro	oll taxes		29	357,776.	222,566.	135,210.	
		ssional fundraising fees		30				
		unting fees		31	23,500.	6,500.	17,000.	
32	Legal	fees		32	32,195.	· <u> </u>	32,195.	
		lies		33		28,174.	<u>57,607.</u>	
34	Telep	hone		34	66,817.	39,154.	27,663.	
35	Posta	age and shipping		35	78,604.	61,641.	16,963.	
36	Occu	pancy		36	125,999.	184,050.	<u>-58,051.</u>	
		ment rental and maintenance		37	79,178.	1,857.	77,321.	
38	Printi	ng and publications		38	385,296.	361,228.	24,068.	
39	Trave	١		39	488,186.	386,420.	101,766.	
40	Confe	rences, conventions, and meeting	gs .	40	551,783.	437,948.	113,835.	
41	Intere	est		41	185,585.	128,533.	57,052.	
42	Depre	ciation, depletion, etc. (attach scho	edule)	42	273,973.		273,973.	
43	Other	expenses not covered above (iter	mıze)				! 	
а	STM	<u>r_6</u>		43a	1,383,971.	2,709,118.	-1,325,147.	
b	· 			43b		- <u> </u>		
C		- 	~ -	43c				
d				43d				
е				43e		<u> </u>		
f				43f				
g				43g				
44	throug colum	functional expenses. Add lines to 43 (Organizations complete of the complete o	eting ines	44	10,476,183.	8,492,801.	1,983,382.	
		ts. Check ▶ If you are		ing S	SOP 98-2			
Are	any joi	nt costs from a combined educa	itional	camp	aign and fundraising soli	citation reported in (B) Pro	ogram services?	Yes X No
If "Y	es," en	ter (i) the aggregate amount of tl	hese jo	ınt co	sts \$, (ii) the amount alloca	ated to Program services	
(iii) 1	he am	ount allocated to Management a	nd gen	eral \$, and (iv) the amount a	llocated to Fundraising \$	

Form 990 (2005)

Form **990** (2005)

P	Statement of Program Service Accomplishments (See the instructions)	
Fo pa on	rm 990 is available for public inspection and, for some people, serves as the primary or sole source of rticular organization. How the public perceives an organization in such cases may be determined by the lits return. Therefore, please make sure the return is complete and accurate and fully describes, in Part ograms and accomplishments.	information presented
W	hat is the organization's primary exempt purpose? ▶SEE STATEMENT 7	Program Service
	organizations must describe their exempt purpose achievements in a clear and concise manner. State the number	(Required for 501(c)(3) and
	clients served, publications issued, etc. Discuss achievements that are not measurable. (Section 501(c)(3) and (4)	(4) orgs , and 4947(a)(1)
	janizations and 4947(a)(1) nonexempt charitable trusts must also enter the amount of grants and allocations to others)	trusts, but optional for
	CONTRACTS - SEE ATTACHED SCHEDULE	others)
	(Grants and allocations \$) If this amount includes foreign grants, check here ▶	4,903,741.
b	GOVERNMENTAL RELATIONS & POLICY ANALYSES - SEE ATTACHED SCHEDULE	
	(Grants and allocations \$) If this amount includes foreign grants, check here ▶	922,020.
	GRANT_RESOURCES_CENTER - SEE_ATTACHED_SCHEDULE	
	(Grants and allocations \$) If this amount includes foreign grants, check here ▶	685,225.
d	ACADEMIC PROGRAMS - SEE ATTACHED SCHEDULE	
	(Grants and allocations \$) If this amount includes foreign grants, check here ▶	1,011,838.
е	Other program services (attach schedule) (Grants and allocations \$ SEE STATEMENT 8) If this amount includes foreign grants, check here ▶	969,977.
f	Total of Program Service Expenses (should equal line 44, column (B), Program services)	8,492,801.

Pa	rt IV	Balance Sheets (See the instructions)			
N.	ote:	Where required, attached schedules and amounts within the description column should be for end-of-year amounts only	(A) Beginning of year		(B) End of year
	45 ·	Cash - non-interest-bearing	608,639	. 45	819,914
	46	Savings and temporary cash investments	2,813,906.	46	2,941,741
1					
	47a	Accounts receivable 1,287,203	<u>_</u>	-	
	b	Less allowance for doubtful accounts 47b	841,362	. 47c	1,287,203
	48a	Pledges receivable	_		
	b	Less allowance for doubtful accounts		48c	
	49	Grants receivable		49	<u> </u>
	50	Receivables from officers, directors, trustees, and key employees			
		(attach schedule)		50	
		Other notes and loans receivable (attach			
တ္က		schedule)	_		
Assets	b	Less allowance for doubtful accounts [51b]		51c	
-		Inventories for sale or use		52	
	53	Prepaid expenses and deferred charges	133,637.	53	133,217
- 1		Investments - securities (attach schedule) ṢṬMṬ .9. ▶ Cost X FMV	4,218,029.	54	4,506,514
] :		Investments - land, buildings, and			
		equipment basis		_	
		Less accumulated depreciation (attach		.	
		schedule)	· · · · · · · · · · · · · · · · · · ·	55c	
1		Investments - other (attach schedule)		56	 -
		Land, buildings, and equipment basis 57a 9,428,141	4		
	þ	Less accumulated depreciation (attach			
		schedule)			7,243,290
1	58	Other assets (describe >	249,012.	58	254,462
	5 0	Total accete (must squal line 74). Add lines 45 through 50			
		Total assets (must equal line 74) Add lines 45 through 58		1	17,186,341
		Accounts payable and accrued expenses			2,193,237
		Grants payable		61	
		Deferred revenue	1,922,066.	62	2,071,105
ilities		Loans from officers, directors, trustees, and key employees (attach			
١	640	Schedule)	F 046 003	63	
<u>' [2:</u>	u4a k	Tax-exempt bond liabilities (attach schedule)	5,946,883.		5,946,883
				64b	<u> </u>
'	03	Other liabilities (describe >	58,910.	05	<u>51,366</u>
	66	Total liabilities. Add lines 60 through 65	10,067,848.	66	10 262 501
		nizations that follow SFAS 117, check here ► X and complete lines	10,007,040.		10,262,591
		67 through 69 and lines 73 and 74			
တ္က (Unrestricted	4,800,007.	67	5,589,368
nces	68	Temporarily restricted			334,382
aga	69	Permanently restricted	1,000,000.		1,000,000
8	Orga	Permanently restricted			
Š	• •	complete lines 70 through 74.			
<u>اچا</u> :	70	Capital stock, trust principal, or current funds		70	
ts	71	Paid-in or capital surplus, or land, building, and equipment fund		71	
Se	72	Retained earnings, endowment, accumulated income, or other funds		72	
As		Total net assets or fund balances (add lines 67 through 69 or lines			
Net		70 through 72,			
_		column (A) must equal line 19; column (B) must equal line 21)	6,211,365.	73	6,923,750
	74	Total liabilities and net assets/fund balances. Add lines 66 and 73		74	17,186,341

Pa	art IV-A	Reconciliation of Revenue per Audited instructions)	Financial Stateme	nts W	ith Revenu	e per Retur	n (S	ee the
a	Total rev	enue, gains, and other support per audited fina	ncial statements				а	11,188,568.
b		s included on line a but not on Part I, line 12						
1		alized gains on investments			b1	166,221.		
		services and use of facilities					1	
3	Recover	es of prior year grants			b3			
4	Other (sp	pecify)						
					b4	<u> </u>		
		b1 through b4					1 r	
C		line b from line a	• • • • • • • • •				C	11,022,347.
		included on Part I, line 12, but not on line a: ent expenses not included on Part I, line 6b			امدا		1	
					1 1		1	
2		ecify)						
		d1 and d2					d	
е		renue (Part I, line 12) Add lines c and d						
		Reconciliation of Expenses per Audited						
a	Total exp	enses and losses per audited financial statemer	nts				а	10,476,183.
		included on line a but not on Part I, line 17						
		services and use of facilities			b1]	
		r adjustments reported on Part I, line 20						
3	Losses r	eported on Part I, line 20			b3			
	Other (sp	ecify)						
					b4			
		b1 through b4					b	
¢		line b from line a					C	<u>10,476,183.</u>
d		included on Part I, line 17, but not on line a:			امما			
1		nt expenses not included on Part I, line 6b			<u>u 1</u>	<u> </u>		
2	` '	ecify)			d 2			
					<u></u>		4	
е	Total exp	d1 and d2					e	10.476.183.
		urrent Officers, Directors, Trustees, and						
	01	key employee at any time during the year eve	n if they were not con	npensa	ted) (See th	he instructions	s)	
		(A) Name and address	(B) Title and average hours pe	(C) C	ompensation	(D) Contributions to the henefit plans & de	employed	(E) Expense account
			week devoted to position	-	-0)	compensation p		and other allowance.
<u>SE</u>	E STATE	MENT 14		1,2	<u>21,277.</u>	446,9	<u>30.</u>	NONE
					<u></u>	<u> </u>		<u> </u>
	-					 		 -
						<u>_</u>		
			<u></u>	 	· · · · · · · · · · · · · · · · · · ·			
						 		
_				1				
					<u>.</u>			
	<u></u>					<u></u>		

	990 (2005)		<u>52-074757</u>	8	<u> </u>	T.,	Page
Pai	t V-A Current Officers, Directors, Trustees, and Ke	ey Employees (con	itinued)			Yes	No
75a	Enter the total number of officers, directors, and trustee meetings	•		business at board		-	
b	Are any officers, directors, trustees, or key employees	listed in Form 990.	Part V-A, or high	nest compensated	_		:
•	employees listed in Schedule A, Part I, or highest	compensated prof	fessional and o	ther independent			, ,
	contractors listed in Schedule A, Part II-A or II-B, relationships? If "Yes," attach a statement that identifies				•		X
C	Do any officers, directors, trustees, or key employees lemployees listed in Schedule A, Part I, or highest contractors listed in Schedule A, Part II-A or II-B, received	isted in Form 990, compensated prof	Part V-A, or high fessional and o	nest compensated ther independent	-	-	Λ
	tax exempt or taxable, that are related to this organizations include section 509(a)(3) supports. Related organizations include section 509(a)(3)	tion through commo	n supervision or		75c		X
	If "Yes," attach a statement that identifies the individuals, the other organization(s), and describes the compensation individual by each related organization	•	•				
d	Does the organization have a written conflict of interest p	olicy?			75d	X	
Par	(If any former officer, director, trustee, or key empthe year, list that person below and enter the amount of the year).	ployee received comp	pensation or oth	er benefits (describe s in the appropriate	ed bel colum	low) c	durin ee th
	(A) Name and address	(B) Loans and Advances	(C) Compensation	(D) Contributions to employee benefit plans & deferred compensation plans	accou	Expenunt and lowance	i other
SEF	STATEMENT 17	- 0-	NONE	13,069.			NON
<u> </u>	SIMILIAN I		INOINE	13,009.			IAOL
				· · · · · · · · · · · · · · · · · · ·			
							•
	<u> </u>				 		
		-					
				•			
		-					
				<u> </u>			
							T
Pai	Other Information (See the instructions.)			<u> </u>		Yes	No
76	Did the organization engage in any activity not previous description of each activity	usly reported to the	IRS? If "Yes,"	attach a detailed	76		×
77	Were any changes made in the organizing or governing d				·-		X
	If "Yes," attach a conformed copy of the changes	•				_	-
78a	Did the organization have unrelated business gross inc	ome of \$1,000 or i	more during the	year covered by	 		
b	this return?						X
	-						A
79	Was there a liquidation, dissolution, termination, or suba statement	estantial contraction	during the year	If "Yes," attach	79		X
80a	Is the organization related (other than by association vectormon membership, governing bodies, trustees, organization?	with a statewide or officers, etc., to an	nationwide orga y other exemp	anization) through t or nonexempt	 80a		X
b	If "Yes," enter the name of the organization >						
		and check whether	eritis 📖 exemp	t or nonexempt			
	Enter direct and indirect political expenditures (See line 8 Did the organization file Form 1120-POL for this year?			•	1	~~~	
	organization mo romi i izo-rot ioi mis year	<u> </u>	• • • • • • • • • • • • • • • • • • •	<u> </u>	UID		

	m 990 (2005) 52-0747578			Page 7
P	art Vi Other Information (continued)		Yes	No
82	a Did the organization receive donated services or the use of materials, equipment, or facilities at no charge			
	or at substantially less than fair rental value?	82a		X
	b If "Yes," you may indicate the value of these items here. Do not include this amount			
	as revenue in Part I or as an expense in Part II (See instructions in Part III)			
83	a Did the organization comply with the public inspection requirements for returns and exemption applications?	83a	Х	
	b Did the organization comply with the disclosure requirements relating to quid pro quo contributions?	83b	N/	A
	a Did the organization solicit any contributions or gifts that were not tax deductible?	84a		X
	b If "Yes," did the organization include with every solicitation an express statement that such contributions			
	or gifts were not tax deductible?	84b	N/	A
8 5	501(c)(4), (5), or (6) organizations a Were substantially all dues nondeductible by members?	85a	N/	A
	b Did the organization make only in-house lobbying expenditures of \$2,000 or less?	85b	N/	A
	If "Yes" was answered to either 85a or 85b, do not complete 85c through 85h below unless the organization			
	received a waiver for proxy tax owed for the prior year			
ı	c Dues, assessments, and similar amounts from members N/A			
ı	d Section 162(e) lobbying and political expenditures			
(e Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices			
1	f Taxable amount of lobbying and political expenditures (line 85d less 85e)			
ļ	g Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?	85g	N/	A
1	h If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable			
	estimate of dues allocable to nondeductible lobbying and political expenditures for the following tax year?	85h	N/	A
86	501(c)(7) orgs Enter a Initiation fees and capital contributions included on line 12			
1	b Gross receipts, included on line 12, for public use of club facilities			
87	501(c)(12) orgs Enter a Gross income from members or shareholders			
I	b Gross income from other sources (Do not net amounts due or paid to other			
	sources against amounts due or received from them)		ι	
88	At any time during the year, did the organization own a 50% or greater interest in a taxable corporation or		ν,	
	partnership, or an entity disregarded as separate from the organization under Regulations sections	i		
	301 7701-2 and 301 7701-37 If "Yes," complete Part IX	88		X
89	a 501(c)(3) organizations Enter Amount of tax imposed on the organization during the year under			
	section 4911 ► NONE , section 4912 ► NONE , section 4955 ► NONE			
(b 501(c)(3) and 501(c)(4) orgs Did the organization engage in any section 4958 excess benefit transaction			
	during the year or did it become aware of an excess benefit transaction from a prior year? If "Yes," attach			
	a statement explaining each transaction	89b		<u> X</u>
(Enter Amount of tax imposed on the organization managers or disqualified persons during the year under			
	sections 4912, 4955, and 4958 ► ►			<u>NONE</u>
	d Enter Amount of tax on line 89c, above, reimbursed by the organization			<u>NONE</u>
	a List the states with which a copy of this return is filed \blacktriangleright <u>WASHINGTON D.C.</u>	<u>.</u>		
	Number of employees employed in the pay period that includes March 12, 2005 (See instructions)			_
9 1 a	The books are in care of ► GARY FUTAMASE			
	Located at ► <u>WASHINGTON, DC</u> 20036			
		г	 [
ì	At any time during the calendar year, did the organization have an interest in or a signature or other authority over		Yes	
	a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	91b		<u>X</u>
	If "Yes," enter the name of the foreign country ▶			
	See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts			
(At any time during the calendar year, did the organization maintain an office outside of the United States?	91c		<u>X</u>
	If "Yes," enter the name of the foreign country ▶			
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 - Check here			-
	and enter the amount of tax-exempt interest received or accrued during the tax year		N/A	

Form **990** (2005)

JSA 5E 1050 1 000

SCHEDULE A

(Form 990 or 990-EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n),

or 4947(a)(1) Nonexempt Charitable Trust

Supplementary Information - (See separate instructions.)

MUST be completed by the above organizations and attached to their Form 990 or 990-EZ

OMB No 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization AMERICAN ASSOCIATION OF STATE COLLEGES

Employer identification number

<u>52-0</u>747578 AND UNIVERSITIES

(a) Name and address of each employee paid more than \$50,000	(b) Title and average per week devoted to		(c) Compensation	(d) Contribution employee benefit posteried compens	lans &	(e) Expense account and other allowances
EE STATEMENT 19						
				<u> </u>		
				<u>.</u>		
tal number of other employees paid over \$50,000						
Compensation of the Five Higher (See page 2 of the Instructions List	each one (whethe	ndent er indiv	iduals or firms)	If there are no	one, en	ter "None ")
(a) Name and address of each independent contractor pai	d more than \$50,000		(b) Type of se	vice	(c)	Compensation
ATRICIA SMITH ASHINGTON, DC 20024		CON	SULTANT			65,627
						<u> </u>
		· -				
otal number of others receiving over \$50,000 for ofessional services	NONE					
(List each contractor who performed firms. If there are none, enter "None	est Paid Independ services other the	an pro	fessional service			ls or
(a) Name and address of each independent contractor paid			(b) Type of ser	vice	(c)	Compensation
ONE		-				
		. –	<u> </u>		<u> </u>	
		-				•
otal number of other contractors receiving over 50,000 for other services	NONE					

For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2005

 	 	Type 1	6 of the instructions)	Type 3
organization that is not controlled by any disqualified persons (other than foundation managers) and supports escribed in (1) lines 5 through 12 above, or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(e box that describes the type of supporting organization Provide the following information about the supported organizations (See page 6 of the instructions) (a) Name(s) of supported organization(s) organization organized and operated to test for public safety Section 509(a)(4) (See page 6 of the instructions	(b) Line numbe from above			

14

5E1220 1 000

Part IV-A Support Schedule (Complete only if you checked a box on line 10, 11, or 12) Use cash method of accounting.

Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Ca	lendar year (or fiscal year beginning in)	(a) 2004	(b) 2003	(c) 2002	(d) 2001	(e) Total
	Gifts, grants, and contributions received (Do					(0) (0)
	not include unusual grants See line 28)	4,334,655.	4,065,314.	3,983,096.	3 685 118	16,068,183
16	Membership fees received	4,188,486.	4,380,725.	4,270,250.	4,260,057.	
17		7,100,400.	4,500,725.	4,2/0,200.	4,200,057.	<u>17,099,518</u>
•	sold or services performed, or furnishing of					
	facilities in any activity that is related to the					
	organization's charitable, etc., purpose	1 150 017	000 441	757 100	650 500	2 454 070
18		1,150,817.	888,441.	757,190.	658,530.	<u>3,454,978</u>
10						
	amounts received from payments on securities					
	loans (section 512(a)(5)), rents, royalties, and					
	unrelated business taxable income (less					
	section 511 taxes) from businesses acquired					
40	by the organization after June 30, 1975	147,493.	133,252.	<u>156,113.</u>	<u>136,815.</u>	<u>573,673</u>
19						
	activities not included in line 18					
20	Tax revenues levied for the organization's					
	benefit and either paid to it or expended on					
	ıts behalf		· · · · · · · · · · · · · · · · · · ·			·
21	The value of services or facilities furnished to					
	the organization by a governmental unit					
	without charge. Do not include the value of					
	services or facilities generally furnished to the					
	public without charge					
22	Other income Attach a schedule Do not					
	include gain or (loss) from sale of capital assets					<u></u>
	Total of lines 15 through 22					<u>37,196,352.</u>
	Line 23 minus line 17		i i			
	Enter 1% of line 23	•	- -	91,666.	· · · · · · ·	_
	Organizations described on lines 10 or 11: a				· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
t	Prepare a list for your records to show the r				i i	
	governmental unit or publicly supported organi		_			
	amount shown in line 26a. Do not file this lis					
	Total support for section 509(a)(1) test. Enter line 24			· · · · · · · · ·	▶ 26c	<u> </u>
C	Add Amounts from column (e) for lines 18					•
	22			<u> </u>		
	Public support (line 26c minus line 26d total)					
1 T	Public support percentage (line 26e (numerator) d	ivided by line 26c (de	nominator))	• • • • • • • • • • • • • • • • • • •		<u>%</u>
21	Organizations described on line 12: a For person," prepare a list for your records to sho	w the name of, a	nd total amounts	o, and 17 that received in each v	were received tro /ear from, each "di	m a "disqualified squalified person"
	Do not file this list with your return. Enter the sum			,		очания ролови
_	(2004) (2003)					
b	For any amount included in line 17 that was respectively the name of and amount received for each					
	show the name of, and amount received for each (Include in the list organizations described in line					
	the difference between the amount received and	d the larger amour	nt described in (1)	or (2), enter the	sum of these differ	ences (the excess
	amounts) for each year					
	(2004) (2003)		(2002)		(2001)	
С	Add Amounts from column (e) for lines 15 1	<u>6,068,183</u> .16	<u>17,099,51</u>	<u>.8.</u>	1 1	
	17 <u>3,454,978.</u> 20					
d	Add Line 27a total a	and line 27b total			► 27d	
e	Public support (line 27c total minus line 27d total).				► 27e	<u>36,622,679.</u>
f	Total support for section 509(a)(2) test. Enter amoun	it from line 23, column	ı (e)	· · ► 27f 37,1	96,352.	
g	Public support percentage (line 27e (numerator) di	ivided by line 27f (de	nominator))		► 27g	<u>98.4577 %</u>
	Investment income percentage (line 18, column (e					_ _
20	Unusual Grants: For an organization described prepare a list for your records to show, for e	each year, the nar	ne of the contribu	ived any unusual itor, the date and	amount of the o	rant, and a brief
	description of the nature of the grant. Do not file this					
JSA					Schedule A (Form	990 or 990-EZ) 2005

Pa	Private School Questionnaire (See page 7 of the Instructions) NOT APPLIC (To be completed ONLY by schools that checked the box on line 6 in Part IV)	ABLE	3	•
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws,		Yes	No
•	other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its			
	brochures, catalogues, and other written communications with the public dealing with student admissions,			
24	programs, and scholarships?	30		 -
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way			
	that makes the policy known to all parts of the general community it serves?	31		
	If "Yes," please describe, if "No," please explain (If you need more space, attach a separate statement)	-	,	-
2 2				
32	Does the organization maintain the following Records indicating the racial composition of the student body, faculty, and administrative staff?	22-		
	Records documenting the racial composition of the student body, lacuity, and administrative stail?	32a		
	basis?	32b		
C	Copies of all catalogues, brochures, announcements, and other written communications to the public dealing	<u> </u>		
	with student admissions, programs, and scholarships?	32c	1	
C		32d		_
			- [_
	If you answered "No" to any of the above, please explain (If you need more space, attach a separate statement)			,
33	Does the organization discriminate by race in any way with respect to			
а	Students' rights or privileges?	33a		
h	Admissions policies?			<u> </u>
•		33D		
C	Employment of faculty or administrative staff?	33c		
				<u> </u>
d	Scholarships or other financial assistance?	33d		
е	Educational policies?	33e		
f	Use of facilities?	225		
•	· · · · · · · · · · · · · · · · · · ·	331		
g	Athletic programs?	33q	ĺ	
h	Other extracurricular activities?	33h		
	If you appropried "Voo" to approf the above places evaluate (five conseductions and the second state of th			
	If you answered "Yes" to any of the above, please explain. (If you need more space, attach a separate statement)			,
34 a	Does the organization receive any financial aid or assistance from a governmental agency?	34a		
L	Has the organization's right to such aid over been reveled or averaged?			
O	Has the organization's right to such aid ever been revoked or suspended? If you answered "Yes" to either 34a or b, please explain using an attached statement	34b		
	, and to the one of a product oxplain asing an attached statement			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05			
	of Rev Proc 75-50, 1975-2 C B 587, covering racial nondiscrimination? If "No," attach an explanation	35		

Lobbying Expenditures by Electing Public Charities (See page 9 of the instructions) Part VI-A (To be completed ONLY by an eligible organization that filed Form 5768).

	(10 be completed ONL) by an engible organization that med 1 orn	1 370	<u> </u>	
Che	eck ▶ a lif the organization belongs to an affiliated group Check ▶ b lif you	checke	ed "a" and "limited coi	ntrol" provisions apply
	Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred)		(a) Affiliated group totals	(b) To be completed for ALL electing organizations
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		
	Total lobbying expenditures to influence a legislative body (direct lobbying)	37		36,279.
	Total lobbying expenditures (add lines 36 and 37).	38		40,122.
		 		76,401.
	Other exempt purpose expenditures	39		10,399,782.
	Total exempt purpose expenditures (add lines 38 and 39)	40	- , 	<u>10,476,183.</u>
41	Lobbying nontaxable amount Enter the amount from the following table - If the amount on line 40 is - Not over \$500,000	-		
	Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000 Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000	41		673 <u>,809</u> .
	Over \$17,000,000	42		168,452.
43	Subtract line 42 from line 36 Enter -0- if line 42 is more than line 36	43		
44	Subtract line 41 from line 38 Enter -0- if line 41 is more than line 38	44	<u> </u>	
	Caution: If there is an amount on either line 43 or line 44, you must file Form 4720	,	-1	
	4-Year Averaging Period Under Section	501/h	1)	

(Some organizations that made a section 501(h) election do not have to complete all of the five columns below See the instructions for lines 45 through 50 on page 11 of the instructions)

	Lo	bbying Expenditure	es During 4-Year Av	eraging Period	
Calendar year (or fiscal	(a)	(b)	(c)	(d)	(e)
year beginning in) ▶	2005	2004	2003	2002	Total
Lobbying nontaxable					
45 amount	673,809.	660,456.	598,810.	611,338.	2,544,413
Lobbying ceiling amount					
46 (150% of line 45(e))	·				3,816,620
47 Total lobbying expenditures	76,401.	37,635.	64,294.	72,376.	250,706.
Grassroots nontaxable					
48 amount	168,452.	165,114.	149,703.	152,835.	636,104
Grassroots ceiling amount			`		
49 (150% of line 48(e))					954 <u>, 1</u> 56.
Grassroots lobbying					
50 expenditures	36,279.	17,120.	22,647.	<u> 29,7</u> 76.	105,822
Part VI-B Lobbying Activ	ity by Nonelecting	Public Charities		NOT APPLICABLE	

(For reporting only by organizations that did not complete Part VI-A) (See page 11 of the instructions)

	ing the year, did the organization attempt to influence national, state or local legislation, including any mpt to influence public opinion on a legislative matter or referendum, through the use of	Yes	No	Amount
а	Volunteers Poud staff or management (Include company to purpose reported on lines a through to be			
þ	Paid staff or management (Include compensation in expenses reported on lines c through h)			
	Media advertisements			
d	Mailings to members, legislators, or the public			
е	Publications, or published or broadcast statements			
f	Grants to other organizations for lobbying purposes		_	
g	Direct contact with legislators, their staffs, government officials, or a legislative body			
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any other means			
	Total lobbying expenditures (Add lines c through h.).			
	If "Yes" to any of the above, also attach a statement giving a detailed description of the lobbying act			

JSA 5E1240 1 000

Schedule A (Form 990 or 990-EZ) 2005

Schedule A (Form 990 or 990-EZ) 2005

FORM	990,	PART	I	-	MEMBERSHIP	DUES	AND	ASSESSMENTS

DESCRIPTION

AMOUNT

MEMBERSHIP DUES

4,630,025.

TOTAL

4,630,025.

FORM	990,	PART	I	_	DIVIDENDS	AND	INTEREST	FROM	SECURITIES
------	------	------	---	---	-----------	-----	----------	------	------------

DESCRIPTION

TUUOMA

DIVIDENDS AND INTEREST INCOME

107,013.

TOTAL

107,013.

FORM	9.90,	PART	Ι	_	OTHER	INCREASES	IN	FUND	BALANCES

DESCRIPTION AMOUNT

UNREALIZED GAIN 166,221.

TOTAL 166,221.

AND

	RELATIONSHIP TO SUBSTANTIAL CONTRIBUTOR		
RECIPIENT NAME AND ADDRESS	FOUNDATION STATUS OF RECIPIENT	PURPOSE OF GRANT OR CONTRIBUTION	AMOUNT
GRANTS PAID			
AMERICAN COUNCIL ON EDUCATION DEPARTMENT 36 WASHINGTON, DC 20055	NONE 503C(3)	EDUCATIONAL	16,000.
UNIVERSITY OF LOUISIANA SYSTEM STATE IFFUCE BLDG 3RD FLOOR 1201 NORTH THIRD STREET BATON ROUGE, LA 70802	NONE 501(C)(3)	KATRINA STUDENT RELIEF FUND	2,758.
MISSISSIPPI INSTITUTE OF HIGHER EDUCATION C/O COMMISSIONERS OFFICE 3825 RIDGEWOOD ROAD JACKSON, MS 39211	NONE 501 (C) (3)	KATRINA STUDENT RELIEF FUND	. 000
FOUNDATION FOR EDUCATION INVESTMENT 122C STREET NW SUITE 280 WASHINGTON, DC 20001	NONE	CHARITY	200.
US STUDENT ASSOCIATION 815 16TH STREET NW 4TH FLOOR WASHINGTON, DC 20006	NONE 503 (C) (3)	EDUCATIONAL	1,000.
MINNESOTA STATE UNIVERSITY STUDENT ASSOCIATION 108 COMO AVENUE SAINT PAUL, MN 55103	NONE 503 (C) (3)	EDUCATIONAL	200.

YEAR THE DURING PAID AND ALLOCATIONS GRANTS PART 7066 FORM

CONTRIBUTOR RELATIONSHIP TO SUBSTANTIAL

AND

RECIPIENT

CONTRIBUTION

AMOUNT

SEAN MCDONALD MEMORIAL KYLE

RECIPIENT NAME AND ADDRESS

OF STATUS FOUNDATION

g GRANT OF PURPOSE

LAMAR UNIVERSITY FOUNDATION P O BOX 11500

BEAUMONT, TX

NONE

CHARITY

21,758.

CONTRIBUTIONS

TOTAL

07:45:12 10/13/2006

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DESCRIPTION 	TOTAL	PROGRAM SERVICES 	MANAGEMENT AND GENERAL
RECRUITING	7,26	53,624.	, 64
ERTY TAXES	7,95		7,95
ERSHIP DUES	1,15	9,874.	1,28
ID OF DIRECTORS	24,404.		24,404.
ULTANT	0,55	263,749.	6,81
HELP FROM AGENCIES	3,82	0	3,32
CRIPTIONS/PUBLICATIONS	5,09		99,
	00	0	
ICES	7,53	2,04	5,48
ERCIAL INSURANCE	23,08	•	23,080.
RASSOCIATION ACTIVITES	1,00	1,000.	•
LGC BLK SCHOOLS PART.	, 31		7,31
LOWABLE	2,12	2,3	49,809.
RARIA	2,07	1	00
CHARGES	15	150.	
CAL INSURANCE	\mathfrak{C}		4,43
RECT COST RECOVERY		1,675,358.	-1,675,358.
TOTALS	1,383,971.	2,709,118.	-1,325,147.
			.

FORM 990, PART III - ORGANIZATION'S PRIMARY EXEMPT PURPOSE

TO IMPROVE HIGHER EDUCATION THROUGH PLANNING, STUDIES AND RESEARCH ON COMMON EDUCATIONAL PROBLEMS AND TO PROVIDE EDUCATIONAL SERVICES TO COLLEGES AND UNIVERSITIES, AND RESEARCH AND EXCHANGE OF IDEAS IN THE STUDY OF EDUCATIONAL PROBLEMS.

(LIN	
SERVICES	
PROGRAM	
- OTHER	
' Н	
II	ii II
PART	
680	
FORM	

ഗ	
TIO	
ALLOCA	
	LOCATION

EXPENSES

COMMUNICATIONS MEMBERSHIP PROGRAMS INTERNATIONAL PROGRAMS

DESCRIPTION

507,448 331,517 131,012 969,977

FORM 990, PART IV - INVESTMENTS - SECURITIES

•	ENDING
DESCRIPTION	BOOK VALUE
`	
STOCK PORTFOLIO - AT MARKET BOND PORTFOLIO - AT MARKET	3,741,605. 764,909.
TOTALS	4,506,514.

FORM 990, PART IV - OTHER ASSETS

•	ENDING		
DESCRIPTION	BOOK VALUE		
CASH SURR. VALUE OF LIFE INS. UNAMORT. BOND ISSUE COSTS SWAP AGREEMENT	106,834. 134,317. 13,311.		
TOTALS	254,462.		
	=======================================		

FORM 990, PART IV - DEFERRED REVENUE

DESCRIPTION

ENDING BOOK VALUE

DEFERRED MEMBERSHIP DUES/FEES REFUNDABLE ADVANCE

2,034,947. 36,158.

TOTALS

2,071,105.

FORM 990, PART IV - TAX-EXEMPT BOND LIABILITIES

DESCRIPTION

ENDING BOOK VALUE

BOND PAYABLE

5,946,883.

TOTALS

5,946,883.

12

FORM 990, PART IV - OTHER LIABILITIES

DESCRIPTION

ENDING BOOK VALUE

DEFERRED COMPENSATION PLAN

51,366.

TOTALS

51,366.

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
PRESIDENT PATRICIA P. CORMIER 201 HIGH ST FARMVILLE, VA 23909	PAST CHAIR 2	NONE	NONE	NONE
PRESIDENT JOHN D. WELTY 5241 N MAPLE AVE M/S TA48 FRESNO, CA 93740	CHAIR 2	NONE	NONE	NONE
PRESIDENT JAMES VOTRUBA 800 LUCAS ADMINISTRATIVE CENTER NUNN DRIVE HIGHLAND HEIGHTS, KY 41099	SECRETARY/TREASURER 2	NONE	NONE	NONE
PRESIDENT MURIEL HOWARD 1300 ELWOOD AVE GC517 BUFFALO, NY 14222	CHAIR ELECT 2	NONE	NONE	NONE
PRESIDENT DANIEL O. BERNSTINE 341 CRAMER HALL P O BOX 751 PORTLAND, OR 97207	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT MICKEY BURNIM 1704 WEEKSVILLE ROAD CAMPUS BOX 790 ELIZABETH CITY, NC 27909	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT ROBERT L. CARET 8000 YORK ROAD TOWSON, MD 21252	BOARD MEMBER 2	NONE	NONE	NONE

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
PRESIDENT JOHN C HITT 4000 CENTRAL FLORIDA BLVD ADM 308 ORLANDO, FL 32816	BOARD MEMBER 2	NONE	NONE	NONE
CHANCELLOR RUTH JENSEN PERSON 2300 SOUTH WASHINGTON P O BOX 9003 KOKOMO, IN 46904	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT CARLOS HERNANDEZ 2039 KENNEDY BLVD JERSEY CITY, NJ 07305	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT GLEN D. JOHNSON P O BOX 4236 DURANT, OK 74701	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT JOLENE KOESTER 18111 NORDHOFF ST NORTHRIDGE, CA 91330	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT JESSICA S. KOZLOFF 400 EAST SECOND STREET BLOOMSBURG, PA 17815	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT MICHAEL RAO WARRINER HALL # 106 MT PLEASANT, MI 48859	BOARD MEMBER 2	NONE	NONE	NONE
PRESIDENT KAY SCHALLENKAMP 1200 UNIVERSITY STREET	BOARD MEMBER 2	NONE	NONE	NONE

FORM 990, PART V-A - CURRENT OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
SPEARFISH, SD 57799				
CHRISTINA BITTING 7234 GREENTREE ROAD BETHESDA, MD 20817	VP MEMBERSHIP SERVIC 40	140,900.	34,548.	NONE
CONSTANTINE W. CURRIS 5610 WISCONSIN AVE # 307 CHEVY CHASE, MD 20815	AASCU PRESIDENT 40	333,677.	251,856.	NONE
WAYNE SFORZA 225 NEWHALL PLACE LEESBURG, VA 20175	VP OF FINANCE & OPER 40	142,400.	31,060.	NONE
EDWARD ELMENDORF 7171 GAME LORD DR SPRINGFIELD, VA	SR.VP-GOVT.RELATIONS 37.5	197,900.	41,900.	NONE
GEORGE MEHAFFY 4701 WILLARD AVE # 314 CHEVY CHASE, MD 20815	VP-ACAD. LEADERSHIP 37.5	171,200.	33,145.	NONE
KATHRYN SNEAD 9144 LEGHORN PLACE FAIRFAX, VA 22031	PRESIDEN-SOC 37.5	120,500.	24,999.	NONE
SUSAN CHILCOTT 6426 KINGS LANDING ROAD ALEXANDRIA, VA 22310	VP-COMMUNICATIONS 37.5	114,700.	29,422.	NONE
	GRAND TOTALS	1,221,277.	446,930.	NONE

FORM 990, PART V-B - FORMER OFFICERS, DIRECTORS, AND TRUSTEES

NAME AND ADDRESS	LOANS AND ADVANCES	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE ACCT AND OTHER ALLOWANCES
JAMES APPLEBERRY 504 JARVIS LANE LOUISVILLE, KY 40207		NONE	3,236.	NONE
PATRICIA APPLEBERRY 504 JARVIS LANE LOUISVILLE, KY 40207		NONE	3,167.	NONE
ALLEN OSTER 5500 FRIENDSHIP BLVD APT 1504 N CHEVY CHASE, MD 20815		NONE	6,666.	NONE
GRAND TOTALS		NONE	13,069.	NONE

FORM 990, PART VIII - ACCOMPLISHMENT OF EXEMPT PURPOSES

LINE NO.	EXPLANATION OF HOW EACH ACTIVITY FOR WHICH INCOME IS REPORTED IN COLUMN (E) OF PART VII CONTRIBUTED IMPORTANTLY TO THE ACCOMPLISHMENT OF EXEMPT PURPOSES
93A	CONTRACTS AND GRANTS ALLOW AASCU TO PROVIDE PLANNING AND IMPLEMENTATION FOR HIGHER EDUCATION PROGRAMS.
93B	AASCU IS ABLE TO PROVIDE RESEARCH, AN EXCHANGE OF IDEAS, AND THE STUDY OF EDUCATIONAL PROBLEMS THROUGH WORKSHOP AND MEETING REVENUE.
93C	THE OFFICE FOR ADVANCEMENT OF PUBLIC BLACK COLLEGES ADDRESSES ISSUES SPECIFICALLY RELATED TO PUBLIC BLACK COLLEGES.
93D	PUBLICATIONS ARE USED TO INFORM MEMBERS ABOUT THE NEED FOR INTERNATIONAL EDUCATION. ENDOWMENT AND OTHER REVENUES ALLOWS AASCU TO PROVIDE PLANNING AND TRAINING FOR INTERNATIONAL EDUCATION TO ITS MEMBERS ABOUT THE ASSOCIATION.
94	MEMBERSHIP DUES AND ASSESSMENTS ALLOW AASCU TO PROVIDE PLANNING, STUDIES/RESEARCH ON COMMON EDUCATIONAL PROBLEMS AND DEVELOPMENT OF A UNIFIED EDUCATION PROGRAM AMONG ITS MEMBERS.
103B	OTHER INCOME INCLUDING PAST DUE AMOUNTS AND DUES FROM AFFILIATES APPLIED TO HIGHER EDUCATION PROGRAMS.

SCHEDULE A, PART I - COMPENSATION OF THE FIVE HIGHEST PAID EMPLOYEES

NAME AND ADDRESS	TITLE AND TIME DEVOTED TO POSITION	COMPENSATION	CONTRIBUTIONS TO EMPLOYEE BENEFIT PLANS	EXPENSE
ROSEMARY LAUTH 4018 WATER STREET WATERFORD, VA 20197	DIRECTOR-MEETING OFF 37.5	102,485.	27,542.	NONE
ANDREA BARIDON 1587 HUGO CIRCLE WHEATON, MD 20906	ASSOCIATE DIRECTOR 37.5	95,206.	24,473.	NONE
KHURRAN BASHIR 9132 EDGEWOOD DR GAITHERSBURG, MD 20877	DIRECTOR-INFOR SERVI 37.5	89,170.	21,487.	NONE
ARLENE JACKSON 2500 EAST CARY ST # 322 RICHMOND, VA 23223	DIRECTOR-INT'L EDUCA 37.5	85,200.	25,394.	NONE
JOHN HAMMANG WASHINGTON, DC 20005	DIR - SPEC 40	116,287.	29,945.	
	TOTAL COMPENSATION	 488,348. ========	128,841. ========	NONE

SCHEDULE A, PART III - EXPLANATION FOR LINE 2D

SEE FORM 990, PART V