

A Vision for Real-Time Financial Aid Application and Award

Stephen Hawald – Chief Information Officer/FSA October 3, 2002 Atlanta, GA



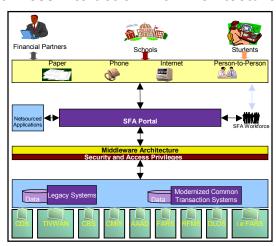
Where we are Today...

Performance Based Channels Strengthen Customer Relationships



Customer Aligned Organization Students, Schools, Financial Partners Channels

Seamless Interaction with Architecture



Simplified Integrated Technical Architecture

Federal Student Aid Programs



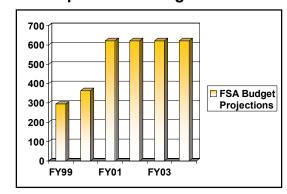
Federal Student Aid \$50B+ in Loan Portfolio 6000+ Participating Schools 31.3M+ Aid Recipients

Survey results either "beat" or nearly match private sector

	Today			
	Customer Satisfaction	Employee Satisfaction		
SFA	74.2	74.8		
Private Sector	74.4	72.0		

Positive Survey Results Gallup/ACSI

SFA Operations Budget Growth



Level Budget, Reducing Costs/ Lowering Unit Costs



Pillars of Modernization

- Paper to Electrons
- Program Integrity (Fraud, Waste, and Abuse)
- Customer-centric
- Integrated Enterprise Architecture using Middleware
- Innovation in Contracting using a Modernization Partner

Key Pillars Drive Modernization of FSA Systems and Processes



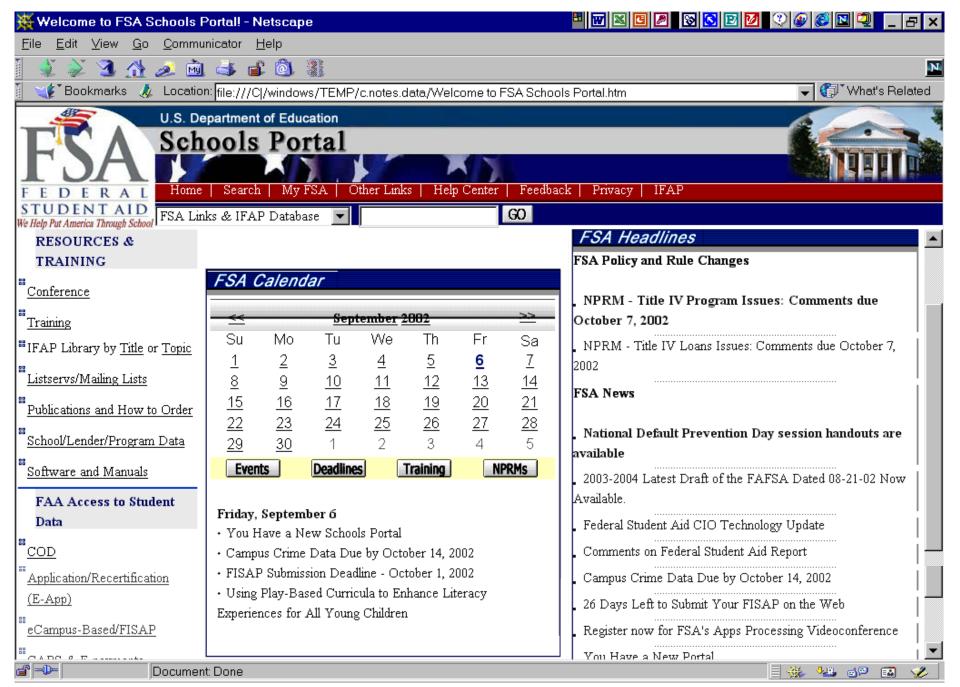
Customer Interaction and Participation

- Integration Data
- Improve Service and Customer Access
 - Web portals and integrated call centers
- Reduce Costs for FSA, Colleges, and Universities
 - Lower cost of business processing

Self-service for customers reduces FSA service

delivery costs

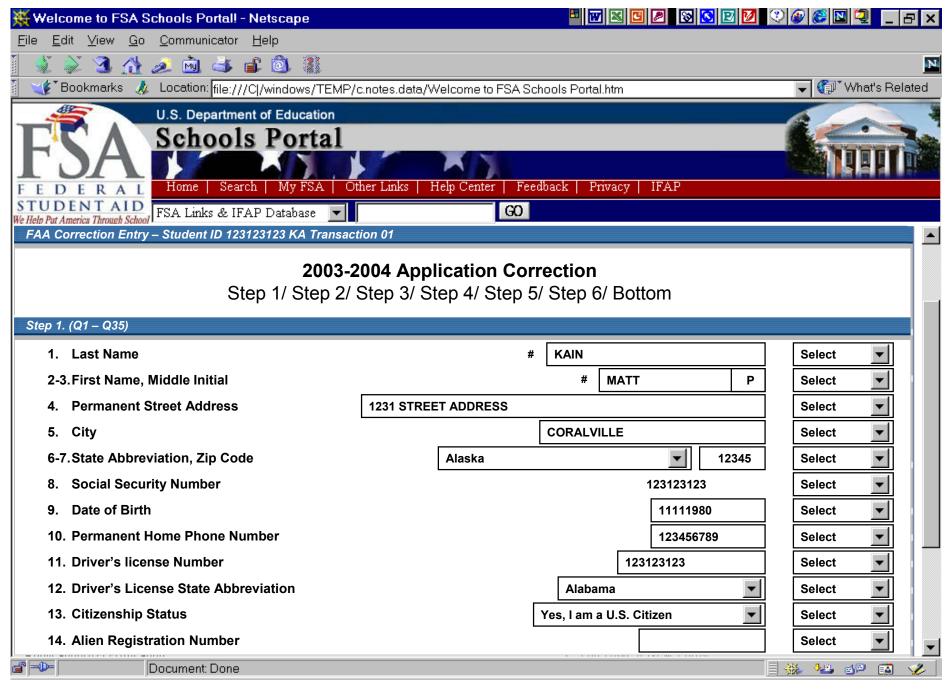
Real-time services





Matt Kain Student ID 123123123 KA 1231 STREET ADDRESS, AK 12345

Student Aid Report		Pell Originated	Pell Originated		Pell Disbursed	
Date Processe	d EFC	Date Processed	EFC	Date Processed	EFC	
Transaction 1 01/01/2002 Transaction 2 01/01/2002 Transaction 3 01/01/2002	123 View Detail 123 123	Transaction 1 01/01/2002 12 Transaction 2 01/01/2002 12 Transaction 3 01/01/2002 12	3	Transaction 1 01/01/2002 123 Transaction 2 01/01/2002 123 Transaction 3 01/01/2002 123		
Loan Originated		Loan Disbursed		Repayment		
Date Processe	d EFC	Date Processed	EFC	Date Processed	EFC	
Transaction 1 01/01/2002 Transaction 2 01/01/2002 Transaction 3 01/01/2002	123 View Detail 123 123	Transaction 1 01/01/2002 12 Transaction 2 01/01/2002 12 Transaction 3 01/01/2002 12	3	Transaction 1 01/01/2002 123 Transaction 2 01/01/2002 123 Transaction 3 01/01/2002 123		





Program	Total Award	Total Disbursement	Correction	
		1		
Pell	\$1,000.00	\$1,000.00	\$500.00	
Direct Loan	\$3,000.00	\$500.00		
Subsidized	\$2,000.00	\$2,000.00		
Unsubsidized	\$500.00	\$500.00		
Plus	\$0.00	\$500.00		
Campus Based	\$0.00	\$0.00		
Federal Work Study	\$0.00	\$0.00	\$500.00	
Perkins	\$0.00	\$0.00		
FSEOG	\$0.00	\$0.00		
Totals	\$4,000.00	\$1,500.00		

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Barriers



- Speed of Adoption From Agencies and Schools
- Acceptance From Direct Lenders and FFEL Community
- Obtain PESC Standards
 - Higher education data standards
- Identification, Authentication and Authorization
- Cooperation With Other Federal and State Agencies (i.e., e-Gov Initiatives)



Next Steps

